



# AXON

**Paradise Valley Police Dept. - AZ**

**AXON SALES REPRESENTATIVE**

Jared Zygowicz

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**ISSUED**

10/17/2018

**SALES REPRESENTATIVE**

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**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**SHIP TO**

Michael Cole  
 Paradise Valley Police Dept. - AZ  
 6433 E. Lincoln Drive  
 Paradise Valley, AZ 85253  
 US

**BILL TO**

Paradise Valley Police Dept. - AZ  
 6433 E. Lincoln Drive  
 Paradise Valley, AZ 85253  
 US

**Due Net 30**

| Item                             | Description                                    | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|----------------------------------|--|----------|-----------------|----------------|-------------|
| <b>Axon Plans &amp; Packages</b> |  |          |                 |                |             |
| 87026                            | TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT     | 5        | 336.00          | 204.93         | 1,024.65    |
| 85070                            | TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM   | 32       | 240.00          | 193.55         | 6,193.60    |
| 80022                            | PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT       | 3        | 468.00          | 444.02         | 1,332.06    |
| 80012                            | BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT     | 32       | 180.00          | 170.78         | 5,464.96    |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                  | 320      | 0.00            | 0.00           | 0.00        |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                  | 90       | 0.00            | 0.00           | 0.00        |
| 85035                            | EVIDENCE.COM STORAGE                           | 5,000    | 0.75            | 1.42           | 7,100.00    |
| <b>Hardware</b>                  |  |          |                 |                |             |
| 74001                            | AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK | 32       | 499.00          | 0.00           | 0.00        |
| 74020                            | MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK         | 32       | 0.00            | 0.00           | 0.00        |
| 74021                            | MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK  | 32       | 0.00            | 0.00           | 0.00        |
| 11553                            | SYNC CABLE, USB A TO 2.5MM                     | 32       | 0.00            | 0.00           | 0.00        |
| 73004                            | WALL CHARGER, USB SYNC CABLE, FLEX             | 32       | 0.00            | 0.00           | 0.00        |
| 70033                            | WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK    | 5        | 42.00           | 0.00           | 0.00        |
| 74008                            | AXON DOCK, 6 BAY + CORE, AXON BODY 2           | 5        | 1,495.00        | 0.00           | 0.00        |

## Due Net 30 (Continued)

| Item               | Description                    | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|--------------------|--------------------------------|----------|-----------------|----------------|-------------|
| <b>Other</b>       |                                |          |                 |                |             |
| 71019              | NORTH AMERICA POWERCORD, 6.5FT | 5        | 10.00           | 0.00           | 0.00        |
| <b>Services</b>    |                                |          |                 |                |             |
| 85144              | AXON STARTER                   | 1        | 2,500.00        | 2,371.88       | 2,371.88    |
| Subtotal           |                                |          |                 |                | 23,487.15   |
| Estimated Shipping |                                |          |                 |                | 0.00        |
| Estimated Tax      |                                |          |                 |                | 1,736.43    |
| Total              |                                |          |                 |                | 25,223.58   |

## Spare Axon Body2

| Item            | Description                                    | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|--|----------|-----------------|----------------|-------------|
| <b>Hardware</b> |  |          |                 |                |             |
| 74001           | AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK | 4        | 0.00            | 0.00           | 0.00        |
| 11553           | SYNC CABLE, USB A TO 2.5MM                     | 4        | 0.00            | 0.00           | 0.00        |
| 74021           | MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK  | 4        | 0.00            | 0.00           | 0.00        |
| 74020           | MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK         | 4        | 0.00            | 0.00           | 0.00        |
| 73004           | WALL CHARGER, USB SYNC CABLE, FLEX             | 4        | 0.00            | 0.00           | 0.00        |
| Subtotal        |  |          |                 |                | 0.00        |
| Estimated Tax   |  |          |                 |                | 0.00        |
| Total           |  |          |                 |                | 0.00        |

## Year 2- 2019

| Item                             | Description                                  | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|----------------------------------|--|----------|-----------------|----------------|-------------|
| <b>Axon Plans &amp; Packages</b> |  |          |                 |                |             |
| 80023                            | PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT     | 3        | 468.00          | 444.02         | 1,332.06    |
| 80013                            | BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT   | 32       | 180.00          | 170.78         | 5,464.96    |
| 87026                            | TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT   | 5        | 336.00          | 204.93         | 1,024.65    |
| 85070                            | TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | 32       | 240.00          | 193.44         | 6,190.08    |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 90       | 0.00            | 0.00           | 0.00        |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 320      | 0.00            | 0.00           | 0.00        |

## Year 2- 2019 (Continued)

| Item   | Description          | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|--|----------------------|----------|-----------------|----------------|-------------|
| <b>Axon Plans &amp; Packages (Continued)</b> |                      |          |                 |                |             |
| 85035  | EVIDENCE.COM STORAGE | 5,000    | 0.75            | 1.42           | 7,100.00    |
|  |                      |          |                 | Subtotal       | 21,111.75   |
|  |                      |          |                 | Estimated Tax  | 1,736.15    |
|  |                      |          |                 | Total          | 22,847.90   |

## Year 3- 2020

| Item                             | Description                                  | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|----------------------------------|--|----------|-----------------|----------------|-------------|
| <b>Axon Plans &amp; Packages</b> |  |          |                 |                |             |
| 80024                            | PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT     | 3        | 468.00          | 444.02         | 1,332.06    |
| 80014                            | BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT   | 32       | 180.00          | 170.78         | 5,464.96    |
| 85070                            | TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | 32       | 240.00          | 193.44         | 6,190.08    |
| 87026                            | TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT   | 5        | 336.00          | 204.93         | 1,024.65    |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 90       | 0.00            | 0.00           | 0.00        |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 320      | 0.00            | 0.00           | 0.00        |
| 85035                            | EVIDENCE.COM STORAGE                         | 5,000    | 0.75            | 1.42           | 7,100.00    |
|                                  |  |          |                 | Subtotal       | 21,111.75   |
|                                  |  |          |                 | Estimated Tax  | 1,736.15    |
|                                  |  |          |                 | Total          | 22,847.90   |

## Year 4- 2021

| Item                             | Description                                  | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|----------------------------------|--|----------|-----------------|----------------|-------------|
| <b>Axon Plans &amp; Packages</b> |  |          |                 |                |             |
| 80025                            | PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT     | 3        | 468.00          | 444.02         | 1,332.06    |
| 80015                            | BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT   | 32       | 180.00          | 170.78         | 5,464.96    |
| 87026                            | TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT   | 5        | 336.00          | 204.93         | 1,024.65    |
| 85070                            | TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | 32       | 240.00          | 193.44         | 6,190.08    |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 90       | 0.00            | 0.00           | 0.00        |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 320      | 0.00            | 0.00           | 0.00        |
| 85035                            | EVIDENCE.COM STORAGE                         | 5,000    | 0.75            | 1.42           | 7,100.00    |
|                                  |  |          |                 | Subtotal       | 21,111.75   |
|                                  |  |          |                 | Estimated Tax  | 1,736.15    |
|                                  |  |          |                 | Total          | 22,847.90   |

**Year 5- 2022**

| Item                             | Description                                  | Quantity | List Unit Price | Net Unit Price     | Total (USD)       |
|----------------------------------|--|----------|-----------------|--------------------|-------------------|
| <b>Axon Plans &amp; Packages</b> |  |          |                 |                    |                   |
| 80026                            | PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT     | 3        | 468.00          | 444.02             | 1,332.06          |
| 80016                            | BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT   | 32       | 180.00          | 170.78             | 5,464.96          |
| 87026                            | TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT   | 5        | 336.00          | 204.93             | 1,024.65          |
| 85070                            | TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM | 32       | 240.00          | 193.44             | 6,190.08          |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 320      | 0.00            | 0.00               | 0.00              |
| 85110                            | EVIDENCE.COM INCLUDED STORAGE                | 90       | 0.00            | 0.00               | 0.00              |
| 85035                            | EVIDENCE.COM STORAGE                         | 5,000    | 0.75            | 1.42               | 7,100.00          |
|                                  |  |          |                 | Subtotal           | 21,111.75         |
|                                  |  |          |                 | Estimated Tax      | 1,736.15          |
|                                  |  |          |                 | Total              | 22,847.90         |
|                                  |  |          |                 | <b>Grand Total</b> | <b>116,615.18</b> |

## Discounts (USD)

Quote Expiration: 10/31/2018

|                  |                   |
|------------------|-------------------|
| List Amount      | 127,573.00        |
| <b>Discounts</b> | <b>19,638.85</b>  |
| <b>Total</b>     | <b>107,934.15</b> |

*\*Total excludes applicable taxes and shipping*

## Summary of Payments

| Payment            | Amount (USD)      |
|--------------------|-------------------|
| Due Net 30         | 25,223.58         |
| Spare Axon Body2   | 0.00              |
| Year 2- 2019       | 22,847.90         |
| Year 3- 2020       | 22,847.90         |
| Year 4- 2021       | 22,847.90         |
| Year 5- 2022       | 22,847.90         |
| <b>Grand Total</b> | <b>116,615.18</b> |

## Notes

State of Arizona Contract No. ADSPO15-080208 used for pricing and purchasing justification.