

Volunteer Opportunities

TOWN OF PARADISE VALLEY COMMITTEE VOLUNTEER APPLICATION FORM

Thank you for your interest in volunteering with the Town. Appointments to committees, commissions, and boards are made in late March of each year and terms begin April 1. Applications are accepted throughout the year. The deadline to be considered for appointment is February 15. Applications received after that time will be kept on file and may be considered for mid-term vacancies. It is not necessary to list a committee preference. During the interview with the Mayor and Council, consideration will be given to the applicant's background, skills, and interests to assist in determining the best fit.

Please provide the following background information.

Name*	Timothy (Tim) Dickman
Address*	[REDACTED]
Email*	[REDACTED]
Home Phone	[REDACTED]
Employer	Retired
Occupation	Executive
Business Phone	[REDACTED]
Cell Phone	[REDACTED]
Number of years as PV resident	8-years
Professional experience highlights	

See attached letter and curriculum vitae.

What experience do you think qualifies you to be a committee member?
See attached letter and curriculum vitae.

Community Activities
See attached letter and curriculum vitae.

Information on each of the committees including summaries, annual reports, and meeting minutes are located on the [Boards & Commissions page](#) [Information on Committees](#)

Have you familiarized yourself with the duties of the committee(s) in which you are interested?*

Yes

No

Attach resume and cover letter
[DickmanLetterCV.pdf](#)

* indicates required fields.

February 5, 2019

Paradise Valley Town Clerk
6401 E Lincoln Dr.
Paradise Valley, AZ 85253

Dear Sir/Madam:

I am responding to the recent solicitation for volunteers to serve on the Board of Adjustment or the Advisory Committee on Public Safety. I am interested in serving on either of the Committees and am submitting the following information relative to my qualifications. Attached is a *curriculum vitae* with additional details. Highlights are indicated below:

Professional experience highlights

- o Now retired executive and entrepreneur with a successful career for nearly 40-years in health services.
- o Grew a company from 50 million revenue with 80 employees to nearly 4 billion in revenue with 4000 employees in the pharmacy sector CEO for 8 years. Successfully entered the government sector business enrolling over 1 million seniors in Medicare Part D during the Bush administration.
- o Expanded a company from 2 locations to over 120 locations in 22 states in the on-site employer health care space as CEO for 4 years. FTEs grew to over 500 from 25 during the 4-year tenure as CEO while growing revenue to over 100 million. Also worked to build a government sector that focused on improving health care outcomes and reducing costs for local government entities.
- o Consulted nationally on health care issues to mostly public, *Fortune* 100 companies as a senior leader.
- o Have worked in most aspects of health care in the United States, Canada, and Puerto Rico including in health delivery, health insurance, employer and government sectors.
- o Have a proven track record of building and managing executive teams and working as a team member.
- o Successfully worked collaboratively on over 12 boards as a director and in two boards as Chairman.

Qualifying experience to serve on committee

I believe that most significantly I am an experienced and mature executive that can use my background to add value to the town. I believe that working together and building consensus is the best way to achieve success. I believe that the town has done a good job of establishing a long-term vision and plan. We need to link the committees to that plan and make sure that our short-term decisions line up accordingly. I also believe that the committees need to work as a team with the town management and Town Council.

Community activities

My wife and I have been heavily involved in a number of local charities. Most recently we completed a charity event for the Desert Botanical Garden and I have been involved in a Board Committee at the Arizona Country Club. I also have been very involved at Avella (a local 1.5-billion revenue company) as a board member for nine years. In addition, as noted on the attached, I have been a board member for the following organizations:

- o Avella and The Apothecary Shops- Phoenix, AZ
- o Fullscript- Ottawa, Canada (Chairman)
- o Prime Therapeutics-St. Paul, MN
- o Arizona Country Club Board Finance Committee-Phoenix, AZ
- o QuadMed, Milwaukee, WI
- o Pharmaceutical Care Management Association- Washington DC
- o American Association of PPOs-Chicago, IL
- o American Managed Health Care Association Chicago, IL,
- o Panthera Global Advisory Board-Chicago, IL
- o Global Health Advisors-Miami, FL
- o Primary Genetics, Inc-Milwaukee, WI (Chairman)
- o Purdue University Dean's Council-West Lafayette, IN

* * * * *

I hope that you look favorably on my application and I look forward to hopefully giving back to our local community.

Sincerely,
Timothy F Dickman

Timothy F. Dickman

CURRICULUM VITAE
Timothy F. Dickman



Retired

November 2016

Fullscript Inc., Executive Chairman and Operating Partner

January 2015 to November 2016

Fullscript is an early stage technology company that has developed a technology platform that enables physicians and other practitioners to easily prescribe nonprescription nutraceuticals, biologics, vitamins and minerals. The company arranges for product to be delivered to the patient home. The company operates in the US and Canada with over 6,000 and 3000 practitioners respectively. Grew revenue from 2 MM to 25 MM in the 18-month period. Worked initially in the business full-time as a senior operating partner (Chief Revenue Officer, Product Strategy, Supplier relationship and contracting) and moved into board only role. Successfully sold investment to consortium of Canadian investors and exited the business. Fullscript recently was acquired by Natural Partners (Scottsdale, AZ) and remains privately held.

QuadMed, LLC, Chief Executive Officer

October 2010 to July 2014

QuadMed is a national leader and pioneer of work site health solutions. Expanded business from 2 states to 22 states providing on-site primary care provider and wellness services. Grew business from 2 locations to over 120 locations during the 4 years as CEO. Revenue grew from 2 MM to over 100 MM during same period with substantial EBITDA growth. Developed three customer segments that include national accounts (*Fortune* 250), middle market and corporate health suites for distributed populations and smaller employers. Developed QuadMed's brand to be nationally recognized and one of the leading health management companies in the United States. Contracted with Walmart to run 22 in-store medical clinic locations. 500+ FTEs. The parent company is traded on the NYSE.

Dickman Ventures, LLC, Principal

August 2009 to October 2010

Provided consulting services in the health care area to private equity and hedge fund financial services companies. Work included strategy and financial plan review broadly on many areas of health care with leading international equity funds. Lectured nationally as an expert on health reform and the Affordable Care Act.

Prime Therapeutics, Inc., Chief Executive Officer and Board Member

July 2002 to July 2009

Prime Therapeutics is a pharmacy benefit management company providing services to over 25 million commercial members, one million Medicare members, and headquartered in St. Paul, Minnesota. Grew company from 30 million in revenue to nearly 4.0 billion (700 million to over 9 billion drug spend) during 7-year tenure as CEO. FTEs grew from 100 to 4100 during same period. Successfully entered (from start-up) mail order pharmacy business growing business segment to multiple facilities. Successfully entered Medicare Part D (from start-up) enrolling approximately nearly 1 million members. Grew commercial membership from 3 million commercial lives (to 20 million) with consistent 40 percent year-over-year revenue and profit growth. 4100+ FTEs.

Tillinghast-Towers Perrin, Practice Leader

October 2000 to July 2002

Towers Perrin is a global professional services firm providing solutions in the areas of human capital strategy, program design and management, and in the areas of risk and capital management, insurance and reinsurance intermediary services, and actuarial consulting. Towers Perrin has offices and alliance partners most of the world's major markets. Consulted with Fortune 100 companies and large insurance companies within the Americas, including the United States, Canada and Puerto Rico. Worked with an extensive Fortune 100 client list on business strategy, benefits, pharmacy benefits, pharmacy management, drug formulary strategy and development and business process. The company was subsequently merged with Watson Wyatt and later Willis to become Willis, Towers, Watson and is publicly traded on the NYSE.

Vivra, Inc., Vice President, Corporate Development

February 1996 to October 2000

Vivra was a Fortune 500 company specializing in delivering dialysis services within the United States and Europe. The company also provided services in disease management and specialty care management. Provided Corporate Development for Vivra Specialty Partners in the United States completing a number of substantial transactions. Vivra was acquired by Gambro, Inc. Prior to its acquisition, Vivra was publicly traded on the NYSE.

The Travelers, MetraHealth, Vice President/Executive Director

May 2000 to February 1996

The Travelers was a multi-line insurance company headquartered in Hartford, Connecticut. The company provided medical insurance to over 20 million Americans. Responsible for the Midwest markets including Chicago, Western Michigan, Detroit, Indianapolis, and St. Louis. Responsibilities included provider networks, medical management, clinical quality, provider relations and development, and sales. 300 + FTEs. In 1995 the company merged with MetLife where Mr. Dickman was Vice President in the Chicago market. MetraHealth was acquired by United HealthCare. Travelers and MetraHealth were publicly traded on the NYSE.

HealthChicago Inc., Vice President

September 1987 to May 2000

HealthChicago was a regional health maintenance organization in the Chicago market. Senior executive reporting to the CEO responsible for provider contracting, medical care management, clinical quality and risk management. Led a successful major re-contracting initiative of the entire provider network throughout Chicago and Northwest Indiana. Company achieved substantial EBITDA growth as part of turnaround and was subsequently acquired by Humana. Humana is publicly traded on the NYSE.

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Lutheran General Health Care System / Parkside Associates, Inc., Executive Director June 1982 to September 1987

Lutheran General Health Care System is a multi-hospital system located in the Chicago metropolitan area. Worked extensively to negotiate, manage and operate capitated risk programs for the Greater Northwest IPA, a 350-physician independent practice association. Due to success, the program was expanded nationally under the Parkside Associate brand (wholly owned subsidiary of the Health System). Promoted to lead national practice. As practice head, managed or provided substantial program support for management of risk contracts for six unaffiliated hospital systems in Chicago and Philadelphia. Lutheran General and Parkside subsequently were merged with other hospitals to become the Advocate Health System and more recently Advocate Aurora Health.

Education

1983, M.B.A., University of Chicago (Concentration in Finance)

1979, B.S. Pharmacy, Purdue University, Hillenbrand Scholar, Upjohn Achievement Award, Vice President Student Union Board, President Purdue Hospital Board

Personal

Resident of Paradise Valley, Arizona (8-years)

Licensed pharmacist in several states

Author and lecturer in the pharmaceutical and health care services area

Married (38 years) to Celesta J. Dickman

Enjoy golf, exercise, international travel, and photography

Board positions: Avella and The Apothecary Shops- Phoenix AZ [a portfolio company of Riordan, Lewis and Haden and recently acquired by Optum (United Health Care)]; Fullscript- Ottawa Canada; Prime Therapeutics-St. Paul MN; Arizona Country Club Board Finance Committee-Phoenix AZ; QuadMed, Milwaukee WI; Pharmaceutical Care Management Association- Washington DC; American Association of PPOs-Chicago IL; American Managed Health Care Association Chicago, IL; Panthera Global Advisory Board-Chicago IL; Global Health Advisors-Miami FL; Primary Genetics, Inc-Milwaukee WI; Purdue University Dean's Council-West Lafayette, IN.