

 Purpose: Review aggregate information from single hauler proposers and provide staff feedback including any direction related to the process (such as discontinue).



- This is NOT a review of each proposal.
- Review of aggregate data
- Procurement process will have an evaluation committee.
- Committee will rank proposals based upon multiple factors not just price.

- Received 4 proposals
  - Curbside Recycling & Disposal
  - Right Away Disposal
  - Republic Services
  - Waste Management



#### Observations:

- 1x per week: \$17.63 \$29.97 per month
- 2x per week: \$27.63 \$41.22 per month
- Includes HHW, Shredding and Xmas Tree Pick-up
- 5 year prices about \$1 per month lower



- Observations regarding additional services:
  - Back Door Service Huge variation.
    - \$28-\$100 for 1x per week
    - \$28-\$180 for 2x per week
  - Additional 96G Bin \$7 \$15.80 1x per week
  - Additional Pick up \$10-\$20 per pick-up



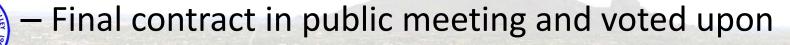
Suspension of services \$0 - \$5

- Observations:
  - Out years
    - 2 indexed
    - 2 provided hard numbers ~\$1 per month more each yr
  - HOA's contracts likely canceled if not selected. Not economical to pick up just HOA.



- Questions of Mayor and Council:
- 1. Does range of prices represent enough of a cost savings to achieve the benefits desired or should the process be discontinued?
- 2. Preference on 3 year versus 5 year?
- Any "red flags?"

- Next Steps (if not halted)
  - Committee evaluate written proposals
  - Comm. may ask for all or finalists to present to them
  - Provide final ratings (score out of 1,000 points)
  - TM commences negotiations on a proposed contract
  - Tentative contract presented to Council in exec. sess.



Questions?

