



Equipment

4

7/23/2024

Town of Paradise Valley
Attention: Chris Penny

Dear Chris, on behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following:

2024 New Caterpillar 416 -07 4ECM Plumbed (94hp) Backhoe Loader

Standard Equipment

BOOMS, STICKS, AND LINKAGES

- Caterpillar XT-3 hose

BACKHOE

- Hydraulic oil cooler

- 14'4" Center pivot backhoe

- Flow-Sharing Hydraulic Valves

4.3 Meters

- Hydraulic suction strainer

- Boom and swing transport locks

- Mechanical operated backhoe and
stabilizer controls

ELECTRICAL

- 12 volt electrical start

- Street type stabilizer shoes

- Horn, front and rear

LOADER

- Backup alarm

- Single Tilt Loader

- Hazard flashers/turn signals

- Lift cylinder brace

- Halogen head lights (2)

- Self-leveling loader with single
lever control

- Halogen rear flood lights (2)

- Return-to-dig

- Stop and tail lights

(automatic bucket positioner)

- Audible system fault alarm

- Transmission neutralizer switch

- Key start/stop system

- Bucket level indicator

- 850 CCA maintenance free battery

- Battery disconnect switch

- External Power Receptacle (12v)

POWERTRAIN

- Water separator

OPERATOR ENVIRONMENT

- Thermal starting aid system

- Interior rearview mirror

- Dry type axial seal air cleaner with
integral precleaner

- Rear fenders

- Automatic dust ejection system

- ROPS canopy

- Filter condition indicator

- 2-inch (50mm) retractable seat belt

- Hydraulically boosted multi-plate
wet disk brake with dual pedals &
interlock

- Hand and foot throttle

- Differential lock

- Air suspension seat

- Drive-line parking brake

- Coat Strap

- Torque converter

- Lockable storage area

- Transmission-four speed manual shift

FLUIDS

Antifreeze - Extended Life Coolant

- Neutral safety switch

-30C (-20F)

- Spin-on filters for

OTHER STANDARD EQUIPMENT

Fuel

- Standard Storage Box

Engine oil

- Transport tie-down points

Transmission oil

- Ground line fill fuel tank with

- Outboard Planetary Rear Axles

42.3 gal (160L) capacity & 5 gal (19L)

- Diesel particulate filter

diesel exhaust fluid

25-24

- Hydrostatic power steering

HYDRAULICS

- Load sensing, variable flow system
with 35 gpm (132 L/min) axial piston
pump
- 6 micron hydraulic filter

- Rubber impact strips on radiator
guard

- Safety Manual
- Operations and Maintenance Manual
- Lockable hood
- Tire Valve Stem Protection

Configured as Follows

Ref #	Description	Price
5433339	416	\$97,890
6434080	TRIM PACKAGE 3	\$43,920
	TRIM PACKAGE 3 INCLUDES	\$0
5574932	CAB, STANDARD	\$0
5434282	STICK, EXTENDABLE, 14FT, PILOT	\$0
5434900	PT, 4WD/2WS STD SHIFT, PILOT	\$0
5427765	HYDRAULICS MP, 6FCN/8BNK, PT	\$0
5455047	DISPLAY, STANDARD	\$0
4916736	WORKLIGHTS (8) LED LAMPS	\$0
6110335	SEAT, FABRIC	\$0
3379696	COUNTERWEIGHT, 1015 LBS	\$0
5402298	STANDARD RADIO (12V)	\$0
4237607	PLATE GROUP - BOOM WEAR	\$0
3531389	GUARD, STABILIZER	\$0
	END OF INCLUDES	\$0
5427779	ENGINE, 70KW, C3.6 DITA, T4F	\$10,280
2061748	SEAT BELT, 3" SUSPENSION	\$187
5427810	AIR CONDITIONER, T4F	\$3,110
6394880	PRODUCT LINK, CELLULAR, PLE643	\$0
3792161	TIRES, 12.5 80/19.5L-24, GY	\$2,810
9R6007	STABILIZER PADS, FLIP-OVER	\$435
3377385	BUCKET-MP, 1.3 YD3 (CLAMSHELL)	\$7,708
5458548	LOADER BUCKET PINS	\$0
9R5321	CUTTING EDGE, TWO PIECE	\$331
5590872	INSTRUCTIONS, ANSI	\$0
4218926	SERIALIZED TECHNICAL MEDIA KIT	\$0
5481231	LINES, COMBINED AUX, E-STICK	\$4,530
5516940	COLD WEATHER PACKAGE, 120V	\$1,005
0P0210	PACK, DOMESTIC TRUCK	\$0
4616839	SHIPPING/STORAGE PROTECTION	\$266
4621033	RUST PREVENTATIVE APPLICATOR	\$141
5441901	COUPLER, PIN LOCK, BL F	\$1,528
0P9002	LANE 2 ORDER	\$0
2471952	BUCKET-HD, 24"	\$2,521
PARTS	HYDRAULIC THUMB	\$6,200

Pricing Summary

Caterpillar List Price:	\$182,862.00
State Contract CTR052847 Discount 22%:	<u>(40,229.64)</u>
Contract Price:	\$142,632.36
Sales Tax 8.30%:	<u>\$11,838.49</u>
Total:	\$154,470.85

Availability: 4-6 months from time of order

Warranty: 12 months / unlimited hours. Travel time and mileage covered for warrantable repairs included.

Training: On-site operating and safety training provided by CAT certified product specialist to ensure machine is run properly to reduce operating costs, reduce unnecessary machine wear, and tear, and maximize productivity. We have bilingual instructors if preferred.

If you have any questions regarding this information, please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Doug Calvet
Account Manager
602-622-4917
Doug.Calvet@empire-cat.com



Quote Number: 1725924
Opportunity Number: 24133272
Sourcewell Contract #: 110421-ALT
Date: 12/3/2024

Quoted for: Town of Paradise Valley

Customer Contact:

Phone: / Email:

Quoted by: Abbott Gaddy

Phone: / Email:

Altec Account Manager: Derek Huffer

REFERENCE ALTEC MODEL

Sourcewell

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	Price
		\$221,241

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		

SOURCEWELL OPTIONS TOTAL: \$221,241

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	2024 F550 4x2 Auto	-\$14,204
8	OTHER	Altec Model Year Price Adjustment	-\$24,048

OPEN MARKET OPTIONS TOTAL: -\$38,252

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$182,989.00

Delivery to Customer: \$8,893.00

Estimated Taxes (Delivery non-taxable):

FET:

CA Doc/Admin/Tire Fees:

Extended Warranty:

TOTAL FOR UNIT/BODY/CHASSIS: \$191,882.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		
4		

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

Town of Paradise Valley - AT41M F550 4x2 Auto - SW - 1725924

25-26

Hurf

+ 5000
196,882.00



Quote Proposal

3 of 13

31 January 2025

TOWN OF PARADISE VALLEY

QUO-02608-B5C3C7

Dealer Address:

GLOBAL MACHINERY INVESTORS
LTD., 775 W. ELWOOD ST., PHOENIX,
ARIZONA, 85041

Customer Contact:

Chris Penny

Customer Address:

TOWN OF PARADISE VALLEY, 6401
EAST LINCOLN DR, PARADISE
VALLEY, ARIZONA, 85253

Set 2 of 12			
Quantity	Description	Price	Total Price
1	860 GT / AVANT / AVANT 860 GT COMPACT ARTICULATED LOADER	\$116,910.00	\$116,910.00
1	DISC-N / EQUIPMENT SALES DISCOUNT - NEW	(\$14,029.20)	(\$14,029.20)
1	FRT / FREIGHT	\$3,500.00	\$3,500.00
Equipment Specification			
NEW AVANT 860GT **A/C- HEATER AM/FM RADIO** **12% DISCOUNT OFF STANDARD MSRP FOR SOURCEWELL MEMBERS** M860 GT 380/55-17 GR T4F CAB GT OPTION WHEEL KIT 10 HOLES 380/55-17 GRASS PROFILE SMOOTH DRIVE - BOOM SUSPENSION PREMIUM GT PACKAGE CONTRACTOR PACKAGE EFFICIENCY PACKAGE REAR WEIGHT 29 KG WITH HANDLE, CAST IRON			
Pricing Detail			
Selling Price			\$106,380.80
Trade-In Amount			\$ 0.00
Net Selling Price			\$106,380.80
Tax			8.60 %
Tax Amount			\$9,148.75
Final Selling Price			\$115,529.55



Quote Proposal

11 of 13

31 January 2025

TOWN OF PARADISE VALLEY

QUO-02608-B5C3C7

Dealer Address:

GLOBAL MACHINERY INVESTORS
LTD., 775 W. ELWOOD ST., PHOENIX,
ARIZONA, 85041

Customer Contact:

Chris Penny

Customer Address:

TOWN OF PARADISE VALLEY, 6401
EAST LINCOLN DR, PARADISE
VALLEY, ARIZONA, 85253

Set 10 of 12			
Quantity	Description	Price	Total Price
1	A36906 / AVANT / 4 IN 1 BUCKET 1600 MM, STRAIGHT EDGE	\$5,710.00	\$5,710.00
1	DISC-N / EQUIPMENT SALES DISCOUNT - NEW	(\$685.20)	(\$685.20)
1	FRT / FREIGHT	\$395.00	\$395.00
Equipment Specification			
NEW AVANT 4 IN 1 1600MM BUCKET			
12% DISCOUNT OFF STANDARD MSRP FOR SOURCEWELL MEMBERS			
Pricing Detail			
Selling Price			\$5,419.80
Trade-In Amount			\$ 0.00
Net Selling Price			\$5,419.80
Tax			8.60 %
Tax Amount			\$466.10
Final Selling Price			\$5,885.90



Quote Proposal

13 of 13

31 January 2025

TOWN OF PARADISE VALLEY

QUO-02608-B5C3C7

Dealer Address:

GLOBAL MACHINERY INVESTORS
LTD., 775 W. ELWOOD ST., PHOENIX,
ARIZONA, 85041

Customer Contact:

Chris Penny

Customer Address:

TOWN OF PARADISE VALLEY, 6401
EAST LINCOLN DR., PARADISE
VALLEY, ARIZONA, 85253

Set 12 of 12			
Quantity	Description	Price	Total Price
1	A36589 / AVANT / AVANT 47" XHD PALLET FORKS (A36589)	\$1,550.00	\$1,550.00
1	DISC-N / EQUIPMENT SALES DISCOUNT - NEW	(\$186.00)	(\$186.00)
1	FRT / FREIGHT	\$280.00	\$280.00
Equipment Specification			
NEW AVANT 47" XHD PALLET FORKS WITH SAFETY FRAME BOLT ON			
12% DISCOUNT OFF STANDARD MSRP FOR SOURCEWELL MEMBERS			
Pricing Detail			
Selling Price			\$1,644.00
Trade-In Amount			\$ 0.00
Net Selling Price			\$1,644.00
Tax			8.60 %
Tax Amount			\$141.38
Final Selling Price			\$1,785.38



Quote Proposal

6 of 13

31 January 2025

TOWN OF PARADISE VALLEY

QUO-02608-B5C3C7

Dealer Address:

GLOBAL MACHINERY INVESTORS
LTD., 775 W. ELWOOD ST., PHOENIX,
ARIZONA, 85041

Customer Contact:

Chris Penny

Customer Address:

TOWN OF PARADISE VALLEY, 6401
EAST LINCOLN DR, PARADISE
VALLEY, ARIZONA, 85253

Set 5 of 12			
Quantity	Description	Price	Total Price
1	A36856 / AVANT / AVANT MINI DIGGER 150 (A36856)	\$3,430.00	\$3,430.00
1	DISC-N / EQUIPMENT SALES DISCOUNT - NEW	(\$411.60)	(\$411.60)
1	FRT / FREIGHT	\$170.00	\$170.00
Equipment Specification			
NEW AVANT 150 MINI DIGGER			
12% DISCOUNT OFF STANDARD MSRP FOR SOURCEWELL MEMBERS			
Pricing Detail			
Selling Price			\$3,188.40
Trade-In Amount			\$ 0.00
Net Selling Price			\$3,188.40
Tax			8.60 %
Tax Amount			\$274.20
Final Selling Price			\$3,462.60