
MANAGEMENT EXPERIENCE

Oracle Corporation, Head of Performance Analytics, Global Strategy, Office of the CEO, 2007 – Present

- Eleven-year track record of identifying underperforming high-margin Oracle business units and external acquisition candidates, and reinvigorating them by analyzing, recommending and executing the optimal product-country investment mix
- Sourced investments in a team that led the tech M&A space with 110 transactions totaling \$70B, tripling revenue from \$10.2B in 2004 to \$37.1B in 2016 and increasing operating margins from 39% to 46% while realizing acquisition synergies
- Hired into the exclusive Office of the CEO, Multiple Alternatives Program (MAP) in 2007
- Won company-wide 2013 Oracle E-Business Suite Service Oscar Award, presented annually to the top-performing employee
- Responsible for globalization investments, localization development, OBIEE analytics and overseeing country strategy teams in EMEA, LAD, Japan and Asia Pacific with team members in over 20 countries on 5 continents
- Leading mission-critical data mining projects including the Localizations Database that generates country-specific datasheets by product line for customers in over 50 countries, Global Country Ranking, Localizations Catalog Query Tool, the Globalization Center, Product Functionality Info Centers, and the Legislative Updates Center
- Creating the Global Metrics Master (GMM) each quarter that extracts metrics across numerous dimensions, in order to advise Oracle's most senior governance body on investment strategies for a \$5 billion annual internal R&D budget
- Solving problems by data mining Oracle's large datasets based on core metrics, A/B experimentation across different product lines, and statistical modeling for growth, upgrade and retention using the ROI Quantitative model, Country Ranking model, Global Quarterly Momentum model, and Customer Install Base Harvesting model to decide whether to fund product development projects
- Evaluating potential corporate acquisition targets through financial models and detailed valuation analyses, including purchase price multiples analyses, public and M&A comparables, combined operating models, DCF and DFV analyses
- Managing globalization investment strategy and localization solutions across all Oracle product lines and Global Business Units

NASA Exploration Systems Mission Directorate, Chief Engineer, Mars Desert Research Station, Fall 2006

- Supervised a 6-member crew while living in a simulated Mars-analogue environment for several weeks at the Mars Desert Research Station (MDRS)
- Supervised field-testing advanced extra-vehicular activity (EVA) hardware/habitat subsystems, configured data loggers, documented energy utilization, developed exploration protocol, and tested navigational equipment for field research

EDUCATION

Massachusetts Institute of Technology (MIT), M.S. in Electrical Engineering & Computer Science, Cambridge, MA, 2007

MIT Sloan School of Management, M.S. in Management, Cambridge, MA, 2007

- Bharat Petroleum Scholar (full tuition and scholarship award)
- 5.0/5.0 GPA in all Electrical Engineering & Computer Science coursework
- Vice President, Electrical Engineering & Computer Science Graduate Students Association
- MIT Sloan Teaching Fellow (full tuition and scholarship award)
- MIT Research Laboratory of Electronics (RLE) Graduate Fellow

University of Madras, Sathyabama Institute of Technology, B.Eng. in Computer Science, Madras, India, 2005

- President's Award for Academic Excellence and Honors with Highest Distinction
- Microsoft Research Academic Projects Award