Volunteer Opportunities - PC Vacancy

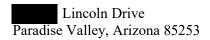
TOWN OF PARADISE VALLEY COMMITTEE VOLUNTEER APPLICATION FORM

Thank you for your interest in serving on the Planning Commission. The deadline to be considered for appointment to fill the vacancy is May 26, 2021 at 5:00 PM.

Please provide the following background information	n.
Name*	Pat Hurley
Address*	Lincoln Dr
Email*	
Home Phone	
Employer	Self
Occupation	Board Member /Consultant
Business Phone	
Cell Phone	
Number of years as PV resident	22
Professional experience highlights	
What experience do you think qualifies you to serve on the Planning Commission?	
9 prior years on Hillside and Planning comm	nission in TOPV
Community Activities	
HOA President at Colonia Miramonte	
Have you familiarized yourself with the duties of the Planning Commission?*	✓ Yes
Attach resume and cover letter	

^{*} indicates required fields.

PAUL J. "PAT" HURLEY





PROFESSIONAL EXPERIENCE

PAT HURLEY & ASSOCIATES, Paradise Valley, AZ

2007

Principal & Founder

Aerospace and Defense Consulting focused on Leadership Development, Strategy and Marketplace understanding, Customer Collaboration and Business Growth.

RAYTHEON SYSTEMS COMPANY, Goleta, CA

2002-2007

Vice President & General Manager

Free-standing operating division with total life cycle responsibility from design authority to system retirement. Design, manufacture, support sophisticated electronic gear providing situation awareness, self-protection, and defeat of enemy missile threat for the U.S. and allied combatants. **Span of Control**: 14 direct reports, 800 local employees, multiple manufacturing sites and satellite facilities...annual sales \$400M.

- Doubled the revenue in four years in a highly regulated and highly competitive marketplace.
- Increased profitability from 0% in first year to 14% profit before tax in 06.
- Grew classified business base from 5% of revenue to 20% securing future tech base.
- Grew international business from 10% revenue at loss to 25% of revenue at typical margins.

BAE AUTOMATED SYSTEMS, INC., Carrollton, TX

2000-2002

President & Chief Executive Officer

A wholly-owned subsidiary of Invensys plc, a \$12B global leader in the automation and controls industry providing integrated solutions crossing many market channels. BAE designs, manufactures, installs, operates and maintains large-scale, world-class automatic material handling sortation and distribution systems. Primary application is airport baggage handling systems. **Span of Control:** 10 direct reports, 600 employees, one manufacturing site, six construction sites, five operation and maintenance sites, two remote repair and distribution facilities...annual sales @ \$85M.

- Reorganized and provided focused approach to sr. leadership team.
- Returned to profitability in 10 months following five consecutive years of losses.
- Closed first acquisition ever in 90 days small tuck-in channel expansion.
- Drove outsourcing from 2% to 30% in six months and doubled throughput in manufacturing.

MCKEE VENTURE EQUITIES, Phoenix, AZ

2000

Principal & Founding Member

Start-up Venture Capital firm launched to pursue established manufacturing firms without the talent or capital to grow beyond their current circumstances.

ALLIEDSIGNAL, INC., INERTIAL & SENSOR SYSTEMS, Redmond, WA

1998-2000

Vice President-General Manager

Develop and manufacture solid state, mechanical and electromechanical sensors (gyros and accelerometers) for components and systems applications in aircraft, tactical missiles, camera stabilization systems and down-hole measurement while drilling (MWD) systems in energy and utility boring service market segments. **Span of Control**: 10 direct reports, 1,200 employees, four manufacturing sites, two engineering centers, one remote R&O facility, seven states...annual sales @ \$200M.

- Secured \$28M gain on sale by divesting a major, non-strategic division.
- Reduced costs \$11M by restructuring the company.
- Increased productivity by 15%.
- Reorganized operations based on geographic markets resulting in 5% SG&A reductions.

PAUL J. "PAT" HURLEY PAGE 2

ALLIEDSIGNAL, INC., COMMUNICATIONS & SENSOR SYSTEMS, Baltimore, MD

1997-1998

Vice President, General Manager

Diverse electronics and precision instrument development and production for defense secure communications segment, as well as radar, air traffic management, inertial guidance and control for aircraft, tactical missiles and down-hole systems for oil drilling service segment. **Span of Control**: 12 direct reports, 1,850 employees in eight states, five manufacturing facilities...annual sales @ \$300M.

- Acquired strategic customer to enable a value chain growth.
- Restructured multi-division organization, reducing significant number of senior staff.
- Managed multiple reductions-in-force with minimum impact on the company.
- Recruited two general managers and numerous director level functional staff heads.

ALLIEDSIGNAL, INC., COMMUNICATIONS SYSTEMS, Baltimore, MD

1997

Vice President-General Manager

Division manufactures defense communications and radar equipment, and secure communications systems for U.S. defense and international agencies, as well as major OEM's, including Boeing. **Span of Control**: 13 director level managers, division employs 750 personnel...annual sales in excess of \$150M.

- Directed significant restructuring and resizing to align cost structure to declining sales
- Divested non-strategic production line, delivering critical cash infusion
- Implemented first certified lean manufacturing center of excellence in corporation

ALLIEDSIGNAL, INC., INTERNATIONAL TURBINE ENGINE CORP., Phoenix, AZ

1993-1997

President

Common stock subsidiary capitalized to develop and produce afterburning and non-afterburning turbofan engines and aircraft subsystems for the light attack fighter jet and jet-trainer world market. **Span of Control**: 14 direct reports, including eight Chinese, for the minority stockholder; 600 indirect production employees; subcontracted assembly and test in Kangsan, Taiwan...annual sales @ \$200M.

- Led an international executive team in co-production and development programs in the U.S. and Taiwan.
- Developed relationship with the Czech Republic to launch production of derivative engine.

PRIOR RELEVANT EXPERIENCE

ALLIEDSIGNAL, INC., Vice President, Contracts & Pricing 1991-1993
GARRETT AUXILIARY POWER DIVISION, Director, Program & Business Management 1998-1991
GARRETT ENGINE DIVISION, Director, Turboshaft Engine Programs 1986-1989
GARRETT ENGINE DIVISION, Several management positions leading to director level 1979-1986
USAF SYSTEMS COMMAND, Chief, Financial Management, B-1 Program Office 1976-1979
USAF, Pilot, Instructor Pilot 1968-1976

EDUCATION

Master's of Business Administration

Arizona State University

Bachelor of Science, Mathematics

United States Air Force Academy

AFFILIATIONS

Board of Directors Santa Barbara Partners in Education, 2002-2007

Board of Directors Santa Barbara United Way, 2002-2007

Board of Directors The Phoenix Zoo, 1993-1997

Board of Trustees Barrow Neurological Institute Foundation, 1995-1997

Steering Committee Arizona Aerospace Foundation, 2000-present