

TOWN OF PARADISE VALLEY

**Single Hauler Trash Collection
September 14, 2017**



Single Hauler RFP Overview

- Purpose: Review aggregate information from single hauler proposers and provide staff feedback including any direction related to the process (such as discontinue).



Single Hauler RFP Overview

- **This is NOT a review of each proposal.**
- Review of aggregate data
- Procurement process will have an evaluation committee.
- Committee will rank proposals based upon multiple factors not just price.



Single Hauler RFP Overview

- Received 4 proposals
 - Curbside Recycling & Disposal
 - Right Away Disposal
 - Republic Services
 - Waste Management



Single Hauler RFP Overview

- Observations:
 - 1x per week: \$17.63 - \$29.97 per month
 - 2x per week: \$27.63 - \$41.22 per month
 - Includes HHW, Shredding and Xmas Tree Pick-up
 - 5 year prices about \$1 per month lower



Single Hauler RFP Overview

- Observations regarding additional services:
 - Back Door Service – Huge variation.
 - \$28-\$100 for 1x per week
 - \$28-\$180 for 2x per week
 - Additional 96G Bin - \$7 – \$15.80 1x per week
 - Additional Pick up \$10-\$20 per pick-up
 - Suspension of services \$0 - \$5



Single Hauler RFP Overview

- Observations:
 - Out years
 - 2 indexed
 - 2 provided hard numbers - ~\$1 per month more each yr
 - HOA's contracts likely canceled if not selected. Not economical to pick up just HOA.



Single Hauler RFP Overview

- Questions of Mayor and Council:
 1. Does range of prices represent enough of a cost savings to achieve the benefits desired or should the process be discontinued?
 2. Preference on 3 year versus 5 year?
 3. Any “red flags?”



Single Hauler RFP Overview

- Next Steps (if not halted)
 - Committee evaluate written proposals
 - Comm. may ask for all or finalists to present to them
 - Provide final ratings (score out of 1,000 points)
 - TM commences negotiations on a proposed contract
 - Tentative contract presented to Council in exec. sess.
 - Final contract in public meeting and voted upon



Single Hauler RFP Overview

Questions?

