



LINKING AGREEMENT FOR COOPERATIVE PURCHASE

LOGICALIS, INC.
FIRE, SECURITY AND COMMUNICATION SYSTEM SOLUTIONS

This Linking Agreement for Cooperative Purchase (this “**Agreement**”) is made and entered into on _____, 2025 (the “**Effective Date**”) by and between the Town of Paradise Valley, an Arizona municipal corporation (the “**Town**”), and Logicalis, Inc. a New York corporation authorized to do business in Arizona (the “**Contractor**”). The Town and Contractor are the only parties to this Agreement; they are each individually a “**Party**,” and together they are the “**Parties**.”

RECITALS

- A. On May 1, 2021, after a competitive procurement process, the 1Government Procurement Alliance (1GPA) entered into Contract No. 21-07P-13 with the Contractor (the “**Base Agreement**”) to purchase goods and services as described therein. A copy of the Base Agreement is attached hereto as **Exhibit A**, and the terms of the Base Agreement are incorporated herein by reference to the extent not inconsistent with this Agreement. The Base Agreement permits its cooperative use by other governmental agencies, including the Town.
- B. Pursuant to A.R.S. §§ 41-2631 *et seq.* and Town of Paradise Valley Resolution Nos. 1205 and 1207, the Town has the authority to utilize cooperative purchasing contracts and engage contractors under the terms thereof.
- C. The Town desires to contract for goods or services identical or nearly identical to the goods or services the Contractor is providing other units of government under the Base Agreement, and the Contractor desires to provide such goods and services as set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, the Contractor and the Town, in consideration of the foregoing Introduction and Recitals, which are incorporated herein by reference, and for the consideration hereinafter set forth, promise, covenant, and agree as follows:

- 1. Scope of Work; Terms, Conditions, and Specifications.
 - 1.1. The Contractor shall provide the Town the goods and/or services, generally described as fire, security, and communication system solutions and more particularly identified in the proposal dated February 15, 2021 (the “**Scope of Work**”), which is attached hereto as **Exhibit B** and incorporated herein by reference.
 - 1.2. The Contractor agrees to comply with all the terms, conditions, and specifications of the Base Agreement. Such terms, conditions, and specifications are specifically incorporated into and are an

enforceable part of this Agreement, except to the extent superseded herein or otherwise provided in **Exhibit C**. Pursuant to the terms of the Base Agreement, the Town is a 1GPA Member and is entitled to all the same benefits under the Base Agreement as 1GPA.

- 1.3. The Contractor shall comply with all the Town's specific requirements and/or options, as specified in **Exhibit C** attached hereto and incorporated herein by reference. **To the extent there is any conflict between Exhibit B or C and the Base Agreement, Exhibits B and C take precedence.**
- 1.4. The Contractor acknowledges and agrees that work order(s) containing unauthorized exceptions, conditions, limitations, or provisions in conflict with the terms of this Agreement (collectively, the "Unauthorized Conditions"), other than the Town's project-specific requirements, are hereby expressly declared void and shall be of no force and effect. Acceptance by the Town of any work order or invoice containing any such Unauthorized Conditions or failure to demand full compliance with the terms and conditions set forth in this Agreement or in the Base Agreement shall not alter such terms and conditions or relieve the Contractor from, nor be construed or deemed a waiver of, its requirements and obligations in the performance of this Agreement. If this Agreement is renewed pursuant to Subsection 3 and such renewal includes any Unauthorized Conditions, other than price, those terms will be null and void.
2. Payment. Payment to the Contractor for the services, materials, or equipment provided shall be made in accordance with the terms and conditions of the Base Agreement and the price list set forth in Exhibit B. The total compensation for the goods or services purchased under this Agreement shall not exceed \$209,278.79 for the entire term of this Agreement.
3. Contract Term and Renewal.
 - 3.1. This Agreement shall be effective as of the date first set forth above and shall remain in full force and effect until April 30, 2026, unless terminated, canceled, or extended as otherwise provided in this Agreement.
 - 3.2. The Town Manager or designee may extend the term of this Agreement consistent with the extension, if any, of the Base Agreement. Extensions are not automatic and shall only occur if the Town gives the Contractor notice of its intent to extend this Agreement.
 - 3.3. Upon the expiration of the Base Agreement, including any authorized renewals thereof, the Town may, at its option, extend this Agreement on a month-to-month basis for a maximum of six months. The purpose of such month-to-month extensions, if any, shall be to allow for the Town's procurement processes in the selection of a vendor to provide the services or materials provided under this Agreement.
4. Certificates of Insurance. All insurance provisions of the Base Agreement shall apply, including, without limitation, the requirement to name the Town, its agents, representatives, officials, volunteers, officers, elected officials, and employees as additional insured. Prior to commencing work under this Agreement, the Contractor shall furnish the Town with Certificate(s) of Insurance and formal endorsements issued by the Contractor's insurer(s) as evidence that policies providing the required coverages, conditions, and limits required by this Agreement are in full force and effect.
5. E-Verify. The Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.
6. Boycott of Israel Prohibited. To the extent Title 35 applies to this Agreement, the Contractor warrants that it is not and will not participate in prohibited activity in contravention of A.R.S. § 35-393.01.

7. Cancellation for Conflict of Interest. This Agreement may be canceled pursuant to A.R.S. § 38-511.
8. Counterparts. This Agreement may be executed in any number of counterparts, all such counterparts shall be deemed to constitute one and the same instrument, and each of said counterparts shall be deemed original hereof.
9. Forced Labor of Ethnic Uyghurs. To the extent applicable under A.R.S. § 35-394, the Contractor warrants and certifies that it does not currently, and agrees that it will not, for the duration of this Agreement, use the forced labor, any goods or services produced by the forced labor, or any contractors, subcontractors, or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China. If the Contractor becomes aware that it is not in compliance with this paragraph, it shall notify the Town of the noncompliance within five business days of becoming aware of it. If the Contractor fails to provide a written certification that it has remedied the noncompliance within 180 days after that, this Agreement shall terminate unless the termination date of this Agreement occurs before the end of the remedy, in which case this Agreement terminates on its termination date.
10. Indemnification. To the fullest extent permitted by law, the Contractor shall indemnify, defend, and hold harmless the Town and each council member, officer, employee, or agent thereof (the Town and any such person being herein called an "Indemnified Party"), for, from, and against any and all losses, claims, damages, liabilities, costs, and expenses (including, but not limited to, reasonable attorneys' fees, court costs and the costs of appellate proceedings) to which any such Indemnified Party may become subject, under any theory of liability whatsoever ("Claims") to the extent that such Claims (or actions in respect thereof) are caused by the negligent acts, recklessness or intentional misconduct of the Contractor, its officers, employees, agents, or any tier of subcontractor in connection with the Contractor's work or services in the performance of this Agreement. The amount and type of insurance coverage requirements set forth in this Agreement or the Base Agreement will in no way be construed as limiting the scope of the indemnity in this section.
11. Provisions Required by Law. Each and every provision of law and any clause required by law to be in this Agreement will be read and enforced as though it were included herein and, if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, this Agreement will promptly be physically amended to make such insertion or correction.

IN WITNESS WHEREOF, the Parties have hereunto subscribed their names.

TOWN OF PARADISE VALLEY,
an Arizona municipal corporation:

Andrew Ching, Town Manager

LOGICALIS, INC.
a New York corporation:

By: _____

Name: _____

Title: _____

ATTEST:

Duncan Miller, Town Clerk

APPROVED AS TO FORM:

Andrew J. McGuire, Town Attorney

**LINKING AGREEMENT
FOR COOPERATIVE PURCHASE**

LOGICALIS, INC.
FIRE, SECURITY AND COMMUNICATION SYSTEM SOLUTIONS

**EXHIBIT A
BASE AGREEMENT**

(See attached: Fire, Security and Communication System Solutions, Contract No. 21-07P-13, May 1, 2021)

OFFEROR'S PROPOSAL AND CONTRACT ACCEPTANCE

The Undersigned hereby certifies understanding and compliance with the requirements in the General Terms and Conditions. Offeror further agrees to furnish the material and/or service in compliance with all terms, conditions, specifications, and amendments in the solicitation and any written exceptions in the Proposal.

13-4000122

Federal Employer Identification Number

8945 S. Harl Avenue, Suite 102

Address

Logicalis, Inc.

Company Name

Tempe

City,

AZ

State

85284

Zip

Pete Edwards

Printed Name

480-850-5050

Company Telephone Number

Area Sales Director

Title

Jamie Kazee

Accounting / AP Contact Name

LogicalisGovEdContracts@us.logicalis.com

Primary Email (for Contract Inquiries)

Jamie.Kazee@us.logicalis.com

Accounting / AP Email


Authorized Signature

The vendor shall not commence any billable work or provide any material or service under this contract until Vendor receives a purchase order/contract from a 1GPA member. The vendor agrees to comply with the requirements of submitting Usage Reports and Purchase Orders and/or Contracts to 1GPA. The vendor shall provide monthly or quarterly (arrangements to be made with 1GPA) reconciliation reports based on all contract activity to 1GPA. Vendor will be invoiced from these reports. Invoices are due upon receipt.

1GPA'S PROPOSAL AND CONTRACT ACCEPTANCE

The Proposal is hereby accepted:

The Vendor is now bound to sell the materials and/or services offered to and accepted by 1GPA in accordance with the solicitation, including all terms, conditions, specifications, amendments, etc.

This contract shall henceforth be referred to as 21-07P- 13 Fire, Security and Communication System Solutions

Awarded this 14th day of April 2021

This contract shall be effective this 1st day of May 2021

1GPA

Signature: Christy Knorr

Date: 4/14/2021

Printed Name: Christy Knorr

Title: Vice President

Approved By: Mary C. O'Brien Accommodation School/Pinal County ESA

Signature: Jill M. Broussard

Date: 4/14/21

Printed Name: Jill M. Broussard

Title: Pinal County School Superintendent



The following is a Cooperative Solicitation, released via Mary C. O'Brien Accommodation School/Pinal County ESA as the lead agency of 1Government Procurement Alliance:

Request for Proposal #21-07P Fire, Security and Communication System Solutions

Proposal Due Date and Time: February 18, 2021 at 11:00 A.M. Arizona Time

RFP Opening Location: 1Government Procurement Alliance (1GPA)
1910 W. Washington Street
Phoenix, Arizona 85009
See enclosed information for submittal instructions.

Last Day for Questions: February 5, 2021

Pre-Proposal Conference: None

In accordance with the Arizona procurement code and rules, Competitive Sealed Proposals for the materials or services specified will be received by 1GPA, at the above specified location, until the time and date cited. Proposals received by the correct time and date shall be opened and the name of each Offeror will be publicly read. All other information contained in the Proposal shall remain confidential until award is made.

Solicitations shall be in the actual possession of 1GPA on or prior to the time and date, and at the location indicated above. Late solicitations shall not be considered.

Solicitations must be submitted in a sealed envelope or package with the Request for Proposal number and the Offerors name and address clearly indicated on the envelope or package. Additional instructions for preparing a solicitation are provided herein. Offerors are strongly encouraged to carefully read the entire solicitation document.

Questions regarding this Request for Proposal should be submitted online at <https://secure.procurenow.com/portal/1GPA> or directed to: Rebecca Seifert, Procurement Specialist
Email: rseifert@1gpa.org
Phone: 480-524-2593

Jill Broussard

Jill Broussard, Superintendent
Pinal County ESA

Christy Knorr

Christy Knorr, Vice President
1Government Procurement Alliance (1GPA)

Date: January 13, 2021

TABLE OF CONTENTS

Documents Referenced	Page 3
Introduction	Page 4
FORM – Proposal and Contract Acceptance	Page 5
Definition of Terms	Page 6
Uniform Instructions to Offerors	Page 7
Uniform Terms and Conditions	Page 12
Special Terms and Conditions	Page 20
Scope or Work	Page 27
Evaluation Criteria	Page 33
Submittal Requirements & Proposal Format	Page 34
Forms	Page 36
EXHIBIT A – ProcureNow Submission Instructions	Page 73

DOCUMENTS REFERENCED

You may access a complete copy of the documents referenced within this solicitation at the following web addresses:

Arizona:

Arizona Revised Statutes (A.R.S.) is available at
<http://www.azleg.state.az.us/ArizonaRevisedStatutes.asp>

The Arizona School District Procurement Rules in the Arizona Administrative Code (A.A.C.) is available at
http://apps.azsos.gov/public_services/Title_07/7-02.pdf

All Other States:

For a full listing of Intergovernmental Purchasing Statutes by state, [Click Here](#) to be re-directed to 1GPA website available at:
<http://1gpa.org/state-statutes/>

Local Governments website (USA.gov): http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Federal:

I.R.S. W-9 form (Request for Taxpayer I.D. Number) is available at
<http://www.irs.gov/pub/irs-pdf/fw9.pdf>

Education Department General Administrative Regulations (EDGAR), 2 C.F.R. §§ 200.318-326
<https://www.gpo.gov/fdsys/pkg/CFR-2014-title2-vol1/xml/CFR-2014-title2-vol1-part200-subpartD.xml>

INTRODUCTION

Who are we?

1Government Procurement Alliance (1GPA), is a non-profit national governmental purchasing cooperative which allows public agencies to take advantage of existing contracts to purchase the goods and services they need from local and national vendors.

Eligible using members include school districts, charter schools, universities, colleges, cities, towns, municipalities, counties, states, local governments, federal government, Native American communities, fire districts, and any other political subdivision.

What do we do?

We provide contracts for a broad range of commodities and services that are available to the Cooperative eligible members through a government purchasing cooperative or Interlocal agreement. All of our contracts are competitively procured and awarded in compliance with state statutes, procurement laws and regulations.

Contracts are approved and awarded by 1GPA's lead governmental entities and are only available for use and benefit of all entities complying with state procurement laws and regulations.

Why are we preferred?

The Cooperative's pooled purchasing power means public and private schools, cities, counties and state agencies, non-profits, as well as colleges, universities and Native American communities **can save actual budget dollars** on our contracts utilizing best business practices.

Our agency is dedicated to negotiating the best contracts with the best firms locally or nationally to ensure our members receive quality products and services at the best price.

We service our members by providing in-house knowledge of public procurement practices in conjunction with quality business practices to mainstream the purchasing process for large and complex solicitations that can take up to 6 to 12 months for our members on their own.

We pride our firm on our commitment to compliance, innovation, and collaboration.

As a government purchasing cooperative, 1GPA offers its Members access to a broad range of vendors whose goods and services have been competitively procured by 1GPA, in coordination with its governmental lead agencies. When conducting competitive solicitations, 1GPA takes all steps necessary to comply with federal, state and local procurement laws applicable to both the Lead Agency identified in the solicitation, as well as to 1GPA. Each Member must make its own independent determination as to (1) whether the Member may, under laws applicable to the Member, lawfully purchase particular goods or services through purchasing cooperatives, and (2) whether the Member must comply with any additional procedures required under laws applicable to the Member prior to completing a cooperative purchase. 1GPA makes no representations or warranties to its Members, or to any vendors, regarding such matters.

OFFEROR'S PROPOSAL AND CONTRACT ACCEPTANCE

The Undersigned hereby certifies understanding and compliance with the requirements in the General Terms and Conditions. Offeror further agrees to furnish the material and/or service in compliance with all terms, conditions, specifications, and amendments in the solicitation and any written exceptions in the Proposal.

Federal Employer Identification Number

Address

Company Name

City, State Zip

Printed Name

Company Telephone Number

Title

Accounting / AP Contact Name

Primary Email (for Contract Inquiries)

Accounting / AP Email

Authorized Signature

The vendor shall not commence any billable work or provide any material or service under this contract until Vendor receives a purchase order/contract from a 1GPA member. The vendor agrees to comply with the requirements of submitting Usage Reports and Purchase Orders and/or Contracts to 1GPA. The vendor shall provide monthly or quarterly (arrangements to be made with 1GPA) reconciliation reports based on all contract activity to 1GPA. Vendor will be invoiced from these reports. Invoices are due upon receipt.

1GPA'S PROPOSAL AND CONTRACT ACCEPTANCE

The Proposal is hereby accepted:

The Vendor is now bound to sell the materials and/or services offered to and accepted by 1GPA in accordance with the solicitation, including all terms, conditions, specifications, amendments, etc.

This contract shall henceforth be referred to as 21-07P-_____ Fire, Security and Communication System Solutions

Awarded this _____ day of _____ 2021

This contract shall be effective this _____ day of _____ 2021

1GPA

Signature: _____ Date: _____

Printed Name: _____ Title: _____

Approved By: Mary C. O'Brien Accommodation School/Pinal County ESA

Signature: _____ Date: _____

Printed Name: _____ Title: _____

DEFINITION OF TERMS

A complete list of definitions can be in the Arizona Administrative Code R7-2-1001. The terms listed below are defined as follows:

“Attachment” means any item the Solicitation requires the Offeror to submit as part of the Proposal.

“Contract” means the combination of the Solicitation, including the Special Instructions to Offerors, Special Terms and Conditions, and the Specifications and Statement of Scope of Work/Services; the Proposal and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments, and Member purchase orders.

“Contract Amendment” means a written document signed by the 1GPA that is issued for the purpose of making changes in the Contract.

“Cost” means the aggregate cost of all materials and services, including labor performed by force account.

“Days” means calendar days and shall be computed pursuant to A.R.S. 1-243.

“Exhibit” means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the solicitation.

“Governing Body” means any group comprised of elected or appointed officials, such as School District Governing Boards, City Councils, County Supervisors, Board of Regents, etc., which has the authority to make fiduciary decisions for a Member organization.

“Gratuity” means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.

“Materials” means all property, including equipment, supplies, printing, insurance and leases of property but does not include land, a permanent interest in land or real property or leasing space.

“Member” means the non-profit entities, public and private schools (including independent school districts and charter schools), education service centers, colleges, universities, municipalities, counties, political subdivisions, and other governmental entities and agencies throughout the United States that have followed local governing authority allowing them to utilize contracting vehicles procured and administered by 1GPA.

“Offer” means a response to a Solicitation.

“Offeror” means a person submitting a Proposal in response to a Request for Proposals

“Person” means any corporation, business, individual, union, committee, club, other organization or group of individuals.

“Procurement Officer” means the person duly authorized to enter into and administer Contracts and make written determinations with respect to this Solicitation or his or her designee.

“Purchase Order or PO” means the agreed-upon purchase order or other form of binding contract document between the 1GPA member and the Vendor which is used in making a purchase under a 1GPA contract.

“Responsible Bidder or Offeror” means a person who at the time of contract award has the capability to perform the Contract requirements with the integrity and reliability which will assure good faith performance.

“Responsive Bidder or Offeror” means a person who submits a bid or proposal which conforms in all material respects to the Invitation for Bids or Request for Proposals.

“Services” means the furnishing of labor, time or effort by a vendor or subcontractor which does not involve the delivery of a specific end product other than required reports and performance, but does not include employment agreements or collective bargaining agreements.

“Solicitation” means an Invitation for Bids (“IFB”), a Request for Proposal (“RFP”), or a Request for Qualification (“RFQ”).

“Solicitation Amendment” means a written document that is authorized by the Procurement Officer and issued for the purpose of making changes to the Solicitation.

“Subcontract” means any Contract, express or implied, between the vendor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.

“Vendor” means any person who has a Contract with the 1GPA.

UNIFORM INSTRUCTIONS TO OFFERORS

1. Inquiries

- A. **Duty to Examine** - It is the responsibility of each Offeror to examine the entire Solicitation, seek clarification in writing, and check its Proposal for accuracy before submitting the Proposal. Lack of care in preparing a Proposal shall not be grounds for withdrawing the Proposal after the Proposal due date and time nor shall it give rise to any Contract claim.
- B. **Solicitation Contact Person** - Any inquiry related to a Solicitation, including any requests for or inquiries regarding standards referenced in the Solicitation, shall be directed solely to the Solicitation contact person.
- C. **Submission of Inquiries** - Questions and/or clarifications concerning this RFP will be accepted in writing through February 5, 2021 by 5:00 p.m. Request may be transmitted via facsimile or email. Written responses to all written inquiries will be provided and distributed to all recipients of this RFP. Responses and addenda to this RFP, if necessary, are scheduled to be issued by February 10, 2021 by 5:00 p.m. No Offeror may rely upon oral responses made by any 1GPA employee or any representative. Questions and/or clarifications concerning this RFP shall be directed to Rebecca Seifert, Procurement Specialist, rseifert@1gpa.org, or Fax 602-663-9515 or submit online at <https://secure.procurenow.com/portal/1GPA>.
- D. **Solicitation Amendments/Addenda** - The Solicitation shall only be modified by a Solicitation Amendment or Addendum. 1GPA will not be responsible for Offerors adjusting their proposal based on oral instructions by any member of 1GPA or lead District Personnel.
- E. **Pre-Proposal Conference** - If a Pre-Proposal Conference has been scheduled under this Solicitation, the date, time, and location shall appear on the Solicitation cover sheet or elsewhere in the Solicitation. An Offeror should raise any questions it may have about the Solicitation or the procurement at that time. An Offeror may not rely on any verbal responses to questions at the conference. Material issues raised at the conference that result in changes to the Solicitation shall be answered solely through a written Solicitation Amendment or Addendum.
- F. **Proposal Opening:** Proposals shall be opened on the date and time, and at the place designated on the cover page of this document, unless amended in writing by 1GPA. The name of each Offeror shall be read at this time. All Offers and any modifications and other information received in response to the Request for Proposals shall be shown only to authorized 1GPA personnel having a legitimate interest in the evaluation. After contract award, the Proposals and evaluation document shall be open for public inspection.
- G. **Time Stamp:** Proposals will be time stamped when received. They will be accepted up to but no later than the time indicated in the Request for Proposal (RFP). Proposals received after the time stated in the RFP will not be considered and will remain unopened. Offeror assumes the risk of any delay in the U.S. Mail. Whether sent by mail or by means of personal delivery, the Offeror assumes responsibility for having his Proposal deposited on time at the place specified.
- H. **Persons with Disabilities** - Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting the appropriate Solicitation contact person. Requests shall be made as early as possible to allow time to arrange the accommodation.

2. Proposal Preparation

- A. **Forms** - A Proposal shall be submitted either on the forms provided in this Solicitation or their substantial equivalent. Any substitute document for the forms provided in this Solicitation will be legible and contain the same information requested on the form.
- B. **Typed or Ink Corrections** - The Proposal should be typed or in ink. Erasures, interlineations or other modifications in the Proposal should be initialed in ink by the person signing the Proposal. Modifications shall not be permitted after Proposals have been opened except as otherwise provided under R7-2-1030.
- C. **Signature(s) on Proposals** - The Proposal and Contract Acceptance document should be submitted with an original ink signature by the person authorized to sign the Proposal. Failure to sign the Proposal and Contract Acceptance document may result in rejection of the Proposal.

UNIFORM INSTRUCTIONS TO OFFERORS

- D. **Exceptions to Terms and Conditions** - All exceptions included with the Proposal shall be submitted in a clearly identified separate section of the Proposal in which the Offeror clearly identifies the specific paragraphs of the Solicitation where the exceptions occur. Any exceptions not included in such a section shall be without force and effect in any resulting Contract unless such exception is specifically referenced by the Procurement Officer in a written statement. The Offeror's preprinted or standard terms will not be considered as a part of any resulting Contract. All exceptions that are contained in the Proposal may negatively affect the solicitation evaluation based on the evaluation criteria as stated in the Solicitation or result in rejection of the Proposal. No exceptions included in the Proposal shall become part of the resulting Contract unless agreed and accepted to by 1GPA.
- E. **Subcontracts** - Offeror shall clearly list any proposed subcontractors and the subcontractor's proposed responsibilities in the Proposal.
- F. **Cost of Proposal Preparation** - 1GPA will not reimburse any Offeror the cost of responding to a Solicitation.
- G. **Solicitation Amendments/Addenda** - Unless otherwise stated in the Solicitation, each Solicitation Amendment or Addendum should be acknowledged by the person signing the Proposal. Failure to acknowledge a material Solicitation Amendment or Addendum or to follow the instructions for acknowledgement of the Solicitation Amendment/Addendum may result in rejection of the Proposal.
- H. **Provision of Tax Identification Numbers** - Offerors are required to provide their Federal Tax Identification number, if applicable, in the space provided on the Proposal and Acceptance Form and provide the tax rate and amount, if applicable, on the Proposal Cost Sheet.
- I. **Taxes:**
1. **Federal Excise Tax** - Arizona School Districts/Public Entities are exempt from certain Federal Excise Tax on manufactured goods.
 2. **Transaction Privilege Taxes** - Arizona School Districts/Public Entities are subject to all applicable state and local transaction privilege taxes. Transaction Privilege Taxes in Arizona include State, County and City taxes.
 3. **Property Taxes** - Arizona School Districts/Public Entities do not pay state property taxes.
 4. **Taxes on Shipping** - Transaction privilege tax may not be collected on delivery charges to the Member's location if separately stated on the invoice.
 5. **Payment of Taxes** – Member is responsible for payment for all taxes listed on the invoice. Vendor is responsible for collection such taxes and shall forward all taxes to the proper revenue office.
- All Other States** - Other states may have different tax requirements and laws. The tax laws in each state shall be followed by the awarded vendor. It is the responsibility of the vendor to be familiar with the laws and statutes in the state in which they are conducting business.
- J. **Disclosure** - If the firm, business, or person submitting this Proposal has been debarred, suspended or otherwise lawfully precluded from participating in any public procurement activity, including being disapproved as a subcontractor with any Federal, state, or local government, or if any such preclusion from participation from any public procurement activity is currently pending, the Offeror shall fully explain the circumstances relating to the preclusion or proposed preclusion in the Proposal. The Offeror shall include a letter with its Proposal setting forth the name and address of the governmental unit, the effective date of this suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating the suspension or debarment. If suspension or debarment is currently pending, a detailed description of all relevant circumstances including the details enumerated above must be provided.
- K. **Solicitation Order of Precedence** - In the event of a conflict in the provisions of this Solicitation and any subsequent contracts, the following shall prevail in the order set forth below:

UNIFORM INSTRUCTIONS TO OFFERORS

1. Addenda/Amendments;
2. Special Terms and Conditions;
3. Uniform General Terms and Conditions;
4. Scope of Work/Specifications;
5. Attachments;
6. Exhibits;
7. Special Instructions
8. Uniform Instructions to Offerors.

- L. **Delivery** - Unless stated otherwise in the Solicitation, all prices shall be F.O.B. Destination and shall include all delivery and unloading at the destination(s). Vendor shall provide delivery of goods, and/or performance of services in accordance with the needs of the 1GPA Member. Products delivered must conform to the products listed under this contract and may not be substituted with nonconforming products. Vendor agrees to pay for and arrange for return of goods that are defective.

3. Submission of Proposal

- A. **Sealed Envelope or Package** - Each Proposal shall be submitted to the location identified in this Solicitation, in a sealed envelope or package that identifies its contents as a Proposal and the Solicitation number to which it responds. The appropriate Solicitation number should be plainly marked on the outside of the envelope or package.
- B. **Electronic Submission** - If determined by 1GPA that electronic submission of Proposals is advantageous, 1GPA will include the electronic submission requirements as well as if the electronic submission is mandatory or optional in the Special Instructions, Terms and Conditions section of the solicitation. Unless otherwise instructed, a facsimile or electronically submitted Proposal shall be rejected.
- C. **Proposal Amendment or Withdrawal** - An Offeror may modify or withdraw a Proposal in writing at any time before Proposal opening if the modification or withdrawal is received before the Proposal due date and time at the location designated in the Solicitation. A Proposal may not be amended or withdrawn after the Proposal due date and time except as otherwise provided under R7-2-1044.
- D. **Public Record/Confidentiality** - Under applicable law, all Proposals submitted and opened are public records and must be retained by 1GPA. Proposals shall be open to public inspection after Contract award, except for such Proposals deemed to be confidential by 1GPA pursuant to R7-2-1006.

If Offeror believes that its proposal contains trade secrets or other proprietary data not be disclosed as otherwise required by A.R.S. §39-121, a statement advising 1GPA of this fact shall accompany the Proposal, and the information shall be so identified wherever it appears. Requests to deem the entire Proposal as confidential, contract terms and conditions, pricing, and information generally available to the public are not considered confidential information under this Section.

- E. **Certification** - By signing the Proposal and Acceptance form or other official contract form, the Offeror certifies that:
1. The prices have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other Offeror or with any competitor; the prices which have been quoted have not been nor will not be disclosed directly or indirectly to any other Offeror or to any competitor; nor attempt has been made or will be made to induce any person or firm to submit or not to submit, a Proposal for the purpose of restricting competition. It did not engage in collusion or other anti-competitive practices in connection with the preparation or submission of its Proposal and that the offeror has taken steps and exercised due diligence to ensure that no violation of A.R.S. §15-213(O) has occurred; and
 2. It does not discriminate against any employee, applicant for employment or person to whom it provides services because of race, color, religion, sex, national origin, or disability, and that it complies with all applicable federal, state, and local laws and executive orders regarding employment, including, Federal Executive Order 11246, Arizona State Executive Order 99-4, 2000-4, A.R.S. §41-1461 through 1465; and
 3. The Offeror warrants that it and all proposed subcontracts will maintain compliance with Federal Immigration and Nationality Act (FINA), ARS § 41-4401 and § 23-214, and all other Federal immigration laws and regulations related to

UNIFORM INSTRUCTIONS TO OFFERORS

the immigration status of its employees which requires compliance with Federal immigration laws by employers, contractors and subcontractors in accordance with the E-Verify Employee Eligibility Verification Program; and

4. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted Proposal. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the Proposal. Signing the Proposal with a false statement shall void the Proposal, any resulting contract and may be subject to legal remedies provided by law; and
5. By submission of this Proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency or otherwise lawfully prohibited from participating in any public procurement activity, including, but not limited to, being disapproved as a subcontractor of any public procurement unit or other governmental body; and
6. By submission of this Proposal, that no Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a Cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal Contract, grant, loan or cooperative agreement; and
7. In accordance with ARS § 35-392, the Offeror is in compliance and shall remain in compliance with the Export Administration Act.
8. The Offeror warrants that it and all proposed subcontracts are not currently engaged in, and agrees for the duration of this Contract/Agreement that it will not engage in, a boycott of Israel, as that term is defined in A.R.S. § 35-393 and Texas Gov't Code 2270.002.
9. The Offeror warrants that it shall comply with the fingerprinting requirements, unless otherwise exempted, in accordance with A.R.S. § 15-512.

4. Additional Information

- A. **Unit Price Prevails** - Where applicable, in the case of discrepancy between the unit price or rate and the extension of that unit price or rate, the unit price or rate shall govern.
- B. **Taxes** - The amount of any applicable transaction privilege or use tax of a political subdivision of the state of Arizona is not a factor in determining the most advantageous proposal.
- C. **Late Proposals, Modifications or Withdrawals** - A Proposal, Modification or Withdrawal submitted after the exact Proposal due date and time shall not be considered except under the circumstances set forth in R7-2-1044.
- D. **Disqualification** - The Proposal of an Offeror who is currently debarred, suspended or otherwise lawfully prohibited from any public procurement activity may be rejected.
- E. **Proposal Acceptance Period** - An Offeror submitting a Proposal under this Solicitation shall hold its Proposal open for the number of days from the due date that is stated in the Solicitation. If the Solicitation does not specifically state a number of days for the Proposal acceptance, the number of days shall be ninety (90).
- F. **Payment** - Payments shall comply with the requirements of A.R.S. Titles 35 and 41, Net 30 days. Upon receipt and acceptance of goods or services, the Vendor shall submit a complete and accurate invoice for payment within thirty (30) days.
- G. **Waiver and Rejection Rights** - Notwithstanding any other provision of the solicitation, 1GPA reserves the right to:
 1. Waive any minor informality;

UNIFORM INSTRUCTIONS TO OFFERORS

2. Reject any and all Proposals or portions thereof; or
3. Cancel the Solicitation.

5. Award

- A. **Number or Types of Awards** - Where applicable, the 1GPA reserves the right to make multiple awards or to award a Contract by individual line item, by a group of line items, or categories, by an incremental award, by region, or by location, as indicated within the Special Instructions, Terms and Conditions. The award will be limited to the least number of Offerors that 1GPA determines is necessary to meet the needs of its Members.
- B. **Contract Inception** - A Proposal does not constitute a Contract nor does it confer any rights on the Offeror to the award of a Contract. A Contract is not created until the Proposal is accepted in writing by 1GPA and the Lead Agency with authorized signatures on the Proposal and Acceptance form. A letter or other notice of award or of the intent to award shall not constitute acceptance of the Proposal.
- C. **Effective Date** - The effective date of this Contract shall be the date that 1GPA and the Lead Agency signs the Proposal and Acceptance form or other official contract form, unless another date is specifically stated in the Contract.

6. Protests

A protest shall comply with and be resolved according to Arizona Department of Education School District Procurement Code Rule A.A.C. R7-2-1141 through R7-2-1153. Protests shall be in writing and be filed with 1GPA/lead agency representative, Christy Knorr, Vice President.

- A. Protest shall include:
 1. The name, addresses, and telephone number of the interested party;
 2. The signature of the interested party or the interested party's representative;
 3. Identification of the purchasing agency and the Solicitation or Contract number;
 4. A detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and
 5. The form of relief requested.
- B. The interested party shall supply any other information requested by 1GPA or lead agency within 10 days of the request.
- C. The interested party may file a written request with the district representative for an extension of the time limit for providing additional information set forth in subsection (B). The written request shall be filed before the expiration of the time limit set forth in subsection (B) and shall set forth good cause as to the specific reason that the interested party is unable to provide the additional information within the 10 days. The district representative shall approve or deny the request in writing, state the reasons for the determination, and if an extension is granted, set forth a new date for submission of the filing.
- D. Protests based upon alleged improprieties in a solicitation that are apparent before the due date and time for responses to the Solicitation, shall be filed before the due date and time for responses to the Solicitation.
- E. In cases other than those covered in section D of the section, the interested party shall file the protest within 10 days after 1GPA or lead agency makes the procurement file available for public inspection.
- F. The interested party may file a written request for an extension of the time limit for protest filing. The written request for an extension shall be filed with the 1GPA Representative before the expiration of the time limit and shall set forth good cause as to the specific action or inaction of 1GPA that resulted in the interested party being unable to file the protest within the 10 days. The 1GPA representative shall approve or deny the request in writing, state the reasons for the determination, and, if an extension is granted, set forth a new date for submission of the filing.

UNIFORM TERMS AND CONDITIONS

1. Cooperative Purchasing

- A. **Cooperative Purchasing** - This contract is based on the need for 1GPA to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other Members. Although vendors may restrict sales to certain public units (e.g. state agencies, local government units), any contract that prohibits sales from being made to public school districts may not be considered. Sales without restriction to any members are preferred.
- B. **Cooperative Purchasing Agreements** - Cooperative Purchasing Agreements between 1GPA and its Members have been established under all procurement laws.
- C. **Cooperative Purchasing Contracts** - Offeror agrees all prices, terms, warranties, and benefits granted by Offeror to Members through this contract are comparable to or better than the equivalent terms offered by Offeror to any present customer meeting the same qualifications or requirements.

Nothing in this solicitation is intended to establish a most favored customer relationship between 1GPA and Vendor. Vendor may respond to any solicitation without regard to this contract. If Vendor offers lower prices to any of its other customers, it may lower its prices to 1GPA at the same time by written notice.

- D. **Non-Exclusive Contract** - Any contract resulting from this Solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of 1GPA members. 1GPA and its membership reserve the right to obtain like goods and services from other sources.
- E. **Lead Agency** - A Lead Agency is a well-established and well respected government agency who facilitates the competitive bidding process by being a part of the process from start to finish. The Lead Agency also provides Board Approval for the award of contracts resulting from each Solicitation. The Lead Agency for this RFP is Mary C. O'Brien Accommodation School/Pinal County ESA.

2. Contract Interpretation

- A. **Application of Law** - The Arizona Procurement Code, Title 41, Chapter 23, applies to this Contract including, where applicable, the Uniform Commercial Code as adopted by the State of Arizona and the Arizona School District Procurement Code, Arizona Revised Statutes (A.R.S.) 15-213, and its implementing rules, Arizona Administrative Code (A.A.C.) Title 7, Chapter 2, Articles 10 and 11.

For all other states this procurement shall be governed by, construed, and enforced in accordance with the laws of each state in which 1GPA is conducting business under this contract. It is the responsibility of the awarded vendor and member to ensure this solicitation and ensuing contract complies with the State laws in which they are conducting business regarding use of a cooperative contract.

- B. **Implied Contract Terms** - Each Provision of law and any terms required by law to be in this Contract are a part of this Contract as if fully stated in it.
- C. **Relationship of Parties** - Offerors receiving contracts under this solicitation are independent contractors. Neither party to this contract, nor any Member, shall be deemed to be the employee or agent of the other party to the contract.
- D. **Severability** - The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract.
- E. **No Parol Evidence** - This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document.
- F. **No Waiver** - Either party's failure to insist on strict performance of any term or condition of the Contract shall not be deemed waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.

UNIFORM TERMS AND CONDITIONS

3. Contract Administration and Operation

- A. **Records** - Under A.R.S. § 35-214 and § 35-215, the Vendor shall retain and shall contractually require each Subcontractor to retain all data and other records ("records") relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract.
- B. **Audit** - At reasonable times during the term of this Contract and five (5) years thereafter, the Vendor's or any Subcontractor's books and records shall be subject to audit by 1GPA or Member and, where applicable, the Federal Government, to the extent that the books and records relate to the performance of the Contract or Subcontract.
- C. **Inspection and Testing** - The Vendor agrees to permit access to its facilities, Subcontractor facilities and the Vendor's processes for producing the materials, at reasonable time for inspection of the materials and services covered under this Contract. 1GPA or its Members shall also have the right to test at its own cost the materials to be supplied under this Contract. Neither inspection at the Vendor's facilities nor testing shall constitute final acceptance of the materials. If 1GPA or Member determines non-compliance of the materials, the Vendor shall be responsible for the payment of all costs incurred by 1GPA or Member for testing and inspection.
- D. **Notices** - Notices to the Vendor required by this Contract shall be made by 1GPA to the person indicated on the Proposal and Acceptance form submitted by the Vendor unless otherwise stated in the Contract. Notices to 1GPA required by the Contract shall be made by the Vendor to the Solicitation Contact Person indicated on the Solicitation cover sheet, unless otherwise stated in the Contract. An authorized Procurement Officer and an authorized Vendor representative may change their respective person to whom notices shall be given by written notice and an Amendment to the Contract shall not be necessary.
- E. **Advertising and Promotion of Contract** - Offeror shall not advertise or publish information concerning this solicitation prior to an award being announced by 1GPA. After award, vendor(s) may advertise the availability of products and services to Member. Any promotional marketing materials using the 1GPA logo must be approved by 1GPA in advance.
- F. **Administration Fee** - 1GPA has an Administrative Fee of .01 (1%). The Administrative Fee shall be included in the offeror's net pricing and is the responsibility of the Vendor. Vendor shall not add the administration fee to approved contract prices post award. The Administrative Fee shall be a part of the Vendor's unit prices and is not to be charged directly to the customer in the form of a separate line item.
- G. **Usage Reports** – The Usage Report will be the established communication between the awarded vendor and 1GPA of all contract activity. The Vendor shall provide contract Usage Reports to 1GPA on a regular mutually agreed upon schedule. 1GPA will accept Monthly or Quarterly reporting arrangements which shall be made at the time of contract award.
- H. **Submission of Usage Reports** – Within ten (10) days following the end of the arranged reporting schedule, the Vendor shall submit their Usage Report electronically via email to: cknorr@1gpa.org.
- I. **Purchase Orders/Contracts** - All purchase orders and/or contracts issued to the Vendor in reference to 1GPA shall be submitted at the same time as the Usage Report. All purchase orders and/or contracts should be zipped in a single file and submitted as an attachment in the same email as the usage report in which they are referenced. 1GPA is audited on an annual basis & documentation is necessary for compliance. Failure to submit purchase orders and/or contracts may result in contract cancellation.
- J. **Invoicing of Administration Fee** – Upon receipt of Vendor's Usage Report, 1GPA will generate an invoice which is calculated as: Administrative Fee (1%) multiplied by the Total Sales Transactions as stated in the Usage Report. Vendor's failure to remit administrative fees in a timely manner consistent with the contract's requirements may result in 1GPA exercising any recourse available under the contract or as provided for by law. All administrative fees not paid when due shall bear interest at a rate of 1 1/2% per month until paid in full.

Administrative Fees shall be paid to "1GPA" and mailed to:
1910 W. Washington Street
Phoenix, AZ 85009

UNIFORM TERMS AND CONDITIONS

4. Costs and Payments

- A. **Ordering Procedures** - Purchase Orders are issued by 1GPA members to the Vendor according to this Contract. Members and Vendors must send Purchase Orders to 1GPA at cknorr@1gpa.org.
- B. **Billings** - Vendor shall invoice Member after delivery of goods and/or services. All invoices shall list the applicable Member purchase order and 1GPA contract number. Vendor will invoice Member directly.
- C. **Payment** - Payment terms are Net thirty (30) from receipt of Vendor's invoice
- D. **Progress Payments** - 1GPA will permit Members to make progress payments under the following conditions:
 - 1. Member and Vendor agree to the terms of the progress payments prior to issuing a purchase order
 - 2. Purchase order describes the amounts or percentages and the dates or frequency of payments
 - 3. Payments are made in full compliance with Member's local governing entity rules
- E. **Tax Indemnification** - Vendor and all Subcontractors shall pay all federal, state, and local taxes applicable to its operation and any persons employed by the Vendor. Vendor shall, and require all Subcontractors to hold the Member harmless from any responsibility for taxes, damages and interest, if applicable, contributions required under federal, and/or state and local laws and regulations and any other costs including transaction privilege taxes, unemployment compensation insurance, Social Security and Worker's Compensation.
- F. **IRS W-9** - In order to receive payment under any resulting Contract, Vendor shall have a current I.R.S. W-9 Form on file with each Member.
- G. **Availability of Funds for the Next Fiscal Year** - Funds may not presently be available for performance under this Contract beyond the current fiscal year. No legal liability on the part of the Member for any payment that may arise under this Contract beyond the current fiscal year until funds are made available for performance of the Contract. It is the responsibility of the Member to make reasonable efforts to secure such funds.

5. Contract Changes

- A. **Amendments** - The Contract may be modified only through a Contract Amendment within the scope of the Contract signed by the Procurement Officer. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by an unauthorized employee or made unilaterally by the Vendor are violations of the Contract and or applicable law. Such changes, including unauthorized written Contract Amendments, shall be void and without effect, and the Vendor shall not be entitled to any claim and this Contract based on those changes.
- B. **Subcontracts** - The Vendor shall not enter into any Subcontract under this Contract without the advance written approval of the Procurement Officer. The Subcontract shall incorporate by reference the terms and conditions of this Contract.
- C. **Assignment and Delegation** - Vendor shall not assign any right or interest nor delegate any duty under this Contract without the prior written approval of 1GPA. 1GPA shall not unreasonably withhold approval.
- D. **Novation** - If Vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. 1GPA reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of Vendor.
- E. **Contract Placed on Hold** - 1GPA shall have the ability to place a contract on hold, if it is deemed necessary to address ongoing problems with an awarded contract. Details of the decision to place the contract on hold shall be provided in a written deficiency notice. A reasonable amount of time shall be provided to Vendor to address issues in the written deficiency notice.

6. Risk and Liability

- A. **Risk of Loss** - Vendor shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with the Vendor regardless of receipt.

UNIFORM TERMS AND CONDITIONS

- B. **General Indemnification** - To the extent permitted by law, 1GPA and its Members shall be indemnified and held harmless by the Vendor for its vicarious liability as result of entering into this Contract. Each party to this Contract is responsible for its own negligence.
- C. **Indemnification - Patent and Copyright** - To the extent permitted by law, Vendor shall indemnify and hold harmless 1GPA and its Members against any liability, including costs and expenses, for infringement of any patent, trademark, or copyright arising out of Contract performance or use by the 1GPA or Member of materials furnished or work performed under this Contract. 1GPA or Member shall reasonably notify the Vendor of any claim for which it may be liable under this paragraph.
- D. **Force Majeure**
1. Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of force majeure. The term "*force majeure*" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; lockouts; injections-intervention-acts; or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence.
 2. Force Majeure shall not include the following occurrences:
 - a. Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or an oversold condition of the market; or
 - b. Late performance by a Subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition; or
 - c. Inability of either the Vendor or any Subcontractor to acquire or maintain any required insurance, bonds, licenses, or permits.
 3. If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practicable and no later than the following working day, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be delivered or mailed certified-return receipt, and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by Contract Amendment for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.
 4. Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure.

7. Warranties

- A. **Liens** - The Vendor warrants that the materials supplied under this Contract are free of liens.
- B. **Quality** - Unless otherwise modified elsewhere in these terms and conditions, the Vendor warrants that, for one year after acceptance by the School District/Public Entity of the materials or services, they shall be:
1. A quality to pass without objection in the trade under the Contract description;
 2. Fit for the intended purposes for which the materials or services are used;
 3. Within the variations permitted by the Contract and are of even kind, quality, and quality within each unit and among all units;
 4. Adequately contained, packaged and marked as the Contract may require; and
 5. Conform to the written promises or affirmations of fact made by the Vendor.

UNIFORM TERMS AND CONDITIONS

- C. **Fitness** - Vendor warrants that any material or service supplied to 1GPA or its Members shall fully conform to all requirements of the contract and all representations of the Vendor, and shall be fit for all purposes and uses required by the Contract.
- D. **Inspection/Testing** - The warranties set forth in this section shall not be affected by inspection or testing of, or payment for the materials or services by 1GPA Members.
- E. **Compliance with Applicable Laws** - The materials and services supplied under this Contract shall comply with all applicable federal, state and local laws, and the Vendor shall maintain all applicable licenses and permits.
- F. **Survival of Rights and Obligations after Contract Expiration or Termination**
 - 1. Vendor's Representations and Warranties. All representations and warranties made by the Vendor under this Contract shall survive the expiration of termination hereof. In addition, the parties hereto acknowledge that pursuant to A.R.S. § 12-510, except as provided in A.R.S. § 12-529, 1GPA and its Members are not subject to or barred by any limitations of actions prescribed in A.R.S. Title 12, Chapter 5.
 - 2. Purchase Orders. The Vendor shall, in accordance with all terms and conditions of the Contract, fully perform and shall be obligated to comply with all purchase orders received by the Vendor prior to the expiration or termination hereof, unless otherwise directed in writing by the Procurement Officer, including, without limitation, all purchase orders received prior to but not fully performed and satisfied at the expiration or termination of this Contract.

8. Contractual Remedies

- A. **Right to Assurance** - If 1GPA in good faith has reason to believe that the Vendor does not intend to, or is unable to perform or continue performing under this Contract, 1GPA may demand in writing that the Vendor give a written assurance of intent or ability to perform. Failure by the Vendor to provide written assurance within the number of days specified in the demand may, at 1GPA's option, be the basis for terminating the Contract under the Uniform General Terms and Conditions.
- B. **Nonconforming Tender** - Materials supplied under this Contract shall fully comply with the Contract. The delivery of materials or a portion of the materials in an installment that do not fully comply constitutes a breach of Contract. On delivery of nonconforming materials, 1GPA may terminate the Contract for default under applicable termination clauses in the Contract, exercise any of its remedies under the Uniform Commercial Code, or pursue any other right or remedy available to it.
- C. **Right of Offset** - 1GPA and its Members shall be entitled to offset against any sums due the Vendor, any expenses or costs incurred or damages assessed by 1GPA or its Members concerning the Vendor's nonconforming performance or failure to perform the Contract, including expenses, costs and damages described in the Uniform General Terms and Conditions.

9. Contract Termination

- A. **Cancellation for Conflict of Interest** - Pursuant to A.R.S. 38-511 and R7-2-1087(F) 1GPA may cancel this Contract within three (3) years after Contract execution without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract on behalf of 1GPA is, or becomes at any time while the Contract or an extension the Contract is in effect, an employee of or a consultant to any other party to this Contract with respect to the subject matter of the Contract. The cancellation shall be effective when the Vendor receives written notice of the cancellation unless the notice specifies a later time.
- B. **Personal Gifts or Benefits** - 1GPA may, by written notice, terminate the Contract, in whole or in part, if 1GPA determines that any person or vendor has offered, conferred or agreed to confer any personal gift or benefit on any employee who supervised or participated in the planning, recommending, selecting or contracting of the Contract, in accordance with A.R.S. § 15-213(O) and R7-2-1087(G).
- C. **Gratuities** - 1GPA may, by written notice, terminate the Contract in whole or in part, if 1GPA determines that employment or a gratuity was offered or made by the Vendor or a representative of the Vendor to any officer or employee of 1GPA for the purpose of influencing the outcome of the procurement or securing the Contract, an amendment to the Contract, or

UNIFORM TERMS AND CONDITIONS

favorable treatment concerning the Contract, including making of any determination or decision about contract performance in accordance with R7-2-1087(H)..

- D. **Suspension or Debarment** - 1GPA may, by written notice to the Vendor, immediately terminate this Contract if 1GPA determines that the Vendor has been disbarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a Subcontractor of any public procurement unit or other governmental body.
- E. **Termination for Convenience** - 1GPA reserves the right to terminate the Contract, in whole or in part at any time, when in the best interests of its Members without penalty recourse. The Vendor shall be entitled to receive just and equitable compensation for work in progress, work completed, and materials accepted before the effective date of the termination.
- F. **Cancellation for Non-Performance or Vendor Deficiency** - 1GPA may terminate any contract if Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. 1GPA reserves the right to cancel the whole or any part of this contract due to failure by Vendor to carry out any obligation, term or condition of the contract. 1GPA may issue a written deficiency notice to Vendor for acting or failing to act in any of the following:
1. Providing material that does not meet the specifications of the contract;
 2. Providing work and/or material that was not awarded under the contract;
 3. Failing to adequately perform the services set forth in the scope of work and specifications;
 4. Failing to complete required work or furnish required materials/product within a reasonable amount of time;
 5. Failing to make progress in performance of the contract and/or giving 1GPA reason to believe that the Vendor will not or cannot perform the requirements of the contract; and or
 6. Performing work or providing services under the contract prior to receiving a 1GPA reviewed purchase order for such work.

Upon receipt of a written deficiency notice, Vendor shall have ten (10) days to provide a satisfactory response to 1GPA. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Vendor under the contract shall become the property of the Member on demand.

- G. **Vendor Cancellation** - Vendor may cancel this contract at any time upon thirty (30) days prior written notice to 1GPA or on the yearly anniversary of the contract. Termination shall have no effect on projects in progress at the time the notice of cancellation is received by 1GPA.
- H. **Continuation of Performance through Termination** - The Vendor shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.

10. Contract Claims

Contract claims and controversies under this Contract shall be resolved according to Arizona Department of Education School District Procurement Code Rule A.A.C. R7-2-1155 through R7-2-1159.

Any dispute involving a 1GPA member and Vendor outside of Arizona shall be governed by the laws of the state of the 1GPA member, without regard to its provisions on conflicts of laws, and exclusive jurisdiction and venue shall lie in the city, county, and state of the 1GPA member.

11. Federal and State Requirement

- A. **Compliance with Federal and State Requirements** - Vendor shall comply with all applicable federal, state, and local laws, statutes, ordinances, standards, orders, rules, and regulations, including, as applicable, workers' compensation laws, minimum and maximum salary and wage statutes and regulations, prompt payment and licensing laws and regulations.

Vendor shall comply, when working on any federally assisted projects with the following:

1. The Contract Work hours and Safety Standards Act, (40 U.S.C. §3701 – 3708; 29 CFR Part 5)
2. Davis-Bacon Act, (40 U.S.C. §276a / 29 CFR Part 5)

UNIFORM TERMS AND CONDITIONS

3. Copland Anti-Kickback Act, (18 U.S.C. §874 / 29 CFR Part 5)
4. Equal Opportunity Employment requirements (Executive Order 11246 and 11375 / 41CFR Chapter 60)
5. McNamara-O'Hara Service Contract Act (41 U.S.C. 351),
6. Section 306 of the Clean Air Act (42 U.S.C. § 1857h,
7. Section 508 of the Clean Water Act (33 U.S.C. § 1368),
8. Executive Order 11738, Environmental Protection Agency regulations (40 CFR Part 15).
9. Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (2 CFR Part 200)
10. Education Department General Administrative Regulations, 2 C.F.R. Parts 200 and 3474, and 34 C.F.R. Parts 75-77 and 81 ("EDGAR"),
11. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871)
12. All applicable requirements and regulations, including those related to reporting, patent rights, copyrights, data rights and those mandated by federal agencies making awards of federal funds to 1GPA members.

- B. **Offshore Performance** - Due to security and identity protection concerns, direct services under any subsequent contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the school district(s) or charter school(s) or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or "overhead" services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers.
- C. **Vendor's Employment Eligibility** - By entering the contract, Vendor warrants compliance with ARS § 41-4401, ARS § 23-214, the Federal Immigration and Nationality Act (FINA), and all other federal immigration laws and regulations. 1GPA or Member may request verification of compliance from any Vendor or subcontractor performing work under this Contract. 1GPA or Member reserves the right to confirm compliance in accordance with the applicable laws. Should 1GPA or Member suspect or find that the Vendor or any of its subcontractors are not in compliance, 1GPA or Member may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default and suspension, and/or debarment of the Vendor. All costs necessary to verify compliance are the responsibility of the Vendor.
- D. **Davis-Bacon** – For Federally funded projects subject to the Davis-Bacon Act, the Member shall specify the applicable Davis-Bacon wage decision, prior to the Vendor providing a firm price quotation for the proposed project. The wage decision shall be identified by the WD Number, modification number, and date of the wage decision.
- E. **Fingerprint and Background Checks** - In accordance with ARS § 15-512(H), a contractor, subcontractor or vendor, any employee of a contractor, subcontractor or vendor who is contracted to provide services on a regular basis at an individual school may be required to obtain a valid fingerprint clearance card pursuant to Title 41, Chapter 12, Article 3.1. An exception to this requirement may be made as authorized in governing board policy of the Member District.
- F. **Terrorism Country Divestments** - Per ARS § 35-392, 1GPA and its Members are prohibited from purchasing from a company that is in violation of the Export Administration Act.
- G. **Registered Sex Offender Restrictions** - For work to be performed at schools, Vendor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Member's discretion. Vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- H. **Affordable Care Act** - Vendor understands and agrees that it shall be solely responsible for compliance with the Patient Protection and Affordable Care Act, Public Law 111-148 and the Health Care Education Reconciliation Act, Public Law 111-152 (collectively the Affordable Care Act "ACA"). Vendor shall bear sole responsibility for providing health care benefits for its employees who provide services to the Member as required by state or federal law.

UNIFORM TERMS AND CONDITIONS

- I. **Boycott of Israel** – Arizona public entities and other states as applicable, the member may not enter into a contract with a company that is currently engaged in, and agrees for the duration of the contract to not engage in, a boycott of Israel.
- J. **EDGAR** – When a 1GPA Member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, the procurement standards of the **Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. 200 (EDGAR)**. All Vendors submitting proposals must complete the EDGAR Vendor Certification Form contained within this document.
- K. **Minority Businesses** – 1GPA and its Lead Agency have taken all necessary affirmative steps to assure minority businesses, women's business enterprises, and labor surplus area firms are notified of any bidding opportunities when possible according to 2 CFR Part 200.321.
- L. **Civil Rights Compliance** - In accordance with 7 CFR Part 210.23, Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.
- M. **Texas House Bill 1295 Certificate of Interested Parties** – For contract entered into or after January 1, 2016, Texas Government Code Chapter 2252.908 (H.B. 1295) states that a Texas governmental entity or state agency may not enter into a contract unless the business entity submits a disclosure of interested parties to the governmental entity or state. The law applies only to a contract that either (1) requires an action or vote by the governing body or (2) has a value of at least \$1 million. Information from the Commission regarding the requirements, including rules and filing information, are available at the following links:

<https://www.ethics.state.tx.us/tec/1295-info.htm>

https://www.ethics.state.tx.us/whatsnew/faq_form1295.html

https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

It is the responsibility of vendors to determine the applicability of, and comply with, all disclosure laws of House Bill 1295.

SPECIAL TERMS AND CONDITIONS

1. **TERM OF CONTRACT:** It is 1GPA's intent to award a multi-term contract. The initial term of the resultant contract shall start on May 1, 2021 and shall continue for a period of one (1) year thereafter, unless terminated, cancelled or extended as otherwise provided herein.
2. **CONTRACT EXTENTION:** 1GPA reserves the right to unilaterally extend the period of any resultant contract month to month beyond the stated expiration date if that is determined to be in the best interests of Members. In addition, by mutual written agreement, any resultant contract may be extended for a supplemental period up to a maximum of forty-eight (48) months in twelve (12) month increments.
3. **RENEWAL OF CONTRACT:** Conditions for renewal of the contract shall include, but are not limited to: contract usage, satisfactory performance of services during the preceding contract term, ability to continue to provide satisfactory services, continued adherence to the contract requirements, and continued competitive prices for the materials and services provided under the contract.
4. **CONTRACT TYPE:** The term contract shall be a percent of discount off manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities.
5. **FORM OF CONTRACT:** The form of contract for this Solicitation shall be the Request for Proposal, the awarded Proposal(s) and Best and Final Offer(s), and properly issued purchase orders incorporating each member's specific policies and P.O. terms and conditions referencing the requirements of the Request for Proposals. Partial offers will be considered.
6. **VENDOR CONTRACT DOCUMENTS:** 1GPA will review proposed vendor contract documents. Vendor's contract document shall not become part of 1GPA's contract with vendor unless and until an authorized representative of 1GPA reviews and approves it.
7. **SUPPLEMENTAL AGREEMENTS:** The 1GPA Member and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this solicitation such as invoice requirements, on campus service specifics, etc. Any supplemental agreement developed as a result of this RFP is exclusively between the Member and Vendor. 1GPA, its agents, members and employees shall not be made party to any claim for breach of such agreement. Any supplemental agreement between the Member and Vendor is exclusively between the Member and the Vendor and will be subject to immediate cancellation by the Member (without penalty) if, in the opinion of the Member, the quality, service and specification requirements and/or the terms and conditions are not maintained as stated in the supplemental agreement.
8. **PROPOSAL ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the District requires a Proposal in response to this Solicitation to be valid and irrevocable for ninety (90) days after the opening time and date.
9. **RESPONSE FORMAT:** All Proposal responses are to be in the same form as this Request for Proposal. Address each requirement in the same order as has been requested.
10. **ELECTRONIC SUBMITTAL - OPTIONAL:** An electronic submission is also requested but **optional**. The electronic submission is to be uploaded online through ProcureNow. Submittal instructions for ProcureNow are found on the last page of this document under Exhibit A.
11. **TIME STAMP:** Proposals will be time stamped when received. They will be accepted up to but no later than the time indicated in the Request for Proposal (RFP). Proposals received after the time stated in the RFP will not be considered

SPECIAL TERMS AND CONDITIONS

and will remain unopened. Offeror assumes the risk of any delay in the U.S. Mail. Whether sent by mail or by means of personal delivery, the Offeror assumes responsibility for having his Proposal deposited on time at the place specified.

12. **AWARD:** Award(s) will be made to the responsive and responsible Offeror(s) whose Proposal(s) is (are) determined in writing to be most advantageous to 1GPA for its Members based on the factors set forth in the Request for Proposals. No other factors or criteria may be used in the evaluation. The amount of any applicable transaction privilege or use tax of a political subdivision of this state is not a factor in determining the most advantageous proposal. The procurement file shall contain the basis on which the award is made.
13. **DISCUSSIONS:** In accordance with R7-2-1047, after the initial receipt of Proposals, 1GPA reserves the option to conduct discussions with those Offerors who submit Proposals determined by 1GPA to be reasonably susceptible of being selected for award. Discussions may be conducted to assure full understanding of the Proposal in order to obtain the most advantageous contract for 1GPA Members.
14. **BEST AND FINAL OFFERS:** If discussions are conducted pursuant to R7-2-1047, 1GPA shall issue a written request for Best and Final Offers pursuant to R7-2-1048. If Offerors do not submit a notice of withdrawal or a Best and Final Offer, the immediate previous offer will be construed as the Best and Final Offer.
15. **MULTIPLE AWARDS:** 1GPA has a large number and variety of potential using districts and agencies at locations throughout the United States. In order to assure that any ensuing contracts will allow 1GPA to fulfill current and future requirements; 1GPA reserves the right to award contracts to multiple vendors. Such decision will be based upon consideration for Members' experience with existing products and systems, brand continuity for parts replacement and future expansion, vendor's ability to provide for a large diverse Membership, geographic areas served. The actual use of any contract will be at the sole discretion of 1GPA members. Contracts will be awarded, as applicable, by individual line item, groups of line items, or categories, incrementally, by region, or by location. The awards will be limited to the least number of Offerors that 1GPA determines is necessary to meet the needs of the 1GPA Members. Offeror should consider the fact that 1GPA may award multiple contracts in preparing their response. The fact that 1GPA may make multiple contracts, award only one contract, or to make no awards rests solely with 1GPA.
16. **ADMINISTRATION FEE:** 1GPA's .01 (1%) administration fee shall be included in offeror's net price. Vendor shall not add the administration fee to approved contract prices. 1GPA will invoice the Vendor on a monthly basis for the administrative participation fee. The invoice will be based on total sales made through the 1GPA contract with the Vendor. Invoices will be issued at the time a Purchase Order is received by 1GPA. Invoices are due and payable upon receipt.
17. **PRICING:** Contract pricing must be based upon:
 - 1) Fixed discount(s) off published price list(s) or catalog(s)
 - 2) Firm fixed price
 - 3) A combination of the above
18. **COMBINATION PRICING:** Offers for combination contracts shall clearly identify items covered by discount(s) and those with fixed prices. Prices for such contracts shall be adjusted as identified for the appropriate contract type above.
19. **CATALOG/PRICE LIST DISCOUNTS:** Discounts offered must clearly identify a percentage of discount to apply to contract. If multiple discounts apply, offeror shall clearly indicate the discounts and applicable materials or services. There will be no reduction discount(s) during the term of contract. Current catalog or list prices, at the time of the bid, shall be valid for one year from contract effective date. The manufacturer's price list and catalog must be a formally published list for general distribution. The discount percentage shall remain firm for the term of the contract and shall be provided on the price sheet(s) where indicated for each of the manufacturers listed.

SPECIAL TERMS AND CONDITIONS

- 20. PRICE ADJUSTMENT FOR DISCOUNT PRICING:** Revised published price lists, and/or catalogs may be submitted for review throughout the term of the contract. 1GPA shall determine whether the requested revised pricing or an alternate option is in the best interest of its Members. Revised published price lists, and/catalogs will not become effective until approved by 1GPA. Vendor must hold the price list(s) firm for the first 12 months of the contract.
- 21. PRICE ADJUSTMENT FOR FIXED PRICING:** Fixed price offers shall include prices for any and all items proposed under the contract. Fixed prices shall be firm until each anniversary date of contract, unless there is an occurrence of one or more allowable economic price adjustment contingencies outlined in proposal. If allowable price adjustment contingencies occur, contract vendor may submit a fully documented request for price adjustment to 1GPA. The document must substantiate that any requested price increase was clearly unpredictable at the time of proposal submittal and results from an increased cost to contract vendor that was out of contract vendor's control.
- 22. PRICE REDUCTION:** A price reduction adjustment may be offered at any time during the term of a contract and shall become effective upon notice.
- 23. VOLUME DISCOUNTS:** The awarded vendor may offer volume discounts at any time during the Contract such that the price is at or below the percent off list price within the Contract given that the price reduction is available to all Customers allowed to purchase under the Contract. Approval of volume discounts shall be in the form of a bilateral contract amendment.
- 24. TRAVEL EXPENSE REIMBURSEMENT:** Vendor shall be responsible for travel arrangements and expenses. Travel expenses not included in the consulting fee may be billed for certain in-state and out-of-state travel expenses on a case-by-case basis. Vendor shall seek Member approval before billing for any in-state or out-of-state travel expenses. The vendor shall not be reimbursed for travel time. If approved by the Member, in-state and out-of-state travel expenses shall be reimbursed in accordance with the Member's state travel policy. The travel policy may be accessed via the internet at the US General Services Administration's website: <https://www.gsa.gov/travel/plan-book/per-diem-rates>.
- 25. NEW PRODUCT:** New products/services may be added during the term of the contract upon written request providing it is within the original scope of this RFP. All request are subject to review and approval by 1GPA. Successful vendor shall be responsible for notifying 1GPA of all discontinued products in writing.
- 26. QUANTITIES:** 1GPA estimates considerable activity resulting from this award. Based on historical data from previous contracts as well as member surveys, 1GPA estimates usage of this contract to \$6,000,000 to \$8,000,000 annually. A current list of 1GPA Members may be found at:
- <https://www.dropbox.com/s/z2swxxr210nx4un/1%20-%20PUBLISHED%20Membership%20List.xlsx?dl=0>
- 1GPA makes no guarantee or commitment of any kind concerning quantities that will actually be purchased. 1GPA makes no guarantee or commitment of any kind regarding usage of any contracts resulting from this Solicitation.
- 27. SHIPPING TERMS:** Prices shall be F.O.B. Destination to Member's location. Vendor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Vendor. All claims for visible or concealed damage shall be filed by the Vendor. 1GPA Members will notify the vendor promptly of any damaged goods and shall assist the vendor in arranging for inspection.
- 28. DELIVERY:** Delivery is desired within thirty (30) days of receipt of purchase order. Any outstanding items delivered after this date may be canceled and deleted from the purchase order. Offeror shall be responsible for delivery of items in good condition at point of destination, and return of all items that do not meet specifications. Offeror shall file with carrier all

SPECIAL TERMS AND CONDITIONS

claims for breakage, imperfections and losses, which will be deducted from invoices. The receiving Member will report to the successful Offeror when packages are not received in good condition.

- 29. PROTECTION OF MEMBERS:** The Offeror shall protect all furnishings from damage and shall protect the Member's property from damage or loss arising in connection with this contract. He shall make good any such damage, injury or loss caused by his operations, or those of his employees, to the satisfaction of the Member. The Offeror shall confine his equipment, storage of materials and the operation of his workmen to the limits as indicated by the Unit Foreman in the area in which the work is being performed. Any damage caused to Member's facilities, lawns, etc., shall be repaired immediately or replaced at no expense to the Member.

The successful Offeror shall take all necessary precautions for the safety of students, employees and the public, and shall comply with all applicable provisions of Federal, State and Municipal Safety Laws. He agrees that he is fully responsible to the Member for the acts and omissions of any and all persons whether directly or indirectly employed by him. He shall maintain such insurance as will protect him and the Member from claims or damage for personal injury, including death, which may arise from operations under this contract.

- 30. BRAND NAMES:** Any manufacturer's names, trade names, brand names or catalog numbers used in the specifications are for the purpose of describing and/or establishing the quality, design and performance required. Any such reference is not intended to limit or restrict a Proposal by any vendor but is only enumerated in order to advise potential offerors of the requirements of 1GPA. Any Proposal which proposes like quality, design or performance will be considered.
- 31. NEW EQUIPMENT:** All equipment supplied pursuant to this specification shall be new, unused, and the most current model available at time of order.
- 32. CURRENT PRODUCTS:** All products being offered in response to this solicitation shall be in current and ongoing production and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.
- 33. DEFECTIVE PRODUCTS:** All defective products shall be replaced and exchanged by the vendor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the vendor.
- 34. EQUIPMENT AND PRODUCT RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting equipment or product purchased from this contract, a notice shall be sent to the Contract Administrator with 1GPA and the Member. It shall be the responsibility of the vendor to assure that all recall notices are sent directly to the agency Member Representative.
- 35. SAFETY STANDARDS:** All items supplied on this contract must comply with the current applicable state and local rules, regulations and standards, Occupational Safety and Health Administration (OSHA) standards, the National Electric Code, National Fire Alarm Code, the Underwriters Laboratories (UL) standards and the National Fire Protection Association (NFPA) Standards.
- 36. RESPONSIBILITY OF OFFERORS:** 1GPA may consider the following factors in determining if an Offeror is responsible:
- A. The bidder or offeror's financial, material, personnel and other resources, including subcontracts;
 - B. The bidder or offeror's record of performance and integrity;
 - C. Whether the bidder or offeror has been debarred or suspended; and
 - D. Whether the bidder or offeror is qualified legally to contract with public entities.
- 37. LICENSES:** Offeror shall maintain in current status all federal, state and local licenses and permits required by the operation of the business conducted by the offeror.

SPECIAL TERMS AND CONDITIONS

38. INSPECTION: Work performed under this contract will have a final inspection and acceptance by 1GPA Member staff. Any discrepancies noted during the inspection will be corrected prior to final payment. Field inspections will be performed by Member upon completion of each project.

39. CLEAN UP: The vendor, at all times, shall keep the premises free from accumulation of waste materials or rubbish caused by performance of work under this contract. Upon completion of the work, remove all waste materials and rubbish from and about the projects, as well as tools, construction equipment, machinery and surplus materials.

If the vendor fails to clean up the work, the 1GPA Member may do so and the cost thereof shall be charged to the vendor.

Remove all surplus materials and debris of every nature resulting from operations, and put site in a neat, orderly condition.

40. BILLINGS: All billing notices shall identify the specific item(s) being billed. Items are to be identified by name, model/serial number as most applicable. Any purchase/delivery order issued will refer to the contract number resulting from this solicitation.

41. INSURANCE: Offeror agrees to maintain such insurance as will fully protect Offeror, 1GPA and its Member from any and all claims under any workers' compensation statute or unemployment compensation laws, and from any and all other claims of any kind or nature for damage to property or personal injury, including death, made by anyone, that may arise from work or other activities carried on, under, or facilitated by this Agreement, either by Offeror, its employees, or by anyone directly or indirectly engaged or employed by Offeror. Offeror agrees to maintain such automobile liability insurance as will fully protect Offeror, 1GPA and its Member for bodily injury and property damage claims arising out of the ownership, maintenance or use of owned, hired or non-owned vehicles used by Offeror or its employees, while providing services to 1GPA Members.

Successful Offeror will be required to provide proof of and maintain comprehensive general liability insurance with a limit of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate coverage. Before any orders are processed under an awarded contract, awarded vendor shall provide a certificate that names 1GPA as the certificate holder. In addition, awarded vendor shall be willing to provide, upon request, a certificate of insurance to any Member using this contract.

Successful Offeror will be required to submit proof of and maintain Worker's Compensation and Employer's Liability Insurance as required by law.

42. KEY PERSONNEL: It is essential that the Offeror provide adequate experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this contract. The Offeror must agree to assign specific individuals to the key positions.

The Offeror agrees that, once assigned to work under this contract, key personnel shall not be removed or replaced without written notice to 1GPA or Member.

If key personnel are not available for work under this contract for a continuous period exceeding 30 calendar days or are expected to devote substantially less effort to the work than initially anticipated, the Offeror shall immediately notify 1GPA or Member and shall, subject to the concurrence of the District, replace such personnel with personnel of substantially equal ability and qualifications.

43. DATA, INFORMATION AND RECORDS SECURITY AND PRIVACY: Offeror agrees to comply with all applicable laws and regulations regarding data, information and records security and privacy all of which are incorporated herein by reference in their current forms and as amended at any future time. These include, but are not limited to, Arizona Revised Statute (A.R.S.) §18-552 et seq – Notification of Security System Breaches; A.R.S. §44-7601 et seq – Discarding and Disposing of Records Containing Personal Identifying Information; Family Educational Rights and Privacy Act (FERPA);

SPECIAL TERMS AND CONDITIONS

Protection of Pupil Rights Amendment (PPRA); Health insurance Portability and Accountability Act of 1996 (HIPPA) Privacy and Security Rules; Health Information Technology for Economic and Clinical Health (HITECH) Act; Payment Card Industry Data Security Standards; applicable federal, state and local regulations relating to confidentiality of student records; and any other federal and/or state law governing the privacy of personally identifiable information

- 44. OFFEROR'S EMPLOYEES:** Offeror agrees that the individuals provided to 1GPA or Member on a temporary basis are Offeror's, not 1GPA's or Member's employees.

Offeror agrees that it is solely responsible for its own acts and omissions and for those of its employees and that Offeror and any employees working for Offeror are the sole responsibility of Offeror for the purposes of any and all legal requirements, including, but not limited to, obligations and liabilities in the following areas:

- Workers' Compensation Insurance
- Federal and State Unemployment Taxes
- Federal and State Withholding and Reporting Requirements
- Unemployment Compensation Insurance
- Federal, State, and Local Employment Laws

Offeror agrees that it or its employees are not entitled to any benefits or protections that accrue from an employment relationship with 1GPA, including, but not limited to, health insurance, life insurance, due process rights, and/or vacation/holiday pay.

1GPA will not provide Offeror or its employees any business registrations or licenses that may be required. 1GPA will not combine business operations with Offeror.

Neither Offeror nor its employees are to be considered agents or employees of 1GPA for any purpose. It is understood and agreed that 1GPA does not require Offeror to provide services exclusively to 1GPA and that Offeror and its employees are free to contract to provide services to other companies while it is under contract with the District.

In compliance with all applicable laws, the Offeror shall, at no charge to 1GPA, conduct drug/alcohol testing, fingerprint checks, reference checks and background checks of each individual who will perform services for 1GPA to ascertain that there is no history of behavior that would make the individual unsuitable to work with children or work in a school setting. These checks must be completed before the individual provides any services to the Member. The fingerprint and background checks will be conducted in accordance with applicable laws, including current Arizona Revised Statutes § 15-512 and/or 15-534, as applicable.

At any time, and for any reason, 1GPA or the Member may request or reject any of Offeror's employees.

Offeror agrees to comply with the Member's rules, regulations, and policies, as the Member may modify from time to time.

- 45. FINGERPRINT & BACKGROUND CHECKS:** 1GPA anticipates that services under this contract may cause the Offeror and proposed subcontractors to have direct, unsupervised contact with pupils. In accordance with ARS § 15-512(H), a contractor, subcontractor or vendor or any employee of a contractor, subcontractor or vendor who is contracted to provide services on a regular basis at an individual school shall be required to obtain a valid fingerprint clearance card pursuant to title 41, chapter 12, Article 3.1. Therefore, the Offeror and any proposed subcontractors warrant compliance with ARS subsection 41-4401, ARS subsection 23-214, the Federal Immigration and Nationality ACT (FINA) and all other federal, state and local immigration laws and regulations related to the immigration status of its employees. The Offeror must have all employees on-site submit to a fingerprint clearance conducted by Department of Public Safety and all employees must carry fingerprint card at all times. These warranties shall remain in effect through the term of the contract.

SPECIAL TERMS AND CONDITIONS

1GPA may, at its sole discretion, require evidence of compliance during the evaluation process or contract term. Should 1GPA or Member request evidence of compliance, the Offeror and any proposed subcontractors shall have 5 working days from receipt of the request to supply adequate information. Failure to supply the requested information or if 1GPA or Member suspects or finds the Offeror or any of its subcontractors are not in compliance, 1GPA or Member may pursue any and all remedies allowed by law, including, but not limited to: non-consideration of contract award, suspension of work, termination of the contract for default, and suspension and/or debarment of the Offeror. All costs associated with verification and any remedies are the sole responsibility of the Offeror and any proposed subcontractor.

- 46. EMPLOYEE IDENTIFICATION:** All employees must check in at the front office of each Member site. The employee must have an identification badge at all times in clear view, with picture ID and name of firm. In addition, the employee shirt must have the company name on it. Failure to have any of these items will result with the employee being escorted off property.

SCOPE OF WORK

PURPOSE: The purpose of this solicitation is to enter into contracts with qualified firms to provide a broad range of fire, security and communication system solutions on behalf of 1GPA members nationwide. Items may include but are not limited to product purchase, installation, training, inspection and testing, repair, maintenance and monitoring services.

BACKGROUND: Government Procurement Alliance (1GPA), is a non-profit national governmental purchasing cooperative which allows public agencies to take advantage of existing contracts to purchase the goods and services they need from local and national vendors. Eligible using members include school districts, charter schools, universities, colleges, cities, towns, municipalities, counties, states, local governments, federal government, Native American communities, fire districts, and any other political subdivision.

The Pinal County Education Service Agency's (PCESA) Mary C. O' Brien Accommodation District (MCOB) acts as a Lead Agency for 1GPA. PCESA provides programs and services for approximately 45,000 students within 21 public school districts, in addition to the growing number of private and charter schools within Pinal County. Also served by PCESA is a large Indian community including parts of the Tohono O'odham Nation (Papago & Pima Indians), the San Carlos Apache Indian Reservation, and Gila River Indian Community, along with the entirety of the Ak-Chin Indian Community. Pinal County was founded in 1875 and is located in the central part of Arizona between Maricopa County (Phoenix) on the north and west sides, Gila County also on the north, Pima County (Tucson) on the south and Graham County on the East. It covers an area of 5,374 square miles. The estimated population in 2017 was 430,200 and growing. The county seat is located in Florence, AZ as is the Pinal County School Superintendent's office.

1GPA currently holds contract 16-04P Fire and Safety Inspections, Products and Service Solutions with fourteen (14) vendors. The contract is in the fifth and final year, expiring May 1, 2021 at which time this contract will become effective.

SCOPE OF WORK: The awarded vendor shall provide a full line of products and/or services covering the categories listed below. The items listed should not be construed as comprehensive or limiting. 1GPA is not aware of the particular needs of every member and therefore related products and services not specifically listed may be included under this contract. This is not an "all or nothing" solicitation – offerors are encouraged to respond to single or multiple categories as applicable. ***Vendors are not required to respond to all areas to be considered for contract award.***

1. General Requirements

1.1 Offeror shall be properly licensed and certified to perform the work in accordance with all applicable federal, state and local laws and industry standards including, but not limited to:

- American National Standards Institute (ANSI)
- American Society for Testing and Materials (ASTM)
- American Waterworks Association (AWWA)
- FM Global (FM)
- National Fire Protection Association (NFPA)
- National Institute of Standards and Technology (NIST)
- Occupational Health and Safety Administration (OSHA)
- Security Industry Association (SIA)
- Underwriters Laboratories (UL)

1.2 All work and any phase thereof is subject to inspection by the Member and/or the State Fire Marshall. Any discrepancies found shall be corrected at no additional charge.

1.3 Offeror shall make a reasonable effort to provide consistency in the service technicians assigned to the Members.

1.4 Under no circumstances shall a system be left in a disabled condition without notification and approval of the Member.

2. Products

Products purchased under this contract include parts, supplies and equipment for fire, security and communication systems such as, but not limited to:

2.1 Fire Alarm and Suppression Systems

- Control panels
- Primary and backup power supplies
- Alarm initiating devices
- Alarm notification devices
- Portable fire extinguishers – all new extinguisher purchases shall include tags
- Fire risers
- Fire sprinklers
- Commercial kitchen exhaust hoods
- Rolling steel fire doors
- Main drain valves
- Water supply systems
- Flow switches
- Backflow preventers
- Fire hydrants
- Fire pumps
- Fire hoses

2.2 Closed Circuit Television and Video Surveillance Systems

- Cameras
- Lenses
- Mounts and covers
- Cabling
- Power supplies
- Switches and synchronizers
- Monitors
- Video recorders
- Video motion detectors

2.3 Security Systems

- Security and access control panels
- Keypads and readers
- Door and window contacts
- Locking hardware
- Magnet door switches
- Motion detectors
- Glass break detectors

2.4 Intercom Systems

- Base stations
- Substations
- Door stations
- Intercom stations

SCOPE OF WORK

- Wall mount stations
- Belt packs
- Handsets
- Headsets
- Amplifiers

3. System Design, Installation and Training

Offeror shall provide appropriately certified and qualified personnel to provide system design, installation and training services including, but not limited to the systems listed above in Scope of Work, Item 2, Products. All work performed shall meet the highest industry standards and shall be in full compliance with the manufacturer's warranty requirements.

4. Inspection and Testing

Offeror shall provide all labor, tools and supplies necessary to properly perform inspections, complete functional testing and routine maintenance of the systems listed below in accordance with federal, state, and local rules and regulations as well as NFPA and other industry standards. Discharge of any system and repairs caused by Vendor negligence shall be remedied at no additional cost to the Member. All systems shall be tagged as required and a report detailing the findings and actions shall be provided to the Member. Member may also require a report of the anticipated inspection requirements for the following fiscal year for budgeting purposes. Inspection and testing services may include but are not limited to:

4.1 Fire Risers and Sprinklers (NFPA 25)

- Valve operations
- Gauges
- Water pressure and flow
- Gong operation
- Electronic flow and tamper devices

4.2 Commercial Kitchen Exhaust Hoods (NFPA 13, 17, 17A and 96)

- Nozzles
- Extinguishing lines
- Manual pull stations
- Pressure gauges
- Gas shutoff valves and microswitches
- Gas and electrical shut offs upon activation
- Fans
- Fusible links (replace as required)

4.3 Portable Fire Extinguishers (NFPA 10)

- Annual inspection and testing
- Worn/defective part replacement
- Tamper seal replacement
- 6-year maintenance
- Hydrostatic tests
- Recharge

4.4 Fire Pumps (NFPA 20)

- Flow test
- Checking pumps for leaks, corrosion and proper operation

SCOPE OF WORK

- Routine cleaning and adjustments
- Lubricating motors and valves

4.5 Rolling Steel Fire Doors (NFPA 80)

- Fire doors
- Operating mechanisms, fuse links and release chain/cable
- Damaged or missing components
- Drop tests

4.6 Fire Hoses (NFPA 1962)

- Hose cabinet maintenance
- Pressure regulating device
- Hoses
- Twist and tug tests
- Reracking hose in cabinet creating a new fold

4.7 Fire Hydrants (NFPA 25 and 291)

- General condition and proper drainage
- Lubricate operating nut, parking and thrust collar

4.8 Backflow Preventers (NFPA 25 and AWWA Standards)

- Backflow preventer systems
- Flow test

4.9 Low Voltage Systems

- Fire systems
- Security systems
- Closed circuit televisions and video surveillance systems
- Intercom communication systems

5. Maintenance and Repairs

5.1 Service Hours and Response Time

Service shall be available to Members 24 hours per day, 365 days per year as follows. Response times shall be from vendor notification to on-site arrival:

Description	Hours (Member Time Zone Applies)	Response Time
Normal Business Hours	Monday – Friday 7:00 a.m. to 5:00 p.m.	2 hours emergency 24 hours non-emergency
After Hours	Monday-Friday 5:00 p.m. to 7:00 a.m. the next day	2 hours emergency 4 hours non-emergency
Weekend/Holiday	Saturday, Sunday or Holidays listed on page 42	2 hours emergency 4 hours non-emergency

5.2 Labor Rates

Repairs shall be billed at the contracted labor rates and shall include labor, supervision, tools, transportation and supplies.

SCOPE OF WORK

5.3 Reimbursement for Replacement Parts

The vendor shall be entitled to reimbursement for all replacement parts. Maintenance supplies such as lubricants, tags, seals and hardware shall be included in the cost for inspection, testing, routine maintenance and repairs. All part replacements shall be approved by the Member in advance of installation. The Member may authorize a purchase approval threshold if desired. Member reserves the right to source replacement parts from other part vendors if deemed advantageous.

5.4 System Back Up Service

Back up protection should be provided by the Vendor upon Member request when systems are out of service.

5.5 Records

Vendor shall maintain complete and accurate records including replacement parts for all maintenance and repair services that include (at minimum) the date, time and type of service performed. All records shall be the property of the Member and made available at no additional charge.

5.6 Warranty Services

Vendor should coordinate all warranty claims with the original equipment manufacturer on behalf of the Member and perform labor necessary to resolve warranty issues

6. Monitoring Services

6.1 Provide a full-service UL or FM certified central station that integrates with a wide variety of commonly used systems such as Ademco, Bosch, Fire Lite, Simplex, Notifier, Silent Knight, etc.

6.2 Monitor all accounts 24 hours per day, 7 days per week, 365 days per year.

6.3 Verify and confirm proper decoding at the monitoring station of all fire and security panel signals including but not limited to:

- Battery Failure
- Communication Failure
- Failed to Test
- Fire Alarm
- Intrusion
- No Signal
- Open/Close Signals
- Panics
- Restorals
- Supervisory
- Waterflow Tamper

6.4 Assist Member with reprogramming and testing all dialers. The vendor shall make every effort to allow Members to keep all account numbers, pass codes and ID's the same.

6.5 Provide business cards, phone labels and/or keypad placards for personnel at all monitored locations containing the central monitoring station contact information for quick reference in cases of false alarms.

6.6 Provide a web-based system that allows the Member to retrieve real time building access reports, access vent logs and the ability to put systems on test. Access through a mobile application is desired.

SCOPE OF WORK

- 6.7** Dispatch the designated emergency service, alarm response firm and/or other personnel required by the Member. The vendor shall be responsible for any physical damage or theft resulting from lack of dispatch or delayed response

7. Related Products and Services

Other related products and services under this contract may include but are not limited to:

- Emergency and exit lighting
- Server room clean agent fire suppression systems
- Master clocks
- Storage and management of video data
- Radio frequency identification
- System integration and design
- Public warning/mass notification
- Stage curtain fire retardant chemicals and application

EVALUATION CRITERIA

EVALUATION CRITERIA

Representatives of 1GPA will evaluate the proposals and rank them from the one most likely to the one least likely to meet the needs of 1GPA and its Members, and satisfy the requirements of the RFP. 1GPA may call for interviews to clarify information received in the proposal. In addition to interviews, or if the proposals are very closely ranked, 1GPA reserves the option to enter into discussion on pricing and/or other portions of the proposal, and may request Best and Final offers if it is determined to be in 1GPA 's own best interest. However, offering firms are cautioned that 1GPA may proceed with an award on the basis of information received in the original proposal and subsequent interviews (if held) without calling for additional discussions or Best and Final offers.

Evaluation of the proposal will be based on the following criteria. Specific weighting shall be used. The following criteria are listed in order of greatest importance:

- A. Cost – (300 Points Possible)** Overall pricing offered will be considered.
- B. Products and Services Offered – (250 Points Possible)** Demonstrated understanding of the Scope of Work required and the ability of the Offeror to deliver quality services in a timely and professional manner.
- C. Experience, Expertise and Qualifications – (275 Points Possible)** Experience, expertise and qualifications of the firm and key personnel in providing required services. Previous experience with similar or like services as outlined in this RFP is also considered.
- D. Additional Value / Added Services Offered – (125 Points Possible)** Other related products or services that add value to the 1GPA Members utilizing the contract offered at little or no cost, the ability to serve a national member base and the Offeror's marketing plan.
- E. Responsiveness – (50 Points Possible)** Overall responsiveness of the proposal and providing the required information at time of RFP submittal. The ability of the firm to accept the terms and conditions of this solicitation that will become the governing document of this contract will be considered.

SUBMITTAL REQUIREMENTS & PROPOSAL FORMAT

1. SUBMITTAL REQUIREMENTS

Offeror should prepare **one (1) original and two (2) copies (total of three paper sets)** of the proposal to the address listed on the cover of this solicitation. The original should be marked "ORIGINAL" and the copy should be marked "COPY". All offers should be submitted with Tabs for each section as indicated in the Proposal Format section below.

In addition to the paper sets, an electronic proposal is optional (but preferred) using the ProcureNow online portal. Submittal instructions for ProcureNow are found on the last page of this document under Exhibit A. Alternatively, the electronic copy may be submitted on a thumb drive with the paper copies of the proposal.

Proposals will be date and time stamped when received, whether delivered in paper format to the opening location or submitted electronically through ProcureNow. Both paper and electronic proposals must be identical and contain the same documentation.

2. PROPOSAL FORMAT

Each proposal should be submitted on the forms and in the format specified in the RFP. The material should be in sequence and related to the RFP. 1GPA will not provide any reimbursement for the cost of developing or presenting proposals in response to this RFP. Each proposal should contain a table of contents with a clear and complete identification of the materials submitted by section and page number. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal. The proposal should include at least the following information:

PROPOSAL FORMAT (MINIMUM REQUIREMENTS) CHECKLIST		
TAB 1	COST	✓
	Discount Schedule (Excel Cost Form, Tab 1)	<input type="checkbox"/>
	Market Basket Pricing (Excel Cost Form, Tab 2)	<input type="checkbox"/>
	Inspections and Testing (Excel Cost Form, Tab 3)	<input type="checkbox"/>
	Maintenance and Repairs (Excel Cost Form, Tab 4)	<input type="checkbox"/>
	Monitoring (Excel Cost Form, Tab 5)	<input type="checkbox"/>
TAB 2	PRODUCTS AND SERVICES OFFERED	✓
	Form 2A: Products and Services Offered (Pages 36-46)	<input type="checkbox"/>
	Form 2B: Subcontractor Questionnaire (Page 47)	<input type="checkbox"/>
TAB 3	EXPERIENCE, EXPERTISE AND QUALIFICATIONS	✓
	Form 3A: Qualifications/Experience (Pages 48-49)	<input type="checkbox"/>

SUBMITTAL REQUIREMENTS & PROPOSAL FORMAT

PROPOSAL FORMAT (MINIMUM REQUIREMENTS) CHECKLIST

	Form 3B: Past Performance (Page 50) Form 3C: References (Page 51) Form 3D: Performance Evaluation Survey (Page 52) Form 3E: Financial Disclosure Questionnaire (page 53)	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
TAB 4	ADDITIONAL VALUE/SERVICES OFFERED	✓
	Form 4A: Value Added Services (Page 54) Form 4B: Marketing Plan (Pages 55-56) Form 4C: Geographical Locations and Regions (Pages 57-58)	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
TAB 5	RESPONSIVENESS	✓
	Form 5A: Responsiveness/Compliance. (Pages 59-72)	<input type="checkbox"/>

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Additional pages may be utilized.

1. Indicate below the categories of products and/or services your firm offers by placing and "X" in the appropriate box.

Description of Products:	Product	Services	Notes, Limitations or Exceptions:
Fire Alarm and Suppression Systems			
Closed Circuit Television and Video Surveillance Systems			
Security Systems			
Intercom Systems			
Alarm Monitoring Services			
Related Products/Services (List in the "Notes" Column)			

2. Describe your firm's method to satisfying the Scope of Work Items listed on pages 27-32

2a. General Requirements (Scope of Work page 27)

<div></div>

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2b. Products (Scope of Work pages 28-29)

Does your firm enforce minimum orders? ☐ Yes ☐ No

If yes, please describe:

How many days to deliver, on average, after receipt of order? _____

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Describe your firm's return policy:

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Does your firm offer online ordering capabilities? ☐ Yes ☐ No

If yes, please describe:

2c. System Design, Installation and Training (Scope of Work page 29)

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2d. Inspection and Testing (Scope of Work pages 29-30)

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Provide sample inspection checklists or sample reports for each of the following inspection services offered

Included TAB 2	OR	Not Applicable	Description
<input type="checkbox"/>		<input type="checkbox"/>	Fire Risers and Sprinklers
<input type="checkbox"/>		<input type="checkbox"/>	Commercial Kitchen Exhaust Hoods
<input type="checkbox"/>		<input type="checkbox"/>	Portable Fire Extinguishers
<input type="checkbox"/>		<input type="checkbox"/>	Fire Pumps
<input type="checkbox"/>		<input type="checkbox"/>	Rolling Steel Fire Doors
<input type="checkbox"/>		<input type="checkbox"/>	Fire Hoses
<input type="checkbox"/>		<input type="checkbox"/>	Fire Hydrants
<input type="checkbox"/>		<input type="checkbox"/>	Backflow Preventers
<input type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems – Fire Alarm System
<input type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems - Security
<input type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems – Closed Circuit Television and Video Surveillance System
<input type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems – Intercom Communication System

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2e. Maintenance and Repairs (Scope of Work pages 30-31)

Provide a list of holidays your firm observes.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2f. Monitoring Services (Scope of Work pages 31-32)

Provide a copy of the central station's UL or FM Certification ☐ Included in Tab 2 or ☐ Not Applicable

What is the monthly capacity for receiving and storing activities and what brands of fire/security panels has your system successfully integrated with?

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Describe your approach to new client set up. Include if manually programming dialers/panels is included.

Provide a sample activity report. ☐ Included in Tab 2 or ☐ Not Applicable

Describe your firm's procedure for responding to an alarm notification.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2g. Related Products and Services (Scope of Work page 32)

Describe any products or services related to fire, security and communication system solutions your firm offers.

3. Warranty - Provide a detailed statement of warranty for the products and/or services your firm offers.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

4. Reporting – Describe your firm's online reporting capabilities.

FORM 2B: SUBCONTRACTOR QUESTIONNAIRE (TAB 2)

Provide a list of subcontractors your firm may use to fulfill the requirements of the Scope of Work (pages 27-32)

Subcontractors are the sole responsibility of the vendor and are not employed directly by the Member. All purchase orders will be issued to the vendor. Central stations for monitoring shall be UL or FM certified (provide a copy of certification).

<u>Subcontractor</u>	<u>License and/or Certification</u>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____
11. _____	_____
12. _____	_____
13. _____	_____

FORM 3A: QUALIFICATIONS/EXPERIENCE (TAB 3)

QUALIFICATIONS AND EXPERIENCE OF OFFER: *Additional sheets may be utilized.*

Please provide an executive summary of your firm's history, qualifications, and experience in providing products and services as referenced in the scope of work for this solicitation. It is the vendor's responsibility to demonstrate competence and experience in the industry. Please include a history of the firm, including the length of time in business, location of office(s) and specifically experience as it relates to the Scope of Work.

Copies of Certifications and Licenses Held by the Firm (i.e. Business License, etc.):

☐ Included in Tab 3 ☐ Not applicable

FORM 3A: QUALIFICATIONS/EXPERIENCE (TAB 3)

KEY PERSONNEL: Provide information (bios) regarding the key personnel including, but not limited to, education, experience, certifications and years of service in the industry.

Certifications and licenses held by key personnel (i.e. NICT, backflow prevention certification, inspection and testing certifications, CSA Group, etc.):

☐ Included in Tab 3 ☐ Not applicable

FORM 3B: PAST PERFORMANCE (TAB 3)

PAST PERFORMANCE: *Additional sheets may be utilized.*

Provide a description of any past, relevant work with school districts or public sector clients. Include a brief summary of the work completed. Offerors are responsible to provide information to show records of positive Past Performance history.

FORM 3C: REFERENCES (TAB 3)

Offeror shall list below a minimum of five (5) client references for performance history that are similar in scope of work to this solicitation. Each reference should complete the Performance Evaluation Survey on page 52 of this RFP and a copy should be included under Tab 3. Alternatively, references may email completed surveys to rseifert@1gpa.org.

1. Client Reference: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Phone: _____

Date of Contract Initiation: _____

Description of Services Provided: _____

2. Client Reference: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Phone: _____

Date of Contract Initiation: _____

Description of Services Provided: _____

3. Client Reference: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Phone: _____

Date of Contract Initiation: _____

Description of Services Provided: _____

4. Client Reference: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Phone: _____

Date of Contract Initiation: _____

Description of Services Provided: _____

5. Client Reference: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Phone: _____

Date of Contract Initiation: _____

Description of Services Provided: _____

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: _____

To Whom It May Concern:

1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	
2	Quality of Products and/or Service	(1-10)	
3	Ability to understand the needs of the your agency	(1-10)	
4	Vendor's participation and assistance when "issues" arise	(1-10)	
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	
6	Billing statements provided are easy to understand	(1-10)	
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	
8	Communication with your agency regarding schedules and timelines	(1-10)	
9	Vendor provides value added services with satisfaction of your agency	(1-10)	
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	

Total Points _____

Any additional comments regarding vendor/services provided: _____

Signature

Date

Printed Name

Title

Organization

Phone Number

Thank you for your time and effort in assisting the vendor in this important endeavor. Please email this survey back to the firm requesting it as soon as possible so they can include in their response.

If preferred, you may email this form directly to Rebecca Seifert at rseifert@1gpa.org. PLEASE RETURN THIS FORM TO 1GPA NO LATER THAN February 18, 2021 @ 11:00 AM, AZ TIME.

FORM 3E: FINANCIAL DISCLOSURE QUESTIONNAIRE (TAB 3)

Offeror shall complete each item using attachments if necessary. Attachments shall indicate the item number and heading being referenced as it appears below. Please respond "Not Applicable", "N/A", or "none" as needed instead of leaving items blank. Failure to complete may result in the rejection of proposal as unresponsive:

1. Have any licenses / certifications ever been denied, revoked or suspended or provisionally issued within the past five years? If yes, please provide explanation.

2. List all judgments, arbitration awards and settlements against your firm within the last three (3) years arising from a lawsuit or claim of any nature.

3. Describe all unresolved claims, arbitration claims, lawsuits or bond claims brought by or against your firm. Include the name of all parties and a brief description of the nature of the dispute.

4. Has your firm made any filing under the United States Bankruptcy Code, assignment for the benefit of creditors or other measures taken for the protection against creditors during the last three (3) years?

5. If the Offeror's firm is a division or subsidiary of another firm, indicate below the name and address of the parent firm. Also include a description of the working relationship between the Offeror's firm and the parent firm. Specify what impact, if any, this relationship would have on the Offeror's firm's ability to meet the requirements for services described in this solicitation.

6. Has your company ever had a name change in the past? ☐ Yes ☐ No
If yes, provide all prior name(s) your company has used and year(s) of operation.

10. What are the annual sales for the past 3 years for your firm?

2019: _____ 2018: _____ 2017: _____

Note: 1GPA reserves the right to request a copy of audited financial statements for the immediate past two fiscal years.

FORM 4A: VALUE ADDED SERVICES (TAB 4)

VALUE ADDED SERVICES: *Additional sheets may be utilized.*

Identify any other related value-added services your firm offers at little or no cost that support your firm's primary business such as vendor managed inventory, consignment programs, lunch and learns, etc. Any associated fees shall be included in the Excel Cost Form Tab 3 (filed in Tab 1 of your response).

FORM 4B: MARKETING PLAN (TAB 4)

MARKETING PLAN: *Additional sheets may be utilized*

1. Describe your firm's strategy to successfully market, promote and communicate the benefits of this contract to current and potential 1GPA Members nationwide.

2. Describe how your firm will train your employees to properly use the contract.

FORM 4B: MARKETING PLAN (TAB 4)

3. List any organizations and trade shows your firm actively participates in. Describe how the 1GPA contract will be displayed and promoted.

FORM 4C: GEOGRAPHICAL REQUIREMENTS & PROPOSAL FORMAT (TAB 4)

Place "P" for Products, "S" for Services or "PS" for Products and Services in the box(es) next to the geographical locations served by your firm. Mark the appropriate "All" boxes if your firm provides products and/or services to all states listed in a Division (no need to mark each state individually).

REGION 1: Northeast

P, S or PS

Division 1: New England	All	
	Connecticut	
	Maine	
	Massachusetts	
	New Hampshire	
	Rhode Island	
	Vermont	
Division 2: Mid Atlantic	All	
	New Jersey	
	New York	
	Pennsylvania	

REGION 2: Midwest

P, S or PS

Division 3: East North Central	All	
	Illinois	
	Indiana	
	Michigan	
	Ohio	
	Wisconsin	
Division 4: West North Central	All	
	Iowa	
	Kansas	
	Minnesota	
	Missouri	
	Nebraska	
	North Dakota	
	South Dakota	

REGION 3: South

P, S or PS

Division 5: South Atlantic	All	
	Delaware	
	Florida	
	Georgia	
	Maryland	
	North Carolina	
	South Carolina	
	Virginia	
	District of Columbia	
	West Virginia	
Division 6: East South Central	All	
	Alabama	
	Kentucky	
	Mississippi	
	Tennessee	
Division 7: West South Central	All	
	Arkansas	
	Louisiana	
	Oklahoma	
	Texas	

FORM 4C: GEOGRAPHICAL REQUIREMENTS & PROPOSAL FORMAT (TAB 4)

REGION 4: West

P, S or PS

Division 8: Mountain	All	
	Arizona	
	Colorado	
	Idaho	
	Montana	
	Nevada	
	New Mexico	
	Utah	
Division 9: Pacific	Wyoming	
	All	
	Alaska	
	California	
	Hawaii	
	Oregon	
	Washington	

FORM 5A: RESPONSIVENESS/COMPLIANCE

RESPONSIVENESS: Offerors shall confirm that all documentation requested herein has been completed, signed and submitted. If not, state the reason for the omission.

Requested Copies	
DESCRIPTION:	Check
1. Original Hardcopy	<input type="checkbox"/>
2. Two Additional Hardcopies	<input type="checkbox"/>
3. Electronic Copy (submitted via ProcureNow portal or thumb drive)	<input type="checkbox"/>

Required Forms	
DESCRIPTION:	Check
1. Proposal and Contract Acceptance Form (Page 5)	<input type="checkbox"/>
2. Confidential/Proprietary Submittals Form (Page 60)	<input type="checkbox"/>
3. Deviations/Exceptions Form (Page 61)	<input type="checkbox"/>
4. Non-Collusion Affidavit (Page 62)	<input type="checkbox"/>
5. EDGAR Certifications (Page 63-67)	<input type="checkbox"/>
6. Debarment Certification (Page 68)	<input type="checkbox"/>
7. Anti-Trust Certification (Page 69)	<input type="checkbox"/>
8. Minority/Women Business Enterprise (MWBE) and Historically Underutilized Business (HUB) Form (Page 70)	<input type="checkbox"/>
9. Certificate of Insurance (Page 71)	<input type="checkbox"/>
10. W-9 Form (Page 72)	<input type="checkbox"/>
11. Addendum acknowledgement (if applicable). The offeror is responsible for checking the Public Purchase or AZ Purchasing websites for any amendments issued.	<input type="checkbox"/>

CONFIDENTIAL/PROPRIETARY SUBMITTALS

Confidential/Proprietary Submittal (mark one):

☐ No confidential/proprietary materials included.

☐ **Confidential/Proprietary materials included.** Offerors should identify below any portion of their Proposal deemed confidential or proprietary. Identification in this section does not guarantee that disclosure will be prevented but that the item will be subject to review by the Offeror and 1GPA prior to any public disclosure. Contract terms and conditions, pricing, and information generally available to the public are not considered confidential information. 1GPA will be the final judge if materials will be accepted as confidential or not. **Request to deem the entire Proposal or price as confidential will not be a consideration.**

Complete description of the material to be considered confidential, including the page number, paragraph and other identifiable information must be outlined below.

[illegible]

The undersigned hereby acknowledges that any items deemed to be confidential or proprietary are clearly listed on this Form.

Offeror Name

Authorized Signature

Date

Printed Name and Title

DEVIATIONS/EXCEPTIONS

Offerors shall indicate any and all deviations/exceptions taken to the provisions or specifications in this solicitation document. Clearly identify the specific paragraph(s) of the Solicitation where the exceptions occur and describe in detail. The Offeror's preprinted or standard terms will not be considered as a part of any resulting Contract. All exceptions that are contained in the Proposal may negatively affect the solicitation evaluation based on the evaluation criteria as stated in the Solicitation or result in rejection of the Proposal. No exceptions included in the Proposal shall become part of the resulting Contract unless agreed and accepted to by 1GPA.

Deviations / Exceptions (mark one):

☐ **No Deviations / Exceptions**

☐ **Deviations / Exceptions Taken (explain in detail – attach additional pages if needed):**

The Undersigned hereby acknowledges that any deviation/exceptions to this Solicitation are clearly listed on this Form.

Offeror Name

Authorized Signature

Date

Printed Name and Title

NON-COLLUSION AFFIDAVIT

State of _____

County of _____

Name

Title

Company Name

As an authorized representative of the persons, corporation, or company who makes the accompanying Proposal, and having first been duly sworn, I hereby depose and state as follows:

The accompanying Proposal is genuine, and such Offer is neither a sham nor collusive, nor is such Offer made in the interest or on behalf of any person or corporation not named herein.

The Offeror has not directly or indirectly induced or solicited any other Offeror to put in a sham or collusive bid, or induced or solicited any other Offeror to refrain from submitting an Offer.

The Offeror has not in any manner sought by collusion or anti-competitive means or practices to secure for itself advantage over any other Bidder.

The Offeror has taken steps and exercised due diligence to ensure that no violation of A.R.S § 15-213(O) has occurred.

Signed: _____

Title: _____

Subscribed and sworn to before me

This _____ day of _____, 20_____

Signature of Notary Public in and for the

State of _____

County of _____

My Commission Expires on _____

THIS PAGE MUST BE SIGNED, NOTARIZED AND RETURNED WITH YOUR RESPONSE

EDGAR CERTIFICATIONS

The following certifications and provisions are required and apply when a 1GPA Member expends federal funds for any contract resulting from this procurement process. Accordingly, the parties agree that the following terms and conditions apply to the Contract between 1GPA, Member and awarded Vendor ("Vendor") in all situations where Vendor has been paid or will be paid with federal funds:

(A) Contractor Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when 1GPA Member expends federal funds, 1GPA reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(B). Termination for Cause or Convenience

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when 1GPA Member expends federal funds, 1GPA or its Member reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Vendor in the event Vendor fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. 1GPA also reserves the right to terminate the contract immediately, with written notice to vendor, for convenience, if 1GPA believes, in its sole discretion that it is in the best interest of 1GPA to do so. Vendor will be compensated for work performed and accepted and goods accepted by 1GPA as of the termination date if the contract is terminated for convenience of 1GPA. Any award under this procurement process is not exclusive and 1GPA reserves the right to purchase goods and services from other vendors when it is in 1GPA's best interest.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(C). Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when 1GPA Member expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does Vendor agree to abide by the above? YES _____ Initials of Authorized Representative of Vendor

(D). Davis-Bacon Act

When required by Federal program legislation, contractor agrees that, for all prime construction contracts in excess of \$2,000, contractor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. Current prevailing wage determination issued by the Department of Labor are available at www.wdol.gov. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. Contractor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the

EDGAR CERTIFICATIONS

construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The 1GPA Member must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when 1GPA Member expends federal funds during the term of an award for all contracts and subgrants for construction or repair, Vendor will be in compliance with all applicable Davis-Bacon Act provisions.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(E). Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)

Where applicable, all contracts awarded in excess of \$100,000 that involve the employment of mechanics or laborers, Contractor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when 1GPA Members expends federal funds, Vendor certifies that Vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by 1GPA resulting from this procurement process.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(F). Rights to Inventions Made Under a Contract or Agreement

If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (6) above.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(G) Clean Air Act and Federal Water Pollution Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (G) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(H) Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the

EDGAR CERTIFICATIONS

names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(I) Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term and after the awarded term of an award for all contracts by 1GPA resulting from this procurement process, the vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

(J) Procurement of Recovered Materials

When federal funds are expended, Member and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include: (1) procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; (2) procuring solid waste management services in a manner that maximizes energy and resource recovery; and (3) establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Pursuant to Federal Rule (J) above, when federal funds are expended by the Member, as required by the Resource Conservation and Recovery Act of 1976 (42 U.S.C. § 6962(c)(3)(A)(i)), the vendor certifies, by signing this document, that the percentage of recovered materials content for EPA-designated items to be delivered or used in the performance of the contract will be at least the amount required by the applicable contract specifications or other contractual requirements.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

EDGAR CERTIFICATIONS

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS
--

When federal funds are expended by 1GPA Member for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT
--

When 1GPA Member expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT
--

It is the policy of 1GPA not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS
--

1GPA has a preference for domestic end products for supplies acquired for use in the United States when spending federal funds (purchases that are made with non-federal funds or grants are excluded from the Buy America Act). Vendor certifies that it is in compliance with all applicable provisions of the Buy America Act.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336
--

Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

EDGAR CERTIFICATIONS

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTRS

Vendor agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Vendor agree? YES _____ Initials of Authorized Representative of Vendor

VENDOR AGREES TO COMPLY WITH ALL APPLICABLE FEDERAL, STATE, AND LOCAL LAWS, RULES, REGULATIONS, AND ORDINANCES. IT IS FURTHER ACKNOWLEDGED THAT VENDOR CERTIFIES COMPLIANCE WITH ALL PROVISIONS, LAWS, ACTS, REGULATIONS, ETC. AS SPECIFICALLY NOTED ABOVE.

Vendor's Name: _____

Address, City, State, and Zip Code: _____

Phone Number: _____ Fax Number: _____

Printed Name and Title of Authorized Representative: _____

Email Address: _____

Signature of Authorized Representative: _____

Date: _____

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Company Name

Signature of Authorized Company Official

Printed Name

Date

ANTITRUST CERTIFICATION STATEMENT

Texas Government Code
§2155.005

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below.
2. In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15.
3. In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the company has directly or indirectly communicated any of the contents of this bid to a competitor of the company or any other company, corporation, firm, partnership, or individual engaged in the same line of business as the company listed.

Vendor Name _____
(Please Type or Print)

Address _____

Phone _____ Fax _____

Email _____ Website _____

Name of Person Submitting Bid _____

Signature _____ Date _____

Position with Company _____

MINORITY/WOMEN BUSINESS ENTERPRISE (MWBE) AND HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)
--

Bidding companies that have been certified as Historically Underutilized Business (HUB) or Minority/Women Business Enterprise (MWBE) entities are encouraged to indicate their HUB and MWBE status when responding to this Bid Invitation.

Vendor certifies that this firm is a MWBE (Required by some participating agencies) ☐ Yes ☐ No

Vendor certifies that this firm is a HUB (Required by some participating agencies) ☐ Yes ☐ No

Please scan a copy of MWBE and/or HUB certification letter and the percentage of your business with MWBE and/or HUB suppliers, if applicable, in your bid response in the Response Attachments section.

I, the authorized representative for the company named below, certify that the information concerning residency certification, and MWBE and HUB certifications have been reviewed by me and the information furnished is true to the best of my knowledge.

Vendor's Name/Company Name: _____

Address, City, State, and Zip Code: _____

Phone Number: _____ Fax Number: _____

Printed Name and Title of Authorized Representative: _____

Email Address: _____

Signature of Authorized Representative: _____ Date: _____

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) _____

PRIOR TO COMMENCING SERVICES UNDER THIS CONTRACT, THE CONTRACTOR MUST FURNISH THE MEMBER, CERTIFICATION FROM INSURER(S) FOR COVERAGES IN THE MINIMUM AMOUNTS AS STATED BELOW. THE COVERAGES SHALL BE MAINTAINED IN FULL FORCE AND EFFECT DURING THE TERM OF THIS CONTRACT, AND SHALL NOT SERVE TO LIMIT ANY OTHER CONTRACTOR OBLIGATIONS.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:	
	PHONE:	FAX:
	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A:	
	INSURER B:	
INSURED	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES

CERTIFICATE NUMBER: _____

REVISION NUMBER: _____

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: _____						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMPIOP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A					PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE-EA EMPLOYEE \$ E.L. DISEASE-POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES

THE MEMBER SHALL BE ADDED AS ADDITIONAL INSURED AS REQUIRED BY STATUTE, CONTRACT, PURCHASE ORDER OR OTHERWISE REQUESTED. IT IS AGREED THAT ANY INSURANCE AVAILABLE TO THE NAMED INSURED SHALL BE PRIMARY OF OTHER SOURCES THAT MAY BE AVAILABLE. IT IS FURTHER AGREED THAT NO POLICY SHALL EXPIRE, BE CANCELLED OR MATERIALLY CHANGED TO AFFECT THE COVERAGE AVAILABLE TO THE MEMBER WITHOUT THIRTY (30) DAYS WRITTEN NOTICE TO THE MEMBER. THIS CERTIFICATE IS NOT VALID UNLESS COUNTERSIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE INSURANCE COMPANY.

CERTIFICATE HOLDER

CANCELLATION

1GPA
1910 W Washington Street
Phoenix, AZ 85009

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number									
				-				-	
or									
Employer identification number									
				-					

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶
--------------	-------------------------------	--------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

EXHIBIT A

1GPA in conjunction with Pinal County ESA utilizes an online public portal known as ProcureNow to accept electronic copies of proposals. Please be advised that in addition to the requested electronic submission through ProcureNow, an original (paper format) proposal is to be submitted by the proposal due date and time at the address listed on the cover of this document. **Both paper and electronic proposals must be identical and contain the same documentation.**

Please contact ProcureNow at <https://help.procurenw.com/en/> for technical questions related to your submission.

Please follow these instructions to submit via the ProcureNow public portal.

1. Prepare your submission materials:

<i>Requested Information/Document</i>	<i>File Type/Format</i>
PROPOSAL	PDF (.pdf)
EXCEL COST FORM	EXCEL (.xlsx)

- Note the type and number of files allowed.
- **Do not embed** any documents within your uploaded files, as they will not be accessible or evaluated.

2. Upload your submission at: <https://secure.procurenw.com/portal/1GPA>

- Your submission must be uploaded, submitted, and finalized prior to the Closing Time of:

FEBRUARY 18, 2021 AT 11:00 A.M. ARIZONA TIME

- We strongly recommend that you give yourself sufficient time and at least **ONE (1) day** before Closing Time to begin the uploading process and to finalize your submission.

Important Notes:

- Each item of Requested Information/Document will only be visible after the Closing Time.
- Uploading large documents may take significant time, depending on the size of the file(s) and your Internet connection speed.
- You will receive an email confirmation with a date/time stamp once you finalize your submission.
- Minimum system requirements: ProcureNow is compatible with major browsers such as Chrome, Firefox, Microsoft Internet Explorer, Edge and Safari. It can be accessed on all Andriod and IOS devices.

Proposal for Fire, Security and Communication System Solutions Request for Proposal #21-07P

Proposal_1GPA4113526

February 15, 2021



Contents

Logicalis Overview	4
Company Overview	4
Our Solutions & Services.....	5
Alliances & Partnerships.....	6
Public Sector Background	12
Tab 1 Cost	14
Discount Schedule	
Market Basket Pricing	
Inspections and Testing	
Maintenance and Repairs	
Monitoring	
Tab 2 Products and Services Offered	15
Form 2A: Products and Services Offered	
Form 2B: Subcontractor Questionnaire	
Tab 3 Experience, Expertise and Qualifications	29
Form 3A: Qualifications/Experience	
Form 3B: Past Performance	
Form 3C: References	
Form 3D: Performance Evaluation Survey	
Form 3E: Financial Disclosure Questionnaire	
Tab 4 Additional Value/Services Offered	39
Form 4A: Value Added Services	
Form 4B: Marketing Plan	
Form 4C: Geographical Locations and Regions	
Tab 5 Responsiveness	45
Form 5A: Responsiveness/Compliance	
Required Forms	47
Proposal and Contract Acceptance Form	
Confidential/Proprietary Submittals Form	
Deviations/Exceptions Form	
Non-Collusion Affidavit	
EDGAR Certifications	
Debarment Certification	
Anti-Trust Certification	
Minority/Women Business Enterprise (MWBE) and Historically Underutilized Business (HUB) Form	
Certificate of Insurance	
W-9 Form	
Addendum acknowledgement	
Appendices	48

Fire, Security and Communication System Solutions

One Penn Plaza, 51st Floor
Suite 5130
New York, NY 10119

T: 212.596.7160
www.us.logicalis.com

February 15, 2021

Rebecca Seifert, Procurement Specialist
1 Government Procurement Alliance (1GPA)
1910 W. Washington Street
Phoenix, AZ 85009

Jill Broussard, Superintendent
Pinal County ESA
75 Bailey Street
Florence, AZ 85132

Dear Ms. Seifert and Ms. Broussard:

On behalf of Logicalis, please find enclosed our proposal for Fire, Security and Communication System Solutions.

The pace of change in technology today is like nothing we have experienced in the past. Stakeholders' expectations have increased, and timelines for meeting those expectations have shrunk. Taking years to roll out Safety & Security projects is no longer acceptable. We are operating in a DevOps world in which things need to be done and produce value quickly.

Our Professional Services team members consider themselves an extension of your team, ready to implement your projects by following a process designed for success. We have hundreds of certified IT professionals and engineers who are dedicated to their assigned projects and who understand your expectations and the results you require. Our team can expand globally through our international counterparts to deliver the projects you need, regardless of the final destination.

For the Market Basket pricing, Logicalis has utilized what we have listed in this RFP for our discount structures. We almost always exceed these discounts however based on larger projects, promotions, and/or special pricing from the manufacturers. We always pass these savings directly on to the 1GPA Member and our Market Basket pricing is what single unit purchase price would be with standard contract pricing/discounts.

I look forward to speaking with you regarding this proposal. Please feel free to contact me directly with any questions.

Sincerely,

Pete Edwards, Area Sales Director
8945 S. Harl Avenue, Suite 102
Tempe, AZ 85284
480-612-8942
Pete.Edwards@us.logicalis.com



Logicalis Overview

Company Overview

Logicalis is an international solution provider helping shape, support and implement our customers' digital transformation. We embrace change, help our customers adapt to change, and lead the change.

We are Architects of Change.

Our Mission

We strive to make technology a business asset, not a business problem, by simplifying solutions and driving business transformation that delivers extraordinary user experience and value.

Local Support

- Logicalis U.S. (New York Headquarters)
- \$400 million in revenue
- 830+ employees
- Offices in 21 cities
- 3 cloud data centers
- 3 managed service provider centers

Practices and Offerings

- Cloud-Data Center
- Security
- IoT & Analytics
- Networking
- Collaboration

The Logicalis Approach

Logicalis designs, supports, and executes on our customers' digital transformation by blending their vision with our technological expertise and industry insights.

How We Engage with Customers

- Point of View – 1-hour cloud overview
- Executive Briefing – 1-day overview of Logicalis offerings
- Workshops – 1-day customized deep dive
- Planning & Road Mapping – Consultative strategy-building session
- Demonstrations – Deep dive into specific technologies
- Consulting – Project-based planning and implementation

Services for Business Growth

- Consulting – Alignment of technology with business goals
- Strategy – Results-driven strategy refinement and design
- Technology – Solution design with today's leading technologies
- Professional – Solution implementation via certified expert engineers
- Managed – Day-to-day operational support of hybrid cloud solutions
- End-User – Service desk, adoption, collaboration, and other support

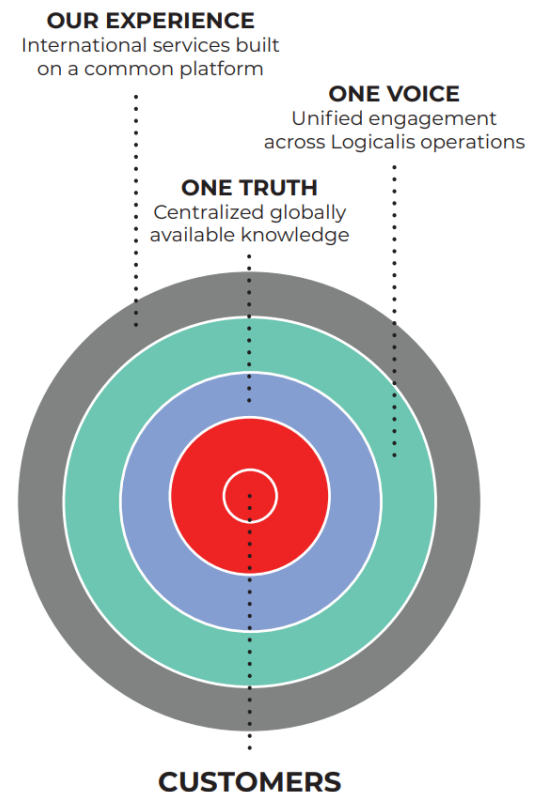
Vertical Expertise

We serve all industries and have made significant investments in:

- Healthcare
- Education
- State & Local Government
- Industrial

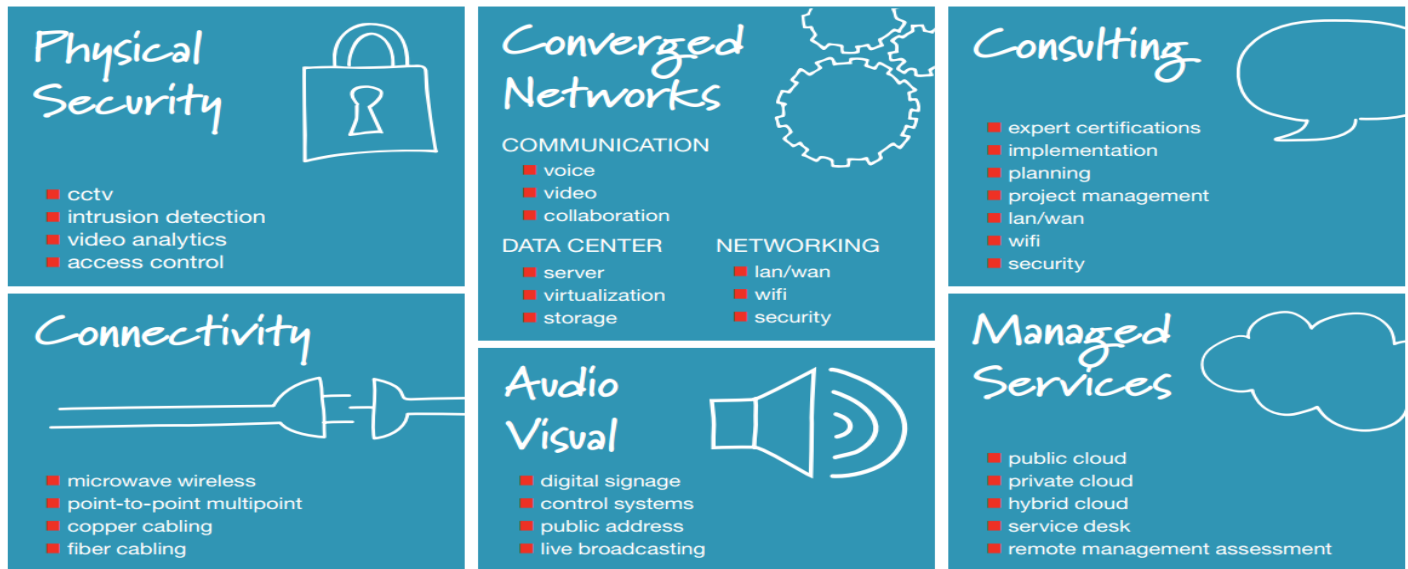
Committed to Customer Success

We improve the value that customers receive from our solutions and services and believe that our business will grow when we help their business grow.



Our Solutions & Services

Logicalis offers a range of extensible services, from helping you define and design a cloud strategy to assisting with server and storage selection for your current environment. Below is an overview of our focus areas. All of our focus solutions provide a full range of assessments and health checks, perfect for those who need help determining what the next steps are.



Service Level Process

CRITICAL PRIORITY (Priority 1)

During support hours, an existing network is down or there is a critical impact to the end user's business operation. Network Hardware Service Provider, Logicalis and end user will commit full-time resources to the situation.

- 1 Hour: Service Coordinator
- 4 Hours: Service Manager
- 24 Hours: Director of Operations

HIGH PRIORITY (Priority 2)

Operation of an existing network that is severely degraded, or significant aspects of the end user's business operation are being negatively impacted by unacceptable network performance. The Network Hardware Service Provider, Logicalis and end user will commit full-time resources during standard business hours to address the situation.

- 4 Hours: Service Coordinator
- 24 Hours: Service Manager
- 48 Hours: Director of Operations

NORMAL PRIORITY (Priority 3)

Operational performance of the network is impaired while most business operations remain functional. The Network Hardware Service Provider, Logicalis and end user are willing to commit resources during standard business hours to restore service to satisfactory levels.

- 72 Hours: Service Coordinator
- 96 Hours: Service Manager

MyMaintenance

Logicalis' MyMaintenance puts all of our customer's IT asset information into a single, conveniently accessible repository. Our streamlined approach to asset and contract maintenance ensures that the assets are properly supported throughout their lifecycle, and at the same time, MyMaintenance has been proven to significantly reduce healthcare IT costs.

Fire, Security and Communication System Solutions

Maintenance contracts on our customer's technology are supposed to give our customers peace of mind. Managing service contracts, however, can be an administrative nightmare for an IT department. We have the people, the skills, and the systems to manage our customer's service contracts, so the customer can stay focused on managing their technology.

We can provide you with a wide range of cost-saving services, including 24/7 access to critical asset information, a single repository for tracking hardware and service assets, service contract audit assistance, a proactive notification system, and more.

Big Benefits with Contract Maintenance by Logicalis:

- Saves money. We evaluate and optimize service coverage to fit exact needs.
- Saves time. We coordinate all renewals and provide regular updates on service-level status.
- Cuts your risk. We help align service coverage, so it is appropriate to our customer's needs.
- Eliminates complexity. We are the single point of contact for all moves, additions and changes

Our flexible solution also provides unlimited customizable data fields that allow customers to track fields unique to their environment.

Alliances & Partnerships

Our focus on emerging and innovative technologies and our breadth of integration expertise encourages close cooperation with our key technology partners. Our close partner relationships mean we are often first to market and to deploy new technologies.

From mission-critical servers and complex wired and wireless networks to high-end storage and operating systems and much more, Logicalis maintains the highest certifications with industry-leading business partners to provide quality technology to serve all your business needs.



Logicalis + Cisco

Our trusted teams help you transform your business with flexible cloud, IoT, security, and collaboration solutions in your preferred consumption model.



Partnership

Of 67,000 Cisco Partners Worldwide and
850 Gold Partners...

Logicalis is 1 of 5 Global Gold Partners
#13 Globally Ranked
20+ Years of Partnership



20+ Awards

2019 Global IoT Industry Partner of the Year
2019 America's Security Partner of the Year
2019 America's SLED Solution Innovation Partner of the Year
National Cloud Reseller Partner of the Year
Meraki Elevate Partner of the Year



250+ Cisco Certifications

Demonstrating expertise across a wide
variety of IT specialties



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



600+ Joint Customers



Better Together

Cisco + Ecosystem Partnerships enable digital innovations

Microsoft	NetApp	Pure Storage
AWS	Veeam	Intel

Logicalis + HPE

With Hewlett Packard Enterprise, we'll help you achieve your business goals with innovative technology solutions, no matter where your organization is in your digital transformation journey.



Partnership

National HPE Platinum
Platinum Aruba Partner
25+ Year Partnership

Top 10 HPE Partner
HPE Authorized Partner
in 15 Countries



Awards and Achievements

HPE PartnerOne Enterprise Group Growth
Reseller of the Year
HPE Storage Customer Excellence
HPE Solution Elite Partner



120+ Active Technical Solutions

6 Master Accredited Solution Architects
1 Quadruple Master Accredited Solution Architect



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



360+ Joint Customers

Education	Manufacturing
Government	Retail
Healthcare	



HPE + Ecosystem

HPE + Ecosystem Partnerships enable digital innovations

Microsoft	Veeam	VMWare
-----------	-------	--------



Logicalis + IBM

Through our 25+ year partnership with IBM we're paving the way with trusted and proven methods for organizations to transform their business with Cognitive, Cloud-delivered, and Open Source Solutions.



Partnership

IBM Platinum Partner
Expert (IBM Power, TSS,
Security Operations &
Response)

Specialist (IBM Storage,
Cloud & Cloud Automation,
Spectrum Suite Solutions,
Collaboration Solutions)



Awards and Achievements

North America IBM Edge Awards for System Storage
and Power Systems
IBM Beacon Awards for Outstanding Competitive Solution,
Outstanding IBM Storage Solution
IBM Business Partner Excellence Award
IBM Top Performer Leadership Award



65+ Active Technical Solutions

Technical expertise and competencies across a wide
variety of IBM's solution portfolio



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



75+ Joint Customers

Education Manufacturing
Government Retail
Healthcare



Better Together

IBM+ Ecosystem Partnerships enable digital innovation

Microsoft VMware Logicalis Power
Veeam Cloud

Logicalis + NetApp

NetApp's complete data management portfolio of solutions aligned with Logicalis' Extensible IT services help customers strategically manage future innovation while tactically addressing the needs of their customers today.



Partnership

Star Partner Status
NetApp National Partner
CloudFirst Partner

HCI Acceleration Partner
FlexPod Specialization
OCI Approved Partner



Awards and Achievements

2019 Central Partner of the Year
2018 Central Area "Complete Portfolio" Partner of the Year
NetApp is Logicalis' #1 most profitable OEM
in the 'storage' category



75 Active Technical Solutions

47 Sales certifications
9 PS certifications
14 Presales accreditations
5 HCI Incentive accreditations



Sales and Technical Team

60 Account Executives
9 IAEs
50+ Solution Architects



360+ Joint Customers

Education
Government
Healthcare
Manufacturing
Retail



Better Together

Cloud Investment Program
FlexPod Initiative
Healthcare Focus

Logicalis + AWS

Logicalis empowers your team to focus IT resources where they belong - on moving your business forward – while our AWS experts manage your cloud infrastructure and provide high levels of operational maturity.



Partnership

Standard Consulting Partner



Services

Consulting, Professional and Managed Services for AWS



Certifications

Certifications and specialties in 10 categories



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



Customers

Working with 100s of customers on
Cloud Strategy + AWS



AWS + Extensible IT

Enable digital transformation with the Logicalis
Extensible IT framework + AWS

Logicalis + Veeam

Veeam is the global leader in Intelligent Data Management for the Hyper-Available Enterprise, ensuring business continuity, reducing risk, and accelerating innovation for customers around the world. Together, we help businesses increase productivity, innovate faster and offer new digital services.



Partnership

Veeam Platinum Partner Top 7 US Partner
Gold Veeam Cloud Strategic National
Service Provider Partner



Awards and Achievements

2018 Veeam Growth Partner of the Year
2017 Logicalis Ecosystem Partner of the Year
2016 Veeam Impact Partner of the Year



120+ Active Technical Solutions

92 sales certifications (VMSP)
23 technical certifications (VMTSP)
3 Veeam Certified Engineers (VMCE)



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



250+ Joint Customers

Education Manufacturing
Government Retail
Healthcare



Better Together

Alliances + Veeam enable the Hyper-Available Enterprise

Cisco HPE Pure Storage
Microsoft NetApp VMware

Logicalis + Microsoft

With the power and vast offerings of the Microsoft solutions portfolio – we help businesses build an intelligent cloud solution that's right for them, better leverage existing IT investments and optimize business productivity and efficiency.



Partnership Achievements

Microsoft Azure Expert MSP	Gold Datacenter
Microsoft Gold Certified Partner	Gold Collaboration & Content
Microsoft Cloud Solution Provider	CSP Direct
Gold Cloud Platform	Collab FastTrack Ready
	Gold Messaging
	Gold Enterprise Mobility



Customer Segments

Education	Manufacturing
Government	Retail
Healthcare	



Solution Offerings

<u>Collaboration Solutions</u>	<u>Production Ready Cloud Solutions</u>
Messaging and Collaboration	Cloud Readiness Assessment
Enterprise Mobility & Security	Cloud Security Assessment
Teams	PRCP Design & Deploy
Virtual Desktop	Cloud Migration Services
	Cloud Team Managed Service



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



Better Together

Partner alliances drive higher value across the Enterprise

Cisco	NetApp
HPE	Dell/VMware
IBM	Veeam
	ServiceNow



Awards

Channel Partner Insight Magazine's MSP Innovation Best Project
Channel Futures MSP 501
NetApp Central Partner of the Year
Veeam Growth Partner of the Year, North America
CRN MSP 500 Elite 150

Logicalis + VMware

As a VMware National Principal Partner, we help organizations accelerate IT priorities in data center modernization, cloud integration, digital workspace, networking and security.



VMware Certifications

50+ technical certification in the US certified competencies across VMware's solutions portfolio to include master service competency



Managed Services

For private, public, and hybrid environments including VMware on AWS



Professional Services

Infrastructure Delivery
Software defined network, server and storage (SDDC)
Cloud Management



ELA Experts

Dedicated team to manage license deployment and compliance reporting to help customers realize actual software utilization



Sales and Technical Team

100+ Field and Inside Sales Executives
50+ Solution Architects



Better Together

HPE, IBM, NetApp

Logicalis + ServiceNow



Partnership

ServiceNow Premier Partner
Sales and Services
Partner Since 2012
ServiceNow Customer Since 2011



Customer Satisfaction Award

2017 Highest CSAT Globally



Sales and Technical Team

75+ Sales and Presales Accreditations
35 Technical Certifications



Customers

Manufacturing Healthcare
Retail Finance
GovEd Services
Fortune 500 & Global 500 Customers



Better Together

Microsoft AWS
Cisco Salesforce
WorkDay SAP



Implementation Services

Defined Methodology and Documents
Adhere to ServiceNow Framework
Over 300 Implementations Globally
Service Management Consulting

Fire, Security and Communication System Solutions

Public Sector Background

For over 20 years, Logicalis has been a leader in public sector sales and solutions. Our experienced government and education specialists know the issues you're facing, understand how your procurement process works, and can help guide you to the IT solution that best fits your needs and budget.

Through our GovEd practice, we offer technology evaluations, advice, solution sales and implementation as well as the professional services that tie it all together. In short, through the strategic use of technology, we help you deliver better services.

Public Sector Customers

A few of our public sector customers include the following. Case studies detailing the services provided to these customers are available at <http://www.us.logicalis.com/>.

- Central Catholic High School, Ohio
- Columbia County, Georgia
- Community College of Allegheny County, Pennsylvania
- Davenport University, Michigan
- Eaton County, Michigan
- Paradise Valley Unified School District, Arizona
- Sinclair Community College, Ohio
- Stark County Board of Developmental Disabilities, Ohio
- Trevecca Nazarene University, Tennessee
- Youngstown State University, Ohio

What our Customers Say

"Logicalis has not only provided an immediate solution to the wireless access challenges we were facing, but we have formed a long-term relationship that supports our educational mission." - *Chris Hamady, Director of Technology, Central Catholic High School*

"Logicalis exceeded my expectations throughout the whole range of the project from pre-sales to post-sales. It was a great relationship. We will definitely use Logicalis in anything we do going forward." - *Marcy Avelar, Communication Support Manager, Columbia County GA*

"I would recommend Cisco and Logicalis not only because you get the world-class equipment that Cisco provides, you're getting an amazing partnership with Logicalis during the implementation that provides a great experience for our students, future students, and our staff." - *Jason Ricci, Senior Network Architect, Community College of Allegheny County*

"We set the system up more than a year ago and haven't had to touch it once – no failed drives, no trouble tickets. It works flawlessly." - *Joe Bliss, Virtual Infrastructure Administrator, Davenport University*

"Partnering with Logicalis makes good business sense, even for organizations like ours that have a skilled internal IT team. We don't have the budget and bandwidth to help our IT staff to keep up with the latest innovations and best practices. That's why we turn to Logicalis." - *Dr. Robert J. Sobie, Director of Technology Services, Eaton County*

"Our students and teachers will enjoy an improved educational experience." - *Jeff Billings, Paradise Valley Unified School District*

"Logicalis has the skills and experience with technologies that we have not used before. They are a good partner." - *Scott McCollum, Sinclair Community College*

"We stay in touch quite regularly with our sales team at Logicalis. The SLED reps that they have are second to none. They come from engineering backgrounds which is a definite bonus for us because they understand how these products work – they're not just selling licenses and pieces, they're selling solutions." - *Brandon Haney, IT Manager, Stark County Board of Developmental Disabilities*

"They've always been very helpful in helping us find the right vendors, make recommendations, and help us understand the technical side of things." - *Dr. John Eberle, Chief Information Officer, Trevecca Nazarene University*

Fire, Security and Communication System Solutions

"This started as simply a dream and a grant. Now, we have not only expanded the university's reach through this program, but more importantly, we can offer education 365 days a year, 24 hours a day. We've particularly valued Logicalis' expertise in higher education, especially when it comes to identifying use cases and its strong partner relationships, as they helped guide us through from start-to-finish." - *Jim Yukech, Youngstown State University*

"Logicalis has been invaluable in supporting our Classroom of the Future initiative. These technically advanced teaching spaces eliminate physical walls and allow the educational experience to occur anywhere and at any time." - *Jim Tressel, Youngstown State University*

Tab 1 Cost

The following pages include the completed:

- Discount Schedule
- Market Basket Pricing
- Inspections and Testing
- Maintenance and Repairs
- Monitoring

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name: Logicalis, Inc.

Instructions: Firms are to complete this form by indicating the **MINIMUM PERCENTAGE** of discount to be offered under the contract to 1GPA members. This discount may increase depending on actual orders placed, however, the discount can not decrease after contract implementation. Minimum Discount Offered will be evaluated to assign cost points. If your firm does not supply the manufacturers listed below, please state "N/A" or "No Bid". If your firm supplies the manufacturer at no discount, please enter "0 %". Offerors may include additional manufacturers offered but not specifically listed below in the blanks provided beginning on line 1.96.

SECTION A: Indicate the minimum percentage of discount off vendor's catalog if applicable (list below)				
Line	Catalog Title/Date		Minimum % Discount Off Catalog Price	
1.1	N/A - See Below			
1.2				
1.3				
1.4				
SECTION B: Indicate the Minimum Percentage Discount off of specific Manufacturers (list below):				
Line	Manufacturer	Product Category	Minimum % Discount Off Manufacturer List Price	Link to Manufacturer Price List (may provide Manufacturer's Price List on a flash drive if link is unavailable)
1.5	Ademco	Security	20%	Price list provided separately.
1.6	Aiphone	Intercom	40%	Price list provided separately.
1.7	Alerton	Fire Alarm and Suppression	N/A	
1.8	Allegion	Security	N/A	
1.9	Altronix	Security	15%	Price list provided separately.
1.10	Amerex	Fire Alarm and Suppression	N/A	
1.11	Ames	Fire Alarm and Suppression	N/A	
1.12	Ansul	Fire Alarm and Suppression	N/A	
1.13	Antaira	Closed Circuit TV and Video Surveillance	5%	Price list provided separately.
1.14	APC	Related Products	N/A	
1.15	Arecont	Closed Circuit TV and Video Surveillance	N/A	
1.16	Assa Alboy	Security	N/A	
1.17	Avigilon	Closed Circuit TV and Video Surveillance	N/A	
1.18	Axis	Closed Circuit TV and Video Surveillance	10%	Price list provided separately.
1.19	BEA Security	Security	N/A	

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

Line	Manufacturer	Product Category	Minimum % Discount Off Manufacturer List Price	Price list provided separately.
1.20	Bogen	Intercom	40%	Price list provided separately.
1.21	Bogen	Related Products	40%	Price list provided separately.
1.22	Bolide	Closed Circuit TV and Video Surveillance	N/A	
1.23	Bosch	Closed Circuit TV and Video Surveillance	20%	Price list provided separately.
1.24	Bosch	Security	30%	Price list provided separately.
1.25	Brivo	Security	N/A	
1.26	Buckeye	Fire Alarm and Suppression	N/A	
1.27	Carehawk	Intercom	N/A	
1.28	Cisco	Related Products	40%	Price list provided separately.
1.29	Cobra	Security	N/A	
1.30	Command Access	Security	N/A	
1.31	Corbin Russwin	Security	N/A	
1.32	CyberLock	Security	N/A	
1.33	Ditek	Related Products	N/A	
1.34	Dortronics	Security	N/A	
1.35	DSC	Security	N/A	
1.36	DSX Access Control	Security	N/A	
1.37	EST	Fire Alarm and Suppression	N/A	
1.38	Exacq	Closed Circuit TV and Video Surveillance	N/A	
1.39	Fargo	Security	35%	Price list provided separately.
1.40	FEBCO	Fire Alarm and Suppression	N/A	
1.41	Fenwal	Fire Alarm and Suppression	N/A	
1.42	Ferguson	Fire Alarm and Suppression	N/A	
1.43	Fire Lite	Fire Alarm and Suppression	N/A	
1.44	Fire Lite	Intrusion	N/A	
1.45	First Alert	Fire Alarm and Suppression	N/A	

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

Line	Manufacturer	Product Category	Minimum % Discount Off Manufacturer List Price	Price list provided separately.
1.46	FLIR	Closed Circuit TV and Video Surveillance	5%	Price list provided separately.
1.47	Gallagher Security	Security	N/A	
1.48	General Cable	Related Products	45%	Price list provided separately.
1.49	Genetec	Closed Circuit TV and Video Surveillance	20%	Price list provided separately.
1.50	HES	Security	25%	Price list provided separately.
1.51	HID	Security	50%	Price list provided separately.
1.52	Hikvision Inc.	Closed Circuit TV and Video Surveillance	15%	Price list provided separately.
1.53	Honeywell	Fire Alarm and Suppression	N/A	
1.54	Hubbell	Closed Circuit TV and Video Surveillance	21%	Price list provided separately.
1.55	Innovonics	Security	N/A	
1.56	Interstate Batteries	Related Products	N/A	
1.57	Kantech	Security	N/A	
1.58	Keyscan Inc.	Security	30%	Price list provided separately.
1.59	Kidde	Fire Alarm and Suppression	N/A	
1.60	Lenel	Security	N/A	
1.61	Linear	Security	N/A	
1.62	Lowell	Intercom	40%	Price list provided separately.
1.63	Moose	Security	N/A	
1.64	Notifier	Fire Alarm and Suppression	N/A	
1.65	Notifier	Security	N/A	
1.66	NuOptic	Closed Circuit TV and Video Surveillance	15%	Price list provided separately.
1.67	Optex	Security	N/A	
1.68	Panasonic	Closed Circuit TV and Video Surveillance	25%	Price list provided separately.
1.69	Panduit	Related Products	6%	Price list provided separately.
1.70	Pelco	Closed Circuit TV and Video Surveillance	N/A	
1.71	Potter	Fire Alarm and Suppression	N/A	

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

Line	Manufacturer	Product Category	Minimum % Discount Off Manufacturer List Price	Price list provided separately.
1.72	Quam Nichols Company	Intercom	N/A	
1.73	Radionics	Security	N/A	
1.74	RCI	Security	47%	Price list provided separately.
1.75	SDC	Security	15%	Price list provided separately.
1.76	Securitron	Security	12%	Price list provided separately.
1.77	Sentrol	Security	N/A	
1.78	Siemens	Fire Alarm	N/A	
1.79	Silent Knight	Security	N/A	
1.80	Simplex	Security	N/A	
1.81	Software House	Security	N/A	
1.82	Sony	Security	15%	Price list provided separately.
1.83	Spotter RF	Security	N/A	
1.84	STI	Security	N/A	
1.85	Three Sixty	Intercom	N/A	
1.86	UTC Fire and Security	Fire Alarm and Suppression	N/A	
1.87	UTC Fire and Security	Security	N/A	
1.88	Viking	Fire Alarm and Suppression	N/A	
1.89	Viking	Intercom	N/A	
1.90	Visonic	Security	N/A	
1.91	WATTS	Fire Alarm and Suppression	N/A	
1.92	West Penn Wire	Related Products	11%	Price list provided separately.
1.93	Wilkins	Fire Alarm and Suppression	N/A	
1.94	Windy City Wire	Related Products	20%	Price list provided separately.
1.95	Winstead	Related Products	N/A	
1.96	Advanced Network Devices (AND)	*ICOM,RP	18%	Price list provided separately.
1.97	AFL TELECOMMUNICATIONS	*SEC	21%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

Line	Manufacturer	Product Category	Minimum % Discount Off Manufacturer List Price	Price list provided separately.
1.98	AKG	*SEC	15%	Price list provided separately.
1.99	Allen Tel	*SEC, CCTV/VS,RP,IS	25%	Price list provided separately.
1.100	ALLEN TEL PATCH	*SEC,RP,CCTV/VS,INTR,ICS	64%	Price list provided separately.
1.101	AMSECO/POTTER	*SEC	20%	Price list provided separately.
1.102	AMX	*SEC,CCTV/VS,ICS,IS	25%	Price list provided separately.
1.103	APC HARDWARE	*SEC,CCTV/VS,INTR,ICS	12%	Price list provided separately.
1.104	APC MAINT	*SEC,CCTV/VS,INTR,ICS	3%	Price list provided separately.
1.105	ARLINGTON INDUSTRIES	*SEC	0%	Price list provided separately.
1.106	ARNCO	*SEC	10%	Price list provided separately.
1.107	ASTATIC	*SEC	25%	Price list provided separately.
1.108	ATLAS SOUND	*AC,ICS	20%	Price list provided separately.
1.109	AVER	*SEC	5%	Price list provided separately.
1.110	BARRACUDA	*AC,CCTV/VS,IS	10%	Price list provided separately.
1.111	Belden	*SEC, CCTV/VS,RP,IS	25%	Price list provided separately.
1.112	BERK-TEK	*SEC, CCTV/VS,RP,IS	25%	Price list provided separately.
1.113	BERK-TEK	*SEC,LV	55%	Price list provided separately.
1.114	BLFCORP PATCH	*RP	30%	Price list provided separately.
1.115	BLONDER TONGUE	*ICOM	10%	Price list provided separately.
1.116	BLOXX	*SEC,INTR,VS	20%	Price list provided separately.
1.117	BSS	*SEC,ICS	10%	Price list provided separately.
1.118	CABLOFIL	*SEC,LV	11%	Price list provided separately.
1.119	CARLON	*SEC,LV	25%	Price list provided separately.
1.120	CHATSWORTH (CPI)	*SEC,LV	19%	Price list provided separately.
1.121	CHIEF	*SEC,RP,ICS	20%	Price list provided separately.
1.122	CIRCA	*SEC	21%	Price list provided separately.
1.123	CISCO LEARNING CREDITS	*SEC,INTR,ICS,VS	0%	Price list provided separately.
1.124	CISCO UCS	*SEC,INTR,ICS,VS	53%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

1.125	CISCO UCS-BUNDLE	*SEC,INTR,ICS,VS	5%	Price list provided separately.
1.126	CISCO UCS-BUNDLE 1	*SEC,INTR,ICS,VS	40%	Price list provided separately.
1.127	CISCO UCS-BUNDLE 2	*SEC,INTR,ICS,VS	4%	Price list provided separately.
1.128	COMMSCOPE	*SEC,LV	21%	Price list provided separately.
1.129	COMMSCOPE-AMP NETCONNECT GPON	*RP	1%	Price list provided separately.
1.130	COMMVAULT	*SEC,LV	5%	Price list provided separately.
1.131	COOPER B-LINE SYSTEMS	*SEC,LV	1%	Price list provided separately.
1.132	CORNING GILBERT	*SEC,LV	1%	Price list provided separately.
1.133	CRESTRON	*SEC,ISC	30%	Price list provided separately.
1.134	CROWN	*SEC,ISC	22%	Price list provided separately.
1.135	D&M PRO	*SEC,ISC	18%	Price list provided separately.
1.136	DBX	*SEC,ISC	20%	Price list provided separately.
1.137	DELL	*SEC,VS	5%	Price list provided separately.
1.138	DELL MAINT	*SEC,VS	0%	Price list provided separately.
1.139	DELL SERVERS	*SEC,VS	5%	Price list provided separately.
1.140	DIGITAL SECURITY CONTROLS	*SEC,VS	30%	Price list provided separately.
1.141	DOORKING	*SEC,VS	20%	Price list provided separately.
1.142	DRAPER	*SEC	20%	Price list provided separately.
1.143	EASTERN WIRE & CABLE	*SEC, LV	11%	Price list provided separately.
1.144	EDU-CISCOBASE	*SEC,INTR,ICS,VS	20%	Price list provided separately.
1.145	EDU-SMARTNET	*SEC,INTR,ICS,VS	20%	Price list provided separately.
1.146	EMC	*SEC,VS	20%	Price list provided separately.
1.147	EMC MAINT	*SEC,VS	20%	Price list provided separately.
1.148	EPSON	*SEC, LV	30%	Price list provided separately.
1.149	ERICO-CADDY	*SEC, LV	20%	Price list provided separately.
1.150	EXTREME	*SEC,CCTV/VS,ICS	40%	Price list provided separately.
1.151	EXTREME - HARDWARE MAINT	*SEC,CCTV/VS,ICS	0%	Price list provided separately.
1.152	EXTREME - SERVICES	*SEC,CCTV/VS,ICS	0%	Price list provided separately.
1.153	EXTREME - SOFTWARE MAINT	*SEC,CCTV/VS,ICS	0%	Price list provided separately.
1.154	EXTRON	*SEC,ICS	25%	Price list provided separately.
1.155	F5	*SEC,CCTV/VS,IS	20%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

1.156	F5 MAINT	*SEC,CCTV/VS,IS	2%	Price list provided separately.
1.157	F5 SERVICES	*SEC,CCTV/VS,IS	0%	Price list provided separately.
1.158	FUSION-IO	*CCTV/VS	5%	Price list provided separately.
1.159	GOV-SMARTNET	*SEC,INTR,ICS,VS	5%	Price list provided separately.
1.160	GREENLEE	*SEC,LV	21%	Price list provided separately.
1.161	HD	*SEC,LV	10%	Price list provided separately.
1.162	HITACHI	*SEC,CCTV/VS,LV	26%	Price list provided separately.
1.163	Hoffman	*CCTV/VS,RP,INTR,ICS	15%	Price list provided separately.
1.164	Honeywell	*SEC	20%	Price list provided separately.
1.165	HP	*SEC,CCTV/VS,ICS	0%	Price list provided separately.
1.166	HP MAINT	*SEC,CCTV/VS,ICS	25%	Price list provided separately.
1.167	HP PROCURVE	*SEC,CCTV/VS,ICS	25%	Price list provided separately.
1.168	HP PROCURVE MAINT	*SEC,CCTV/VS,ICS	0%	Price list provided separately.
1.169	IC Realtime	*CCTV/VS	20%	Price list provided separately.
1.170	IDEAL	*SEC	10%	Price list provided separately.
1.171	INFOCUS	*SEC,ICS	15%	Price list provided separately.
1.172	INFOCUS Services	*SEC,ICS	2%	Price list provided separately.
1.173	iOmniscient	*SEC	25%	Price list provided separately.
1.174	IRONPORT	*SEC,CCTV/VS,IS	40%	Price list provided separately.
1.175	JBL	*SEC,ICS	15%	Price list provided separately.
1.176	Juice Goose	*SEC	15%	Price list provided separately.
1.177	KBC	*CCTV/VS	20%	Price list provided separately.
1.178	KEMP TECHNOLOGIES	*SEC,CCTV/VS,IS	3%	Price list provided separately.
1.179	Lenovo	*SEC,LV	10%	Price list provided separately.
1.180	LEVITON	*SEC,LV	55%	Price list provided separately.
1.181	LEXICON	*SEC	25%	Price list provided separately.
1.182	LG ELECTRONICS	*SEC,ICS	20%	Price list provided separately.
1.183	Lift	*CCTV/VS,RP,INTR,ICS	0%	Price list provided separately.
1.184	Logicalis	*CCTV/VS,RP,INTR,ICS	25%	Price list provided separately.
1.185	LOGITECH	*SEC,ICS	0%	Price list provided separately.
1.186	MAXCELL	*SEC,LV	0%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

1.187	MERAKI HARDWARE	*SEC,VS	25%	Price list provided separately.
1.188	MERAKI LICENSING	*SEC,VS	15%	Price list provided separately.
1.189	MICROSOFT	*SEC,VS	2%	Price list provided separately.
1.190	MID ATLANTIC	*SEC,LV	0%	Price list provided separately.
1.191	Milestone	*CCTV/VS	15%	Price list provided separately.
1.192	Milestone Care	*CCTV/VS	0%	Price list provided separately.
1.193	Milestone Education	*CCTV/VS	20%	Price list provided separately.
1.194	MOHAWK	*AV,LV	21%	Price list provided separately.
1.195	NEC	*SEC, ICS	3%	Price list provided separately.
1.196	NETAPP	*SEC,VS	12%	Price list provided separately.
1.197	NETAPP ACC	*SEC,VS	0%	Price list provided separately.
1.198	NETAPP MAINT	*SEC,VS	0%	Price list provided separately.
1.199	Nimble	*SEC,VS	9%	Price list provided separately.
1.200	Nimble Maint	*SEC,VS	0%	Price list provided separately.
1.201	NUTANIX	*SEC,VS	30%	Price list provided separately.
1.202	NUTANIX CONSULTING	*SEC,VS	10%	Price list provided separately.
1.203	NUTANIX SUPPORT	*SEC,VS	16%	Price list provided separately.
1.204	ORTRONICS	*RP	21%	Price list provided separately.
1.205	OWI	*SEC	38%	Price list provided separately.
1.206	Peerless	*CCTV/VS	30%	Price list provided separately.
1.207	PIVOT 3 HARDWARE	*SEC,INTR,ICS,VS	8%	Price list provided separately.
1.208	PIVOT 3 SERVICE SUPPORT	*SEC,INTR,ICS,VS	2%	Price list provided separately.
1.209	PowerDsine	*SEC,VS	15%	Price list provided separately.
1.210	QUANTUM	*SEC	15%	Price list provided separately.
1.211	RAZBERI	*SEC	0%	Price list provided separately.
1.212	RHOMBUS SYSTEMS	*CCTV/VS	5%	Price list provided separately.
1.213	RS2	*SEC	25%	Price list provided separately.
1.214	RSA SECURITY	*SEC, IS	10%	Price list provided separately.
1.215	RSA SECURITY MAINT	*SEC, IS	0%	Price list provided separately.
1.216	RUCKUS HARDWARE	*SEC,VS	35%	Price list provided separately.
1.217	RUCKUS LICENSE	*SEC,VS	35%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:		Logicalis, Inc.		
1.218	RUCKUS MAINTENANCE	*SEC,VS	10%	Price list provided separately.
1.219	RUCKUS WIRELESS	*SEC,VS	10%	Price list provided separately.
1.220	SAMSUNG	*SEC,CCTV/VS,ICS	14%	Price list provided separately.
1.221	SCHOOLVIEW	*SEC,CCTV/VS,ICS	2%	Price list provided separately.
1.222	SECO-LARM	*SEC	10%	Price list provided separately.
1.223	SEMTRON (VIA TE CONNECTIVITY)	*SEC,CCTV/VS,ICS	6%	Price list provided separately.
1.224	SHARP	*SEC	27%	Price list provided separately.
1.225	SHURE	*SEC	15%	Price list provided separately.
1.226	SINGLEWIRE INFORMACAST LICENSES AND REMOTE PHONE CONTROL LICENSES	*SEC, ICS	38%	Price list provided separately.
1.227	SINGLEWIRE INFORMACAST MOBILITY	*SEC, ICS	5%	Price list provided separately.
1.228	SINGLEWIRE INFORMACAST PLUG-IN, LEGACY, PAGING HARDWARE/SOFTWARE, DIRECTOR, PUSH TO TALK PRODUCTS	*SEC, ICS	38%	Price list provided separately.
1.229	SINGLEWIRE INFORMACAST SUBSCRIPTION	*SEC, ICS	10%	Price list provided separately.
1.230	SINGLEWIRE MAINT 1YEAR	*SEC, ICS	0%	Price list provided separately.
1.231	SINGLEWIRE MAINT 2YEAR	*SEC, ICS	5%	Price list provided separately.
1.232	SINGLEWIRE MAINT 3YEAR	*SEC, ICS	10%	Price list provided separately.
1.233	SINGLEWIRE MAINT 4YEAR	*SEC, ICS	11%	Price list provided separately.
1.234	SINGLEWIRE MAINT 5YEAR	*SEC, ICS	12%	Price list provided separately.
1.235	SINGLEWIRE PAGING REPLACEMENT & PROFESSIONAL SERVICES	*SEC, ICS	0%	Price list provided separately.
1.236	SOLARWINDS	*SEC, ICS	0%	Price list provided separately.
1.237	SOLARWINDS MAINT	*SEC, ICS	0%	Price list provided separately.
1.238	SOTER TECHNOLOGIES	*SEC, ICS	0%	Price list provided separately.
1.239	SOUNDCRAFT	*SEC	20%	Price list provided separately.
1.240	SPECIFIED TECHNOLOGIES INC (STI)	*SEC	6%	Price list provided separately.
1.241	SPECTRUM	*SEC, ICS	30%	Price list provided separately.
1.242	SUPERIOR ESSEX	*SEC,LV	21%	Price list provided separately.
1.243	SYMANTEC	*SEC,IS	0%	Price list provided separately.
1.244	SYN-APPS	*SEC, ICS	5%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

<i>Company Name:</i>		<i>Logicalis, Inc.</i>		
1.245	SYN-APPS MAINT	*SEC, ICS	0%	Price list provided separately.
1.246	SYSTIMAX	*RP	16%	Price list provided separately.
1.247	TERRAWAVE	*SEC,VS	15%	Price list provided separately.
1.248	THE SIEMON COMPANY	*RP	11%	Price list provided separately.
1.249	THOMAS-BETTS	*RP	11%	Price list provided separately.
1.250	TREND MICRO	*INTR	10%	Price list provided separately.
1.251	TRENDNET	*INTR	20%	Price list provided separately.
1.252	TRIPPLITE	*CCTV/VS	16%	Price list provided separately.
1.253	UBIQUITI NETWORKS	*CCTV/VS	50%	Price list provided separately.
1.254	UNIPRISE	*CCTV/VS	6%	Price list provided separately.
1.255	VADDIO	*ICOM	23%	Price list provided separately.
1.256	VADDIO 2	*ICOM	17%	Price list provided separately.
1.257	VADDIO 3	*ICOM	9%	Price list provided separately.
1.258	VADDIO/CANON	*ICOM	23%	Price list provided separately.
1.259	VADDIO/PANASONIC	*ICOM	23%	Price list provided separately.
1.260	VBRICK	*ICOM	20%	Price list provided separately.
1.261	VBRICK SERVICES	*ICOM	10%	Price list provided separately.
1.262	VEEAM	*CCTV/VS	0%	Price list provided separately.
1.263	VELCRO USA	*SEC,LV	21%	Price list provided separately.
1.264	VERKADA	*CCTV/VS	25%	Price list provided separately.
1.265	Videolarm	*CCTV/VS	25%	Price list provided separately.
1.266	VISIX	*SEC,ICS	9%	Price list provided separately.
1.267	VISIX SERVICES	*SEC,ICS	7%	Price list provided separately.
1.268	VIZIO-HOME AV	*SEC,VS	0%	Price list provided separately.
1.269	VMWARE	*SEC,VS	27%	Price list provided separately.
1.270	VMWARE MAINT	*SEC,VS	0%	Price list provided separately.
1.271	VMWARE-EDU	*SEC,VS	10%	Price list provided separately.
1.272	VON DUPRIN	*SEC	10%	Price list provided separately.
1.273	WIREMOLD	*SEC,LV	19%	Price list provided separately.
1.274	Zebra Card	*SEC	15%	Price list provided separately.
1.275	ZEBRA TECHNOLOGIES MAINT	*SEC	0%	Price list provided separately.

RFP 21-07P Fire, Security and Communication System Solutions
PRODUCTS: Minimum Percent Discount Off Manufacturer's Price Lists

Company Name:

Logicalis, Inc.

1.276	ZHONE 5	*SEC,LV	5%	Price list provided separately.
1.277	ZHONE 10	*SEC,LV	10%	Price list provided separately.
1.278	ZHONE 20	*SEC,LV	20%	Price list provided separately.
1.279	ZHONE 30	*SEC,LV	30%	Price list provided separately.
1.280	ZHONE 40	*SEC,LV	40%	Price list provided separately.
1.281	ZHONE 50	*SEC,LV	50%	Price list provided separately.
1.282	ZHONE 60	*SEC,LV	60%	Price list provided separately.
1.283	ZHONE SVC & MAINT	*SEC	2%	Price list provided separately.
	*CCTV/VS = Closed Circuit TV and Video Surveillance			
	*FA = Fire Alarm			
	*FAS = Fire Alarm and Suppression			
	*ICOM = Intercom			
	*INTR = Intrusion			
	*RP = Related Products			
	*SEC = Security			

SECTION C: Provide a shipping rate schedule for products purchases. If left blank, 1GPA will assume your firm offers free shipping.

Shipping fees are inclusive of the product or service price when quoted unless expedited shipping is requested. Expedited shipping fees are based on weight of the product and the zip code that we are shipping to. These fees are a pass-through to the client.

RFP 21-07P Fire, Security and Communication System Solutions
Market Basket Pricing

Company Name: Logicalis, Inc.

Instructions: For evaluation purposes, firms shall provide pricing for the following items. Pricing shall show the material cost AFTER the minimum discount is applied. The items listed are common items purchased by school districts/public agencies however, actual items purchased under this contract are not limited to these items. Brand name/product numbers listed are for the purpose of describing and/or establishing the quality, design and performance required. Any such reference is not intended to limit or restrict competition. Any items proposed of similar quality, design or performance will be evaluated.

FIRE ALARMS AND SUPPRESSION SYSTEMS

<i>Line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>	<i>List Price</i>	<i>Minimum Discount Percentage</i>	<i>Final Price</i>
2.1	Firelite MS-2	Fire Alarm Control Panel, 2 Zone, Class B, 24VDC, One Class B NAC	N/A	N/A	N/A	N/A	N/A
2.2	Firelite MRP2001E	Pre-Action Deluge Control Panel, 220V	N/A	N/A	N/A	N/A	N/A
2.3	Alerton Compass 1-LG	Ascent Compass 1 Software Large license supporting up to 450 devices.	N/A	N/A	N/A	N/A	N/A
2.4	Alerton MS4-TH	Microset 4 with temperature and humidity sensors	N/A	N/A	N/A	N/A	N/A
2.5	Honeywell H20-600400-R-D-KIT-NS	Class 200 Meter, 600V, 400A, NEMA 4X Enclosure, Pulse Output, Demand, No 2V Output Current Sensors Included	N/A	N/A	N/A	N/A	N/A
2.6	EST 100SBC-N5	Rotating beacon with powerful dual sealed beam lamps that rotate 360 degrees within a high impact polycarbonate dome.	N/A	N/A	N/A	N/A	N/A
2.7	EST 10781	Air horn control valve - 1/2 in. manual	N/A	N/A	N/A	N/A	N/A
2.8	EST 12V50A	50Ah Sealed Lead Acid Battery - 12 Vdc. 11.8 inch x 5.0 inchw x 7.5 inchh x 7.9 inchot	N/A	N/A	N/A	N/A	N/A
2.9	Watts 10-507301	Backflow: 1/2" 009 QT LF Assembly	N/A	N/A	N/A	N/A	N/A
2.10	Watts 10-501325	Backflow: 40-200 3/4-1" Major Repair Kit	N/A	N/A	N/A	N/A	N/A
2.11	Grainger #3ATP4	Double Jacket Reel Fire Hose, 2-1/2" Pin Coupling Lug Style, 250 psi max, Brass Fittings, 50'	N/A	N/A	N/A	N/A	N/A
2.12	Potter PTAMPERKIT	VSR Flow Switch Kit	N/A	N/A	N/A	N/A	N/A
2.13	Potter RTSC	RTS Series Room Temperature Switch	N/A	N/A	N/A	N/A	N/A
2.14	Kidde PRO5MP	5# ABC Dry Chemical with tag	N/A	N/A	N/A	N/A	N/A
2.15	Amerex B456	10# ABC Dry Chemical with tag	N/A	N/A	N/A	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions
Market Basket Pricing

Company Name: Logicalis, Inc.

<i>Line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>	<i>List Price</i>	<i>Minimum Discount Percentage</i>	<i>Final Price</i>
2.16	Buckeye 12350	20# ABC Dry Chemical with tag	N/A	N/A	N/A	N/A	N/A
2.17	Ansul K-Guard	6 Liter Class K Fire Extinguisher with tag	N/A	N/A	N/A	N/A	N/A

CLOSED CIRCUIT TELEVISION AND VIDEO SURVEILLANCE SYSTEMS

<i>line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>	<i>List Price</i>	<i>Minimum Discount Percentage</i>	<i>Unit Price</i>
2.18	Avigilon 48C-ACC6-ENT	ACC 6 Enterprise License for up to 48 Camera Channels	MIL-XPETDL	48	\$ 12,912.00	15%	\$ 10,975.20
2.19	Avigilon HD-RMWS4-4MN-AU	Professional Remote Monitoring Workstation for Viewing on up to Four Monitors, AU Power Cord	Axis / 01617-001	1	\$ 3,299.00	10%	\$ 2,969.10
2.20	Axis Canon Network Camera VB-M740E 0313C001	Outdoor Fixed Box Network Camera. 2.4x Optical Zoom, Day/Night Switching. Multiple H.264 and Motion JPEG Streams; Area-specific Data Size Reduction Technology. 6 In-built Video Intelligent Analytic Functions. SD/SDHC/SDHX Card Slot for Edge Storage.	Panasonic / WV-S1511LN	1	\$776.00	25%	\$ 582.00
2.21	Axis P3905-RE 0662-001	Fixed Dome Mobile Surveillance Camera for Outdoors use on Buses, Trams, Trucks and Emergency Vehicles. Fixed 6 mm Lens Providing 55° Horizontal FOV. Flat, Discreet and Tamper-Resistant Casing. Video Motion Detection and Active Tampering Alarm. MicroSD card Slot for Edge Storage Support. Includes Lens Tool and Top Cover Tool.	Panasonic / WV-S3531L	1	\$458.94	25%	\$ 344.21
2.22	Bosch DIP-7180-00N	Divar IP 7000 Video Management Appliance, 2U Rackmount (8-Bay), Includes BVMS Server/Client/VRM/VSG, 4 Mini DP Monitor Output, INCL 32 Channels (Expandable to 128 Channels), 5 WKSTN, 5 Forensic Search, 1 KBD I/F, 1 DVR I/F, 1 MVS I/F and Built-in Dynamic Transcoder; Windows Storage Server 2012 R2		1	\$ 8,949.00	20%	\$ 7,159.20

RFP 21-07P Fire, Security and Communication System Solutions
Market Basket Pricing

Company Name: Logicalis, Inc.

SECURITY SYSTEMS

<i>Line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>			<i>Unit Price</i>
2.23	Cobra Controls CC3800 EM	Digital Keypad and Proximity Reader, Weatherproof, Indoor/Outdoor	HID / 5355AGK00	1	\$ 571.22	50%	\$ 399.85
2.24	RCI 932-10UCP	Unencoded Card Token, 10 Pack		1	\$ 81.00	47%	\$ 52.65
2.25	Bosch B9512G	Intursion/Fire/Access Control Panel 599 Points 32 Doors	Keyscan / CA8500	1	\$ 5,276.53	47%	\$ 3,693.57
2.26	Bosch D1255B	Alpah Numeric Command Center with Vacujm Flourescent Display	Ademco / 6160	1	\$ 160.00	20%	\$ 128.00
2.27	Bosch RFGB-A	Glass Break Detector		1	\$ 149.00	30%	\$ 104.30
2.28	Lenel PCC-HPC-ADVI	OnGuard ADVI High Performance Client System with PC – Includes PC with Microsoft Windows Client OS (see PC Config) and Loaded with OnGuard Client software License which Includes; System Administration; Alarm Monitoring; Map Designer; Login Driver; ID Credential Center Application; Badge Designer Application; Image Capture; ID Printing; Cardholder Image Export and Enhanced Imaging Option (ChromaKey and Ghosting. (Includes PC-CONFIG#7 Platform)	HP Z2 G4 Tower Workstation	1	\$ 1,532.45	0%	\$ 1,532.45

INTERCOM SYSTEMS

<i>Line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>	<i>List Price</i>	<i>Minimum Discount</i>	<i>Unit Price</i>
2.29	Aiphone AX-8MV	Audio/Video Master with Buttons for Up to 8 Masters and 8 Doors/Subs		1	\$ 1,264.00	40%	\$ 758.40
2.30	Aiphone 871802P10C	2 Conductor, 18AWG, Soid, FEP Insulated, Plenum Wire, 1000'		1	\$ 1,018.00	40%	\$ 610.80
2.31	Aiphone AX-DV-P	Video Door Stateion with HID Proxpoint Plus Reader, Surface Mount		1	\$ 842.00	40%	\$ 505.20
2.32	Aiphone DA-1MD	Audio Handset, DA Series		1	\$ 102.00	40%	\$ 61.20

RFP 21-07P Fire, Security and Communication System Solutions
Market Basket Pricing

Company Name: Logicalis, Inc.

<i>Line</i>	<i>Mfr/Product #</i>	<i>Description</i>	<i>Alternative Mfr/Product #</i>	<i>Unit of Measure</i>	<i>List Price</i>	<i>Minimum Discount Percentage</i>	<i>Unit Price</i>
2.33	Bogen TPU250	Amplifier 250 WATT	Lowell/MA250	1	\$ 1,268.64	40%	\$ 761.18
2.34	Bogen CSD2X2VR	Speaker, Ceiling 2X2 W/VR		1	\$ 153.03	40%	\$ 91.82
2.35	Carehawk 9A1875B	Remote Intercom Amplifier	Bogen/MCACC	1	\$ 896.43	40%	\$ 537.86
2.36	Lowell JR410	Speaker-4in Cone, 10oz Magnet, 15W, 8 ohm		1	\$ 26.30	40%	\$ 15.78
2.37	Three Sixty A1701-3	Multicast Software Package	Advanced Network Devices/ClockWise Campus	1	Free	18%	Free

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

Instructions: Offerors shall provide pricing for the following services. Pricing submitted should be in accordance with the specifications, current Federal, State, and Municipal codes, rules, regulations, ordinances and industry standards. No additional trip charges or service fees allowed unless clearly indicated below.

FIRE SPRINKLER SYSTEM INSPECTION (per NFPA 25) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.1	Fire sprinkler inspection	Per Riser	N/A	N/A
COMMERCIAL KITCHEN EXHAUST HOOD SYSTEM INSPECTION (per NFPA 13, 17, 17A and 96) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.2	Kitchen hood inspection	Per System	N/A	N/A
AFFF FOAM SYSTEM INSPECTION (per NFPA 16 and 25) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.3				
3.4	AFFF foam / water sprinkler inspection	Per System	N/A	N/A
INTERNAL VALVE / OBSTRUCTION INVESTIGATION INSPECTION (per NFPA 25) - includes internal inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.5	Internal valve/ obstruction investigation inspection	Per System	N/A	N/A
3.6	MIC Testing	N/A	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

PORTABLE FIRE EXTINGUISHER INSPECTION (per NFPA 10)- includes inspections, testing, routine maintenance, worn part replacement (valve stems, pull pin, O-rings, etc.), new tamper seal and tagging

line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.7	Portable fire extinguisher inspection - 5-6#	Per Extinguisher	N/A	N/A
3.8	Portable fire extinguisher inspection - 10#	Per Extinguisher	N/A	N/A
3.9	Portable fire extinguisher inspection - 20#	Per Extinguisher	N/A	N/A
3.9	Service fee for under minimum number of units (if applicable)	Per Site	N/A	N/A
3.10	Minimum number of extinguishers inspected per site to waive Service Fee (if applicable).	N/A		

PORTABLE FIRE EXTINGUISHER 6-YEAR MAINTENANCE (per NFPA 10)- includes complete tear down and rebuild with OEM parts as required by the manufacturer, recharge

line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.11	6-year maintenance - 5-6# - includes dry chemical	Per Extinguisher	N/A	N/A
3.12	6-year maintenance - 10# - includes dry chemical	Per Extinguisher	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.13	6-year maintenance - 20# - includes dry chemical	Per Extinguisher	N/A	N/A
3.14	6 Liter Class K 5 year recharge (includes 6 liters of new chemical)	Per Extinguisher	N/A	N/A
PORTABLE FIRE EXTINGUISHER HYDROSTATIC TEST (per NFPA 10) - includes hydrostatic test, complete tear down and rebuild with OEM parts as required by the manufacturer, recharge				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.15	Hydrostatic test - 5-6# - includes dry chemical	Per Extinguisher	N/A	N/A
3.16	Hydrostatic test - 10# - includes dry chemical	Per Extinguisher	N/A	N/A
3.17	Hydrostatic test per - 20# - includes dry chemical	Per Extinguisher	N/A	N/A
3.18	6 Liter Class K 5 hydrostatic test (includes 5 year maintenance/recharge)	Per Extinguisher	N/A	N/A
PORTABLE FIRE EXTINGUISHER OTHER				
3.19	5#, 6# ABC/BC Dry Chemical Recharge	Per Extinguisher	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions**Inspections and Testing Rates**Company Name: Logicalis, Inc.

line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.20	10# ABC/BC Dry Chemical Recharge	Per Extinguisher	N/A	N/A
3.21	20# ABC/BC Dry Chemical Recharge	Per Extinguisher	N/A	N/A
3.22	5.5# CO2 Recharge	Per Extinguisher	N/A	N/A
3.23	10# CO2 Recharge	Per Extinguisher	N/A	N/A
3.24	15# CO2 Recharge	Per Extinguisher	N/A	N/A
3.25	Pressure Water -- Recharge	Per Extinguisher	N/A	N/A
3.26	Foam Recharge	Per Extinguisher	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

3.27	Class D -- Recharge	Per Extinguisher	N/A	N/A
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.28	Class K -- Recharge	Per Extinguisher	N/A	N/A
VOLUME DISCOUNTS - provide volume discounts available (percentage in addition to discount listed in TAB 1) for new/replacement extinguishers (add lines as needed)				
line	Description/Manufacturer	Number of Extinguishers to Apply Volume Discount Percentage	Discount Percentage (In addition to discount listed in TAB 1)	Exclusions, Exceptions, Notes
3.29	N/A	N/A	N/A	N/A
3.30	N/A	N/A	N/A	N/A
3.31	N/A	N/A	N/A	N/A
FIRE PUMP TESTING (per NFPA 20) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.32	Fire pump inspection	Per System	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

ROLLING STEEL FIRE DOOR INSPECTION - (per NFPA 80) - includes inspection, drop test and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.33	Rolling steel fire door inspection	Per System	N/A	N/A
FIRE HOSES (per NFPA 1962) - includes inspection, testing and routine maintenance including hose cabinet				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.34	Fire hose inspection	Per System	N/A	N/A
FIRE HYDRANT TEST AND INSPECTION (per NFPA 25 and 291) - includes inspection, testing and routine maintenance, pressure regulator and hoses				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.35	Fire hydrant inspection	Per Hydrant	N/A	N/A
BACKFLOW FIRE SUPPRESSION TEST AND INSPECTION (per NFPA 25 and AWWA Standards)- includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.36	Backflow, fire suppression, 1/2" - 1-1/2"	Per System	N/A	N/A
3.37	Backflow, fire suppression, 2" - 4"	Per System	N/A	N/A
AFFF FOAM SYSTEM INSPECTION (per NFPA 16 and 25) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.39	AFFF foam / water sprinkler inspection	Per System	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

SMOKE DETECTOR SENSITIVITY TESTING (per NFPA 72) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.40	Smoke detector sensitivity testing	Per Device	N/A	N/A
CLEAN AGENT INSPECTION (FM-200, HALON, ETC. per NFPA 2001) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.41	Clean agent inspection	Per System	N/A	N/A
3.42	Recharge	Per System	N/A	N/A
FIRE ALARM SYSTEM INSPECTION - (per NFPA 72) - includes inspection, testing and routine maintenance				
line	Description	Unit	Price	Exclusions, Exceptions, Notes
3.43	Fire Alarm Inspection	Per System	N/A	N/A
OTHER LOW VOLTAGE SYSTEMS				
line	Service Description	Unit	Price	Exclusions, Exceptions, Notes
3.44	Intercom System Inspection	Per 24 stations	\$410	Includes a report with all findings and recommendations on issues found during the inspection
3.45	N/A	N/A	N/A	N/A

RFP 21-07P Fire, Security and Communication System Solutions

Inspections and Testing Rates

Company Name: Logicalis, Inc.

3.46	N/A	N/A	N/A	N/A
OTHER - include any other fees that may be incurred during inspection, testing and routine maintenance of the system listed above such as repair parts (add more lines if needed).				
line	Manufacturer and/or Item Description	Maximum Percentage of Discount or Fixed Price	Link to Manufacturer Price List (may provide Manufacturer's Price List on a flash drive if link is unavailable)	
3.47	N/A	N/A	N/A	
3.48	N/A	N/A	N/A	
3.49	N/A	N/A	N/A	
3.50	N/A	N/A	N/A	

RFP 21-07P Fire, Security and Communication System Solutions
Labor Rates and Other Fees

Company Name: Logicalis, Inc.

Instructions: Provide hourly labor rates for services provided under this RFP. Provide service rates for any other levels of service or expertise your firm offers in the blank lines provided (installers, product support, software engineers, etc.) Add as many lines as needed to thoroughly represent your service offering.

LABOR RATES- HOURLY RATES

line	Description	Normal Business Hours Rate	After Hours Rate	Weekend/Holiday Rate	
4.1	Service Apprentice	\$55.00	\$55.00	\$85.50	
4.2	Service Technician	\$80.00	\$80.00	\$120.00	
4.3	Certified Technician	\$100.00	\$100.00	\$150.00	
4.4	Backflow Certified Technician	N/A	N/A	N/A	
4.5	Trip Charge For Services (Repairs)	N/A	N/A	N/A	
4.6	MW, Security or AV Engineer	\$123.75	\$123.75	\$185.63	Added In
4.7	Sr. MW, Sr. Security or Sr AV Engineer	\$157.50	\$157.50	\$236.25	Added In

LOW VOLTAGE SYSTEMS

line	Description	Normal Business Hours Rate	After Hours Rate	Weekend/Holiday Rate	
4.16	Install Labor	\$46.90	\$46.90	\$70.35	
4.17	Trim Labor	\$52.10	\$52.10	\$78.15	
4.18	Programming	N/A	N/A	N/A	
4.19	Technician I	\$31.20	\$31.20	\$46.80	Added In
4.20	Technician II	\$36.50	\$36.50	\$54.75	Added In
4.21	Technician III	\$41.70	\$41.70	\$62.55	Added In
4.22	Technician IV	\$46.90	\$46.90	\$70.35	Added In
4.23	Lead Technician	\$52.10	\$52.10	\$78.15	Added In
4.24	CAD Operator	\$52.00	\$52.00	\$78.00	Added In
4.25	Certified Fiber Tech	\$49.00	\$49.00	\$73.50	Added In
4.26	Supervisor/Foreman	\$69.00	\$69.00	\$103.50	Added In

MISCELLANEOUS

line	Description	Normal Business Hours Rate	After Hours Rate	Weekend/Holiday Rate	
4.27	Certified Designer	\$135.00	\$135.00	\$202.50	
4.28	System Engineer	\$125.00	\$125.00	\$187.50	
4.29	Project Manager	\$95.00	\$95.00	\$142.50	

RFP 21-07P Fire, Security and Communication System Solutions
Labor Rates and Other Fees

Company Name: Logicalis, Inc.

4.30	Certified Service Programmer	\$185.00	\$185.00	\$277.50	
4.31	Draftsman	\$85.00	\$85.00	\$127.50	
4.32	Network Technician	\$85.00	\$85.00	\$127.50	Added In
4.33	Network Engineer	\$160.00	\$160.00	\$240.00	Added In
4.34	Network Consultant	\$215.00	\$215.00	\$322.50	Added In
4.35	Project Engineer/Asst PM	\$59.90	\$59.90	\$89.85	Added In
4.36	Senior Project Manager	\$135.00	\$135.00	\$202.50	Added In
4.37					
4.38					

OTHER: Include any fees associated to value-added services offered by your firm (see RFP page 54)

line	Description	Unit of Measure	Rate	
4.39	Travel Expenses	EA	Variable. Reasonable travel expenses will be tracked separately and billed directly to the customer. Travel expenses will include cost incurred from travel (airfare, rental car, mileage, tolls, lodging, and meal per diem). These fees will not exceed state allowable rates, if any.	Added In
4.40	Travel Time	EA	Variable. Travel time rates are based on the Service Rates charged for the individual traveling and begins one hour from Logicalis' closest office.	Added In
4.41				
4.42				
4.43				

RFP 21-07P Fire, Security and Communication System Solutions**Monitoring Services**Company Name: Logicalis, Inc.**Instructions: Firms are to complete this form by indicating the costs associated for Monitoring Services.****MONITORING SERVICES**

line	Description	Unit	Price
5.1	Monthly Fee for Monitoring Services: FIRE ONLY	Per Line Reporting	N/A
5.2	Monthly Fee for Monitoring Services: INTRUSION ONLY	Per Line Reporting	N/A
5.3	Monthly Fee for Monitoring Services BOTH FIRE AND INTRUSION	Per Line Reporting	N/A
5.4	Set Up Fee for Monitoring Services: Consider costs of programming panels/dialers to work with your firm's systems. Indicate in the unit column whether the price is per location or per hour.	N/A	N/A

Tab 2 Products and Services Offered

The following pages include the completed:

- Form 2A: Products and Services Offered
- Form 2B: Subcontractor Questionnaire

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Additional pages may be utilized.

1. Indicate below the categories of products and/or services your firm offers by placing an "X" in the appropriate box.			
Description of Products:	Product	Services	Notes, Limitations or Exceptions:
Fire Alarm and Suppression Systems			Logicalis, Inc. is not offering these products or services as part of this proposal.
Closed Circuit Television and Video Surveillance Systems	X	X	
Security Systems	X	X	
Intercom Systems	X	X	
Alarm Monitoring Services			Logicalis, Inc. is not offering these products or services as part of this proposal.
Related Products/Services (List in the "Notes" Column)	X	X	Please see Logicalis' Cost Form for the related products and services.

<p>2. Describe your firm's method to satisfying the Scope of Work Items listed on pages 27-32</p> <p>2a. General Requirements (Scope of Work page 27)</p> <p>1. General Requirements</p> <p>1.1 Offeror shall be properly licensed and certified to perform the work in accordance with all applicable federal, state and local laws and industry standards including, but not limited to:</p> <ul style="list-style-type: none"> • American National Standards Institute (ANSI) • American Society for Testing and Materials (ASTM) • American Waterworks Association (AWWA) • FM Global (FM) • National Fire Protection Association (NFPA) • National Institute of Standards and Technology (NIST) • Occupational Health and Safety Administration (OSHA) • Security Industry Association (SIA) • Underwriters Laboratories (UL) <p>Understood. Please see the attached Certifications and Contracts in Tab 2A which reflects our licenses and certifications.</p> <p>1.2 All work and any phase thereof is subject to inspection by the Member and/or the State Fire Marshall. Any discrepancies found shall be corrected at no additional charge.</p> <p>Understood. Any discrepancies found that is directly caused by Logicalis will be corrected at no additional charge to the Member.</p>

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

1.3 Offeror shall make a reasonable effort to provide consistency in the service technicians assigned to the Members.

Understood. Logicalis understands the importance of institutional knowledge by service technicians and will always make a reasonable effort to provide consistency to our customers in regards to the technicians they work with depending on the technology.

1.4 Under no circumstances shall a system be left in a disabled condition without notification and approval of the Member.

Understood. Any system with a disabled condition found by Logicalis will be directed to the Member and work with Member to remediate the issue as appropriate for the circumstances.

Certifications and Contracts

CISCO SYSTEMS

- CCIE (Internetworking Expert)
- CCNA (Network, Wireless, Security Associate)
- CCNP (Routing, Switching, Collaboration Professional)
- CCDA (Design Associate)
- CCDP (Design Professional)
- CCVP (Voice Professional)
- CSE (Sales Expert)

VEEAM

- Veeam Certified Engineer (VMCE)
- Veeam Certified Professional (VMCP)

HP/ARUBA

- HP Master Accredited Solutions Expert (MASE)

SECURITY

- Panasonic iPro Certification
- Milestone Certified Design Engineer
- Milestone Certified Integration Technician
- Pivot3 Certified Presales Tech Professional
- Genetec Security Center Synergis Technical Certification
- Security Center Omnicast Technical Certification

AUDIO VISUAL

- Bogen Mass Notification and Emergency Communications Systems Training
- Bogen Quantum Multicom IP Technical Training
- Bogen Multicom 2000 Technical Training
- Dante certification level 2 This one is new
- Extron Certified Control Associate
- Extron Certified Control Professional
- Extron Configurable Control Systems Training
- Extron XTP Systems Training
- Extron AV Associate
- Extron School of Emerging Technologies
- Extron AV Systems Designer
- Chief Certified Partner
- Configuration of Crestron Systems Training
- AMX ACE Certified Installer
- AMX ACE Certified Designer
- InfoComm Certified Technology Specialist
- Teradon Video & OVC Certification

WIRELESS

- Ceragon FibeAir Technical Training Certification
- Redline Certified Support Professional
- Certified in ComTrain's Advanced Tower Climbing Safety and Rescue

CABLING

- Commscope Installer Certification
- Bicsi RCDD Certification

STATE CONTRACTS

- ADSP017-184586 (AV, Intercom Cameras, Cabling)

MOHAVE CONTRACTS

- 17L-LOGIC-1115 (Networking Services, Fire Alarm Systems, Intercom Systems, Master Clocks)
- 19B-ELOG1-0307 (E-RATE Internal Connections)
- 16B-LOGIC2-0723 (Telephone Systems)

1GPA CONTRACTS

- 1GPA-16-04P-09 (Security)
- 1GPA-19-07PV-03 (Internal Connections)
- 1GPA-16-11PV-12 (Technology and Audio-Visual Solutions)

NASPO CONTRACT

- NASPO ValuePoint #CTR045677 (HPE)

SPIN NUMBER

- 143004779

LICENSES

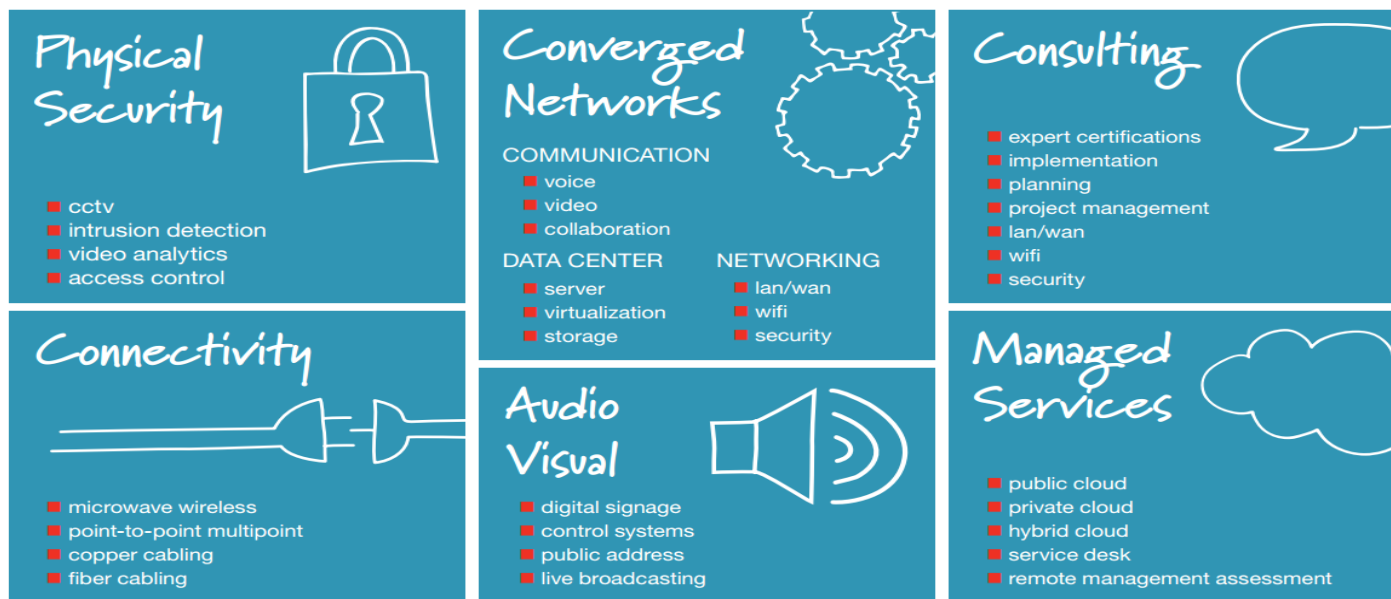
- CR67 ROC278234 (Low Voltage Communication Systems)
- 07-595843-B (Arizona State Tax License)

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2b. Products (Scope of Work pages 28-29)

Logicalis is proposing products and services for subsections 2.2 Closed Circuit Television and Video surveillance Systems, 2.3 Security Systems, and 2.4 Intercom Systems.

We select manufacturer's products based on the specific requirements of each customer's application. Our key goal is find the best technology solutions to enhance our customer's business. Our solutions are based on meeting the highest standards of engineering certifications, value- added services, and customer satisfaction. Logicalis's team of professionals combine a wide range of experience in information technology. Our hands-on experience gives us a definite edge in providing technical solutions that really work. Logicalis provides these solutions by practicing an internal policy of education. Our engineers are constantly trained and certified in the latest technology solutions and enhancements. Our installers are certified in structured cabling systems and quality delivery of workmanship. Our designers are BICSI registered and RCDD certified. Our marketing and project management staff is experienced in delivering total customer satisfaction by providing immediate customer responses on time and on budget.



Does your firm enforce minimum orders? ☐ Yes ☒ No

If yes, please describe:

Not applicable.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

How many days to deliver, on average, after receipt of order? This is dependent on product availability in our warehouse and/or by the manufacturer/distributor, as well as the need for expedited shipping; however, it is typically 10 business days or less. For items in our warehouse, it can be the same day as receipt of the member's purchase order. Services scheduling is agreed upon with the member for coordination of products and services and the timeline of the project.

Describe your firm's return policy:

Logicalis abides by the manufacturers' and/or distributors' return policy. Logicalis will work with the members in facilitating returns in accordance with those policies. Members would be responsible for return shipping charges unless the product was shipped to them by Logicalis in error.

Does your firm offer online ordering capabilities? ☐ Yes ☒ No

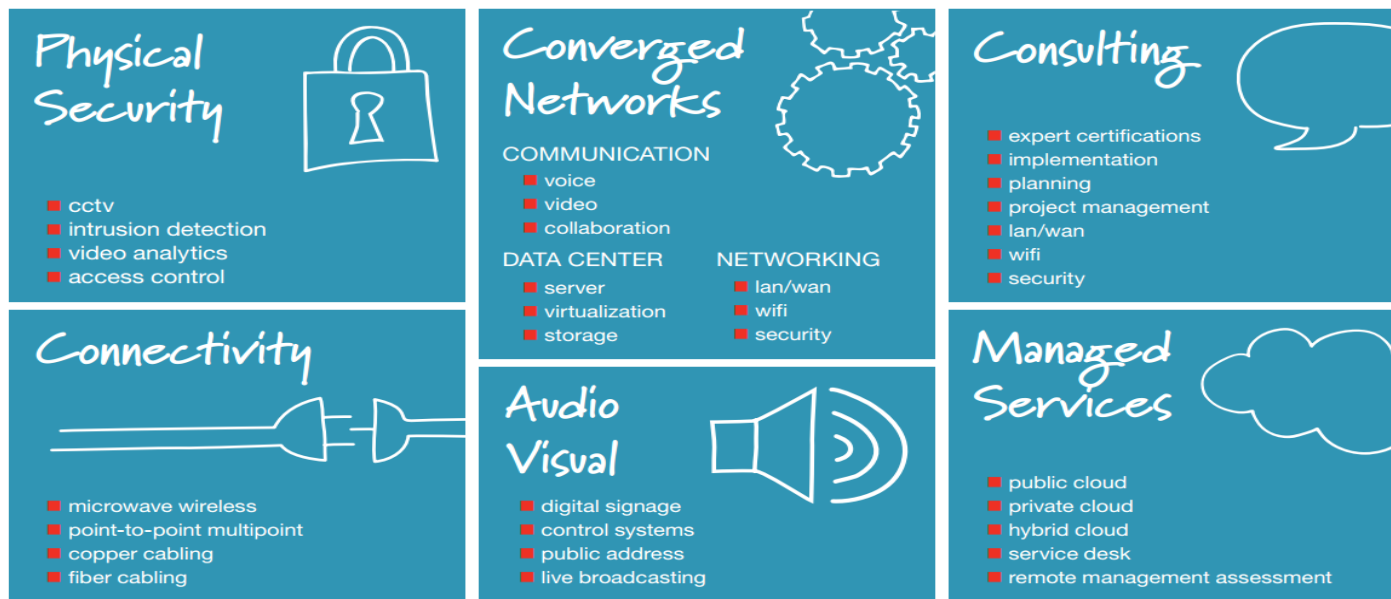
If yes, please describe:

Not applicable.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2c. System Design, Installation and Training (Scope of Work page 29)

Our solutions are based on meeting the highest standards of engineering certifications, value-added services, and customer satisfaction. Logicalis' team of professionals combine a wide range of experience in information technology. Our hands-on experience gives us a definite edge in providing technical solutions that really work. Logicalis provides these solutions by practicing an internal policy of education. Our engineers are constantly trained and certified in the latest technology solutions and enhancements. Our installers are certified in structured cabling systems and quality delivery of workmanship. Our designers are BICSI registered and RCDD certified. Our marketing and project management staff is experienced in delivering total customer satisfaction by providing immediate customer responses on time and on budget.



FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2d. Inspection and Testing (Scope of Work pages 29-30)

Logicalis is proposing products and services for subsections 4.9 Low Voltage Systems. Please see the inspection checklists / sample reports provided in Tab 2A for examples of the level of information gathered and provided.

Provide sample inspection checklists or sample reports for each of the following inspection services offered

Included TAB 2	OR	Not Applicable	Description
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Fire Risers and Sprinklers
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Commercial Kitchen Exhaust Hoods
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Portable Fire Extinguishers
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Fire Pumps
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Rolling Steel Fire Doors
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Fire Hoses
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Fire Hydrants
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Backflow Preventers
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Low Voltage Systems – Fire Alarm System
<input checked="" type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems - Security
<input checked="" type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems – Closed Circuit Television and Video Surveillance System
<input checked="" type="checkbox"/>		<input type="checkbox"/>	Low Voltage Systems – Intercom Communication System

BUILDING	ROOM #	SPKR QTY	Ceiling or Wall	Recessed or Surface	Tap Wattage	25V, or 70V	Speaker or Horn	Operational?	Call Switch	Operational?	Intercom Port	Extension	NOTES	Cabling Route Notes
A	100	2	C	R	1	25	S	Y	Y	N	2	1101	Call Switch behind cabinet and damaged	All speaker cabling passes through an exterior pull box not an IDF.
A	102	1												
A	103	1											Call Switch behind cabinet and damaged	
A	104	1												
A	116	1												
A	118	2												
A	119	2												
A	122	1												
A	130	1												
A	156	9												
A	159	1												
A	161	19												
A	169	1												
A	179	1												
A	180	1												
A	181	1												
A	184	1												
A	KITCHEN	4	C	R	1	25	S	N	N	N/A	14	1184	3 of 4 speakers work. The non-working needs to be replaced	
A	HALL	14												
A	RR	2												
A	EXTERIOR	7	W	S	7.5	25	H	N	N/A	N/A	AMP	N/A	Trumpet horn 30watt version needs re-wired	

73

C	100	1												
C	102	1												
C	103	1												
C	104	1												
C	105	1												
C	106	1												
C	107	1												
C	108	1												
C	110	1												
C	111	1												
C	113	1												
C	114	1												
C	119	1												
C	121	1												
C	122	1												
C	123	1												
C	124	1												
C	HALL	6												
C	RR													
C	EXTERIOR	2												

25

D	104	1												
D	110	1												
D	111	1												
D	116	1												
D	118	1												
D	120	1												
D	121	1												
D	122	1												
D	123	1												
D	125	1												
D	126	1												
D	127	1												
D	128	1												
D	135	1												
D	GUIDANCE	11												
D	HALL	15												
D	RR													
D	EXTERIOR	2												

42

E	101	1												
E	102	1												
E	103	1												
E	104	1												
E	108	1												
E	109	1												
E	113	1												
E	114	1												
E	115	1												
E	116	1												
E	HALL													
E	RR													
E	EXTERIOR	2												

12

F	100	1												
F	101	1												

BUILDING	ROOM #	SPKR QTY	Ceiling or Wall	Recessed or Surface	Tap Wattage	25V, or 70V	Speaker or Horn	Operational?	Call Switch	Operational?	Intercom Port	Extension	NOTES	Cabling Route Notes
F	102	1												
F	103	1												
F	109	1												
F	112	1												
F	HALL	2												
F	RR	1												
F	EXTERIOR	1												

9

G	100	1												
G	103	1												
G	112	1												
G	116	1												
G	118	1												
G	120	1												
G	121	1												
G	123	1												
G	123	1												
G	124	1												
G	126	1												
G	128	1												
G	131	1												
G	131	1												
G	137	1												
G	139	1												
G	145	1												
G	148	1												
G	HALL													
G	RR													
G	EXTERIOR	1												

19

H	100	2												
H	105	1												
H	110	1												
H	113	1												
H	118	3												
H	122	4												
H	125	1												
H	126													
H	UN-NAMED	1												
H	OFFICE													
H	HALL	2												
H	RR													
H	EXTERIOR	5												

21

M	SCHOOL OFFICES	5												
M	LIBRARY	13												
M	RR													
M	EXTERIOR	3												

21

K	BARN													
K	100	1												

1

P	101	1												
P	102	1												
P	103	1												
P	104	1												
P	105	1												
P	106	1												
P	107	1												
P	108	1												
P	109	1												
P	110	1												
P	111	1												
P	112	1												
P	113	1												
P	114	1												
P	115	1												
P	116	1												
P	118	1												
P	120	1												

18

Customer _____
Site _____
Date _____
Tech _____

MDF	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 1	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 1	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 2	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 3	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 4	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 5	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 6	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 7	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports
IDF 8	# of Racks	# of Patch Panels	# of Open Patch Panel Ports	Condition of Cabling	# of Open Switch Ports	# of Open POE Switch Ports

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2e. Maintenance and Repairs (Scope of Work pages 30-31)

For Basic Maintenance Services under this agreement, Logicalis Service Administrator shall receive incoming requests via email, web portal, or telephone from Customer, and log them into the Logicalis Services Management System.

The Logicalis service administrator shall identify the type of call, location of the trouble; provide that call with an authorized Logicalis Services Management ID# and document the problem to ensure that the applicable service level is identified and that the call is processed accordingly.

The Logicalis service administrator will then manage the categorized request to completion.

A log of all Customer service calls will be added to the Logicalis service database along with accompanying call request tickets through the Service Desk located at the Logicalis Service Center.

Once a Logicalis engineer, representative and/or a vendor resource has completely addressed the request for resolution of a problem or performance of a service, the Service Administrator will document the closure of the call.

Our normal business hours are 8:00 AM to 5:00 PM Arizona time; however, Logicalis provides customers with 24x7 service, real-time system monitoring, proactive maintenance agreements, customized service level agreements and business recovery planning. Logicalis maintains control of our customers' service tickets and documents all service activity from ticket entry to resolution. Logicalis maintains an inventory of spares that can be deployed when needed. When not responding to service emergencies, the Logicalis team members are participating in additions, moves, changes, documentation and preventative maintenance activities.

Logicalis' standard response time for maintenance and repair needs is as follows.

Priority	Descriptions	Escalation Policy
CRITICAL PRIORITY (priority 1)	An existing network is down or there is a critical impact to the end user's business operation. Network Hardware Service Provider, NIC and end user will commit full-time resources to the situation.	1 Hours: Customer Support Supervisor 4 Hours: Department Manager 24 Hours: Director of Service Operations 48 Hours: President / CEO
HIGH PRIORITY (priority 2)	Operation of an existing network is severely degraded, or significant aspects of the end user's business operation are being negatively impacted by unacceptable network performance. The Network Hardware Service Provider*, NIC and end user will commit full-time resources during standard business hours to address the situation.	4 Hours: Customer Support Supervisor 24 Hours: Department Manager 48 Hours: Director of Service Operations 96 Hours: President / CEO
NORMAL PRIORITY (priority 3)	Operational performance of the network is impaired while most business operations remain functional. The Network Hardware Service Provider*, NIC and end user are willing to commit resources during standard business hours to restore service to satisfactory levels.	72 Hours: Customer Support Supervisor 96 Hours: Department Manager
LOW PRIORITY (priority 4)	Information or assistance is required on Network hardware manufacture product capabilities, installation or configuration. There is clearly little or no impact to the end user's business operation. The Network Hardware Service Provider*, NIC and end user are willing to provide resources during standard business hours to provide information or assistance as requested.	96 Hours: Customer Support Supervisor

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

Provide a list of holidays your firm observes.

Logicalis observes most major US holidays as noted below.

- New Year's Day
- Good Friday
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2f. Monitoring Services (Scope of Work pages 31-32)

Not Applicable

Provide a copy of the central station's UL or FM Certification ☐ Included in Tab 2 or ☒ Not Applicable

What is the monthly capacity for receiving and storing activities and what brands of fire/security panels has your system successfully integrated with?

Not Applicable.

Describe your approach to new client set up. Include if manually programming dialers/panels is included.

Not Applicable.

Provide a sample activity report. ☐ Included in Tab 2 or ☒ Not Applicable

Describe your firm's procedure for responding to an alarm notification.

Not Applicable

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

2g. Related Products and Services (Scope of Work page 32)

Describe any products or services related to fire, security and communication system solutions your firm offers.

Logicalis offers thousands of products by hundreds of manufacturers for security and communication system solutions, such as master clocks, storage and management of video data, system integration and design, and public warning/mass notification systems. Please see Logicalis' Cost Form for the proposed related products and services.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

3. Warranty - Provide a detailed statement of warranty for the products and/or services your firm offers.

Logicalis' standard warranty is provided below.

Product Returns and Warranty Assistance.

(a) CUSTOMER acknowledges that LOGICALIS is reselling (and not itself providing) all Products purchased by CUSTOMER, including, without limitation, software and Services Sold by Part Number.

(b) LOGICALIS shall pass through to CUSTOMER, the manufacturer's warranties for each product and agrees to facilitate utilization of manufacturer's product return policies. In no event will LOGICALIS provide product return or warranty coverage beyond that provided by the manufacturer. Products that are accepted for return are subject to the manufacturer's applicable restocking fee(s).

(c) CUSTOMER acknowledges the terms and conditions governing the use of such Products shall be solely between CUSTOMER and the manufacturer.

Product Use and Product Warranty Disclaimer.

CUSTOMER will not use the Products sold by LOGICALIS for use in life support, life sustaining, nuclear or other applications in which failure of such Products could reasonably be expected to result in personal injury, loss of life or catastrophic property damage. CUSTOMER agrees that LOGICALIS and the manufacturer of Products are not liable, in whole or in part, for any claim or damage arising from such use.

LOGICALIS MAKES NO WARRANTIES OF ANY KIND WITH REGARD TO THE PRODUCTS. LOGICALIS DISCLAIMS ALL REPRESENTATIONS AND WARRANTIES, EXPRESS OR IMPLIED, AS TO THE PRODUCTS, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR NONINFRINGEMENT.

Limited Warranty and Acceptance of Services.

LOGICALIS represents and warrants to Customer that the Services shall be performed in a good, workmanlike, professional and conscientious manner by experienced and qualified employees of Logicalis according to the generally accepted standards of the industry to which the Services pertain. All Service deliverables will be deemed accepted by CUSTOMER if not rejected in a reasonably detailed writing within five (5) days, or as otherwise identified in the applicable Statement of Work, of submission to CUSTOMER. In the event the Services provided by Logicalis are not in conformance with this warranty, LOGICALIS will take the steps necessary to correct the deficiency at no charge to the CUSTOMER. THIS IS CUSTOMER'S SOLE AND EXCLUSIVE REMEDY FOR BREACH OF THIS WARRANTY.

Service Warranty Disclaimer.

EXCEPT AS PROVIDED FOR UNDER Limited Warranty and Acceptance of Services, LOGICALIS MAKES NO WARRANTIES OF ANY KIND WITH REGARD TO THE Services. LOGICALIS DISCLAIMS ALL OTHER REPRESENTATIONS AND WARRANTIES, EXPRESS OR IMPLIED, AS TO THE Services, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NONINFRINGEMENT.

FORM 2A: PRODUCTS AND SERVICES OFFERED (TAB 2)

4. Reporting – Describe your firm’s online reporting capabilities.

Logicalis currently has this process set up and in place based on the numerous contracts we hold for public sector that all require reporting and administrative fees to be paid based on contract usage.

Provide a list of subcontractors your firm may use to fulfill the requirements of the Scope of Work (pages 27-32)

Subcontractors are the sole responsibility of the vendor and are not employed directly by the Member. All purchase orders will be issued to the vendor. Central stations for monitoring shall be UL or FM certified (provide a copy of certification).

Subcontractor

License and/or Certification

Logicalis plans to utilize our highly trained and skilled employees for this project. In the event additional staff and/or specialized staff are needed, and cannot be fulfilled with Logicalis employee personnel, we may utilize individuals on a subcontractor basis. Logicalis will work with 1GPA and/or the Member to ensure staff assigned to the project are suitable to both parties.

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____
- 6. _____
- 7. _____
- 8. _____
- 9. _____
- 10. _____
- 11. _____
- 12. _____
- 13. _____

Tab 3 Experience, Expertise and Qualifications

The following pages include the completed:

- Form 3A: Qualifications/Experience
- Form 3B: Past Performance
- Form 3C: References
- Form 3D: Performance Evaluation Survey
- Form 3E: Financial Disclosure Questionnaire

FORM 3A: QUALIFICATIONS/EXPERIENCE (TAB 3)

QUALIFICATIONS AND EXPERIENCE OF OFFER: *Additional sheets may be utilized.*

Please provide an executive summary of your firm's history, qualifications, and experience in providing products and services as referenced in the scope of work for this solicitation. It is the vendor's responsibility to demonstrate competence and experience in the industry. Please include a history of the firm, including the length of time in business, location of office(s) and specifically experience as it relates to the Scope of Work.

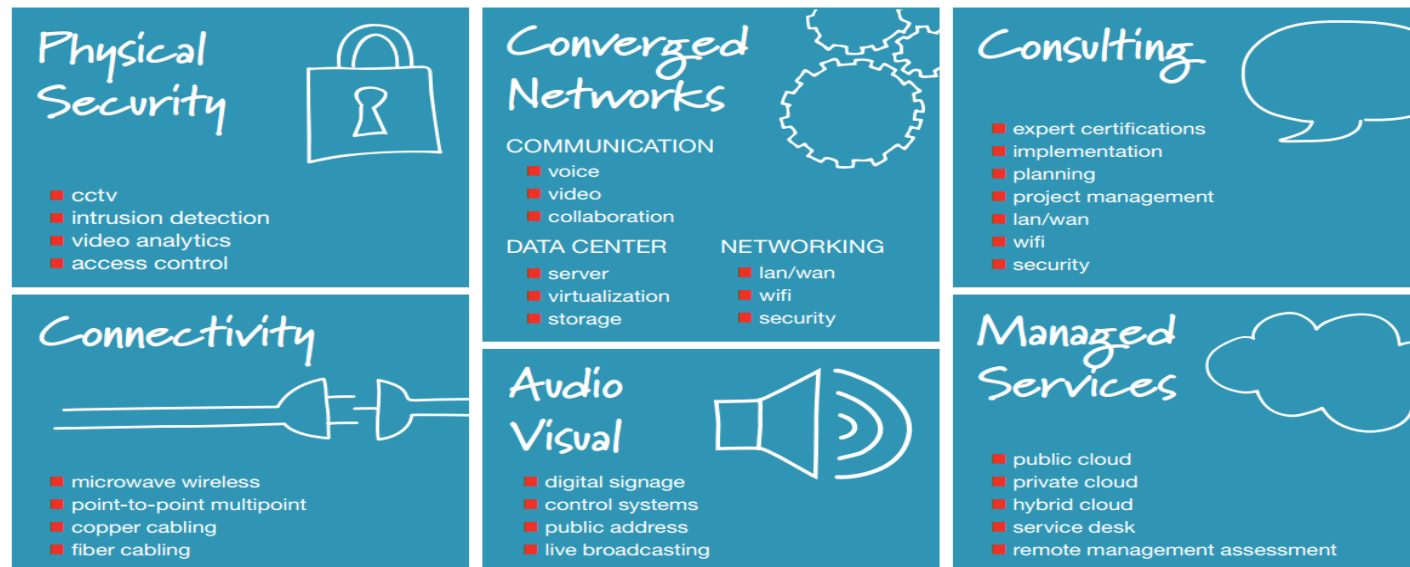
As a customer-focused and technology driven network integrator, Logicalis specializes in LAN/WAN integration, security, audio/video, cabling, voice, and IP networking.

Logicalis has been providing network equipment, structured cabling, wireless connectivity, audio-visual systems and physical security to State, Local Government and Education (SLED) customers in Arizona since 1998 as well as numerous other states. Logicalis has provided these services via State Contracts, Mohave Contracts, 1GPA Contracts and WSCA Contracts as well RFP/bids since we started servicing this vertical in 1998. The SLED vertical has been the primary focus of our Arizona office accounting for over 80% of our business. Logicalis is currently the prime integrator at many integration projects in Arizona. These include school districts, hotels and resorts, and a number of large commercial accounts. We are very familiar with information delivery systems specifications, standards, and installation requirements, especially in today's merging technology systems. We believe that because we have this experience and expertise, we can provide our customers with the best solution that will be on time and on budget.

Our Solutions & Services

As Logicalis is a turnkey network integration company, very large infrastructure projects are led by our experienced and certified project management team. As Logicalis performs all work in-house including all infrastructure cabling (voice / video / data), network, phone system and video systems, we ensure all systems function cohesively.

We select manufacturer's products based on the specific requirements of each customer's application. Our key goal is finding the best technology solutions to enhance our customer's business. Our solutions are based on meeting the highest standards of engineering certifications, value-added services, and customer satisfaction. Logicalis' team of professionals combine a wide range of experience in information technology. Our hands-on experience gives us a definite edge in providing technical solutions that really work. Logicalis provides these solutions by practicing an internal policy of education. Our engineers are constantly trained and certified in the latest technology solutions and enhancements. Our installers are certified in structured cabling systems and quality delivery of workmanship. Our designers are BICSI registered and RCDD certified. Our marketing and project management staff is experienced in delivering total customer satisfaction by providing immediate customer responses on time and on budget.



FORM 3A: QUALIFICATIONS/EXPERIENCE (TAB 3)

Our Locations

Logicalis currently has offices in the following locations:

- Tempe, AZ
- Corona, CA
- Shelton, CT
- Downers Grove, IL
- Indianapolis, IN
- Lexington, KY
- Bloomfield Hills, MI
- Lansing, MI
- Minneapolis, MN
- New York, NY
- Cleveland, OH
- Maumee, OH
- Miamisburg, OH
- West Chester, OH
- Portland, OR
- Pittsburgh, PA
- Houston, TX
- Bellevue, WA
- De Pere, WI

Please see the attached Certifications and Contracts in Tab 3A.

Copies of Certifications and Licenses Held by the Firm (i.e. Business License, etc.):

☒ Included in Tab 3 ☐ Not applicable

Certifications and Contracts

CISCO SYSTEMS

- CCIE (Internetworking Expert)
- CCNA (Network, Wireless, Security Associate)
- CCNP (Routing, Switching, Collaboration Professional)
- CCDA (Design Associate)
- CCDP (Design Professional)
- CCVP (Voice Professional)
- CSE (Sales Expert)

VEEAM

- Veeam Certified Engineer (VMCE)
- Veeam Certified Professional (VMCP)

HP/ARUBA

- HP Master Accredited Solutions Expert (MASE)

SECURITY

- Panasonic iPro Certification
- Milestone Certified Design Engineer
- Milestone Certified Integration Technician
- Pivot3 Certified Presales Tech Professional
- Genetec Security Center Synergis Technical Certification
- Security Center Omnicast Technical Certification

AUDIO VISUAL

- Bogen Mass Notification and Emergency Communications Systems Training
- Bogen Quantum Multicom IP Technical Training
- Bogen Multicom 2000 Technical Training
- Dante certification level 2 This one is new
- Extron Certified Control Associate
- Extron Certified Control Professional
- Extron Configurable Control Systems Training
- Extron XTP Systems Training
- Extron AV Associate
- Extron School of Emerging Technologies
- Extron AV Systems Designer
- Chief Certified Partner
- Configuration of Crestron Systems Training
- AMX ACE Certified Installer
- AMX ACE Certified Designer
- InfoComm Certified Technology Specialist
- Teradon Video & OVC Certification

WIRELESS

- Ceragon FibeAir Technical Training Certification
- Redline Certified Support Professional
- Certified in ComTrain's Advanced Tower Climbing Safety and Rescue

CABLING

- Commscope Installer Certification
- Bicsi RCDD Certification

STATE CONTRACTS

- ADSPO17-184586 (AV, Intercom Cameras, Cabling)

MOHAVE CONTRACTS

- 17L-LOGIC-1115 (Networking Services, Fire Alarm Systems, Intercom Systems, Master Clocks)
- 19B-ELOG1-0307 (E-RATE Internal Connections)
- 16B-LOGIC2-0723 (Telephone Systems)

1GPA CONTRACTS

- 1GPA-16-04P-09 (Security)
- 1GPA-19-07PV-03 (Internal Connections)
- 1GPA-16-11PV-12 (Technology and Audio-Visual Solutions)

NASPO CONTRACT

- NASPO ValuePoint #CTR045677 (HPE)

SPIN NUMBER

- 143004779

LICENSES

- CR67 ROC278234 (Low Voltage Communication Systems)
- 07-595843-B (Arizona State Tax License)

FORM 3A: QUALIFICATIONS/EXPERIENCE (TAB 3)

KEY PERSONNEL: Provide information (bios) regarding the key personnel including, but not limited to, education, experience, certifications and years of service in the industry.

Please see the attached Resumes and the Certifications and Contracts in Tab 3A.

Certifications and licenses held by key personnel (i.e. NICT, backflow prevention certification, inspection and testing certifications, CSA Group, etc.):

☒ Included in Tab 3 ☐ Not applicable

Brent J. Graves

Senior Account Executive

As a Senior Account Executive, Brent Graves has overall responsibility for customer service in the public sector. He possesses a vast amount of experience in consulting and helping organizations in selecting the best technology investments that conform to their individual procurement needs.

Strong background in managing relationships and ensuring customer satisfaction through a consult, design and manage approach to projects. Brent Graves is dedicated to pulling together budgets for grant and federal funding and always looks for new ways to help support school districts and public agencies.

Professional Experience

Key Accomplishments:

- Madison School District:
 - 1.2 Gig Wireless WAN
 - IP Video Distribution
 - 10gig Network & WLAN, New School Design/Build
- Paradise Valley Unified School District:
 - Largest School District Point-to-Point Wireless WAN
 - 1st Telepresence in the World over Wireless
 - Data Center Visualization, 68 Servers down to (4) Blades
- Phoenix Union High School District:
 - State-of-the-art network implementation enabling schools like the new BioScience campus dedicated to preparing high school students to biological science research



Certifications

Specialist in:

- Data Center Storage & Networking
- Advanced Unified Communications; Security/Sales; Switching/Routing; Wireless
- Collaboration Sales for Architecture
- Telepresence Video Sales
- Unified Communications
- Content Security Sales
- Borderless Network Sales
- APC Design & Sales
- Keyscan Sales
- Ceragon Networks Wireless
- NetApp Accredited Sales Professional
- EMC Sales Professional
- Cisco Sales Expert
- Wide Area Application Services
- Digital Media Systems
- Redline Communications
- Nortel Networks
- 3COM
- APC
- Lucent/Avaya
- AMP
- Motorola
- Enterasys

Education

- **Bachelor of Science** from Arizona State University
- **MBA Coursework** in Management Marketing Sales
- **Associate of Arts & Associate of General Studies** from Mesa Community College

Robert Lundblade

Account Executive

More than 10+ years' experience in providing complex technology solutions of SLED and public sector entities with and emphasis on customer satisfaction.

Detail-oriented and well versed in Arizona and E-rate procurement procedures. Always focused on delivering the highest quality technical solution to meet the customer's business objectives while respecting budgetary obligations.

Professional Experience

Key Accomplishments:

- Laveen Elementary School District:
 - District Wide Wireless LAN Deployment
 - Cisco Data Switch Distribution
 - New School Design/Build Implementation
 - Infrastructure Data Cabling
- Glendale Elementary School District:
 - Extreme 802.11ac Wireless LAN Deployment
 - Extreme Network Infrastructure Upgrade
 - Infrastructure Cabling and Fiber Distribution
- Whiteriver Unified High School District:
 - Extreme Network Infrastructure Upgrade
 - District-wide 802.11ac Wireless Deployment
 - Unified Communications Virtual Voice Solution
 - Video Surveillance and Access Control



Certifications

Specialist in:

- Data Center Storage
- Data Center Networking
- Unified Communications
- Access Control
- Advanced Switching/Routing
- Ruckus Wireless
- Content Security Sales
- Borderless Network Sales
- Ceragon Networks Wireless
- APC Sales
- Cisco Sales Professional
- Video Surveillance Professional
- Wide Area Application Services
- Digital Media Systems
- Redline Communications
- APC
- Mitel Sales

Education

- **Bachelor of Science** from
University of Phoenix
- **Associate of Arts
Electronic
Technology** from
University of Alaska
Anchorage

Cory Frost

Project Manager

Strong background in ensuring customer satisfaction, maintaining project budgets, and completing jobs on schedule.

Professional Experience

- Oversees projects from initiation to completion
- Successfully completed low to high rigor projects in both the SW and National regions
- Assisted in more than 5 Wireless RF microwave system implementations as an RF Engineer for over 6 years
 - Completed special systems design, build, and install for new construction sites
 - Structured cabling-fiber, CAT5E, CAT6, and special systems
 - Wireless microwave & towers: WWAN, LWAN
 - IP CCTV security solutions
 - AV-intercom, sound reinforcement, video conferencing, and Extron installations



Certifications

- Certified Associate in Project Management (CAPM)
- Six Sigma Green Belt Certified
- Certificate of Completion for Ceragon FibeAir Technical Training
- Comtrain Certified
- Redline Certified
- AMP Certified for Installing, Certifying, and Troubleshooting Premise Cabling
- Panasonic iPro Technical Specialist
- MSHA Certified
- Universal Technical Institute

Tim Aldrich

Senior Project Manager

More than 25+ years' experience in the technology industry. Tim is responsible for ensuring customer satisfaction, maintaining project budgets, and completing jobs on schedule. He balances branch resources to bring the project to completion seamlessly to the customer.

Strong background in project management, showcasing the supervision and organization of a vast number of various level estimators, technicians, warehouse, and office staff in a fast-paced environment.

Professional Experience

- Highly successful, long-term history of project management, overcoming the challenge of working with short time frames and economic limitations
- Extensive knowledge of all low-voltage cabling topologies including data, voice, video, audio, and security
- Project management infrastructure projects including Cisco, VoIP, IT, A/V, Security, Wireless, and Cabling infrastructure



Certifications

- Project Management Professional (PMP)
- CTS Certified
- Active member of PMI Chapter

Education

- **Associate of Electronic Technology** from St. Paul Technical College

Alfredo Gonzalez

Professional Service Delivery Consultant

6 years of experience in network operations support and service delivery. Providing support for enterprise level networks and data centers. Handling trouble resolution and service delivery for wired, wireless, VoIP and Digital and Analog voice networks.

Strong background in developing client relationships and providing support for their data and voice networks. Very experienced in Cisco route and switch technologies across several platforms. I am also experienced with Cisco and Fortigate firewalls.

Professional Experience

During my career I have served as an operation support and implementation engineer. In these roles I have done the following

- Field Engineer at Arizona State University providing support and implementation for the Enterprise access wired, wireless and voice network
- NOC Engineer at Arizona State University providing support and implementation for Enterprise core, data center and WAN networks
- Operations Engineer at TB Consulting supporting a multi-client data center environment supporting service offering such as disaster recovery, storage, network monitoring, DaaS and UCaaS

Key Accomplishments:

- Awarded Star Performer at TB Consulting for improvement of an Industrial Ethernet Network in South Bend, ID
- Led network implementation at Barret and O'Connor Center for ASU in Washington D.C.
- Led network implementation at Beus Center for Law and Society for ASU in Phoenix, Az.



Specialization Areas

- Wireless Networking
- Enterprise Networking
- Network Security
- Data Center
- Industrial Ethernet

Certifications

- CCNA

Education

- **Bachelor of Science** in
Computer
Information Systems
University of Phoenix

Cory Urbatsch

Connectivity Manager

Provides management direction for Logicalis' Connectivity Services Department including: Microwave Wireless, Structured Cabling, Physical Security, and Audio Visual.

Strong background in designing and estimating opportunities within the department. Cory establishes operations service objectives, policies, procedures, and performance standards for connectivity projects and maintains customer relations.

Professional Experience

- 17 years of professional work experience as a LAN/WAN Specialist in telecommunication systems, network topologies, network management, voice equipment (PBX) and cabling
 - Paradise Valley School District - Designed and implemented WWAN consisting of 54 microwave links and 2,100 ft monopole towers
 - Deer Valley School District - Designed and implemented a WWAN consisting of 13 microwave links and 1 tower of 145ft
- US ARMY (10 years)
 - Ft. Belvoir, VA: Intelligence and Security Command with TS/SCI Security Clearance
 - Okinawa: Major DoD Technical Control Facility. Troubleshoot high-speed data circuits and acted as liaison between US and foreign military branches



Specialization Areas

- Redline RCSP AN50, AN80I and WiMAX
- Bridgewave
- Comtrain
- FASTLANE
- TACLANE
- Varcom Matrix Switch
- Panasonic iPro Technical Specialist

Certifications

- Ceragon FibeAir Technical Training
- Anritsu Site Master
- Basic Installer Course

Education

- **Networking**
coursework: Strayer University (2003-2005)
- **Western Wyoming Community College**
(1996)
- **Primary Leadership Development** course
(2001)

Craig Hlebak

Structured Cabling Lead Technician

More than 14+ years' experience in structured cable systems cabling and peripherals to install networks in existing buildings and new construction sites. Craig is responsible to lead entry-level installers and ensure the job is completed in the most professional manner and according to BICSI and Logicalis standards.

Strong background in installation supervision, modification repair, maintenance of voice, video, and data cabling systems, and surveys installation areas to determine work methods, tools, materials, etc.

Professional Experience

- Lead Technician
- Site Supervisor: Glendale Arena (now known as Jobing.Com); supervised multiple contractors
- Structured cabling field supervisor (supervised 15 – 20 field technicians)
 - Glendale Arena: installed all the broadcast cabling; put in more than 1 million ft of cable
 - Cocopah Casino: installed all the data cabling and cabled for more than 700 cameras
 - Ft. McDowell Resort & Casino: installed all data cabling for the hotel and RV park
 - Paradise Valley Schools: installed more than 1,000 wireless access points
 - Balsz Schools: installed about 4,000 data drops and more than 6,000 ft of fiber for five schools
 - Madison Schools: installed wireless access points, pulled in all new fiber to each IDF; installed all new telecom cabinets
- Worked all over the state of Arizona including Page, Holbrook, Payson, Show Low, Sedona, Eloy, San Carlos, Wilcox, Yuma, Sommerton, Tucson, and Douglas



Certifications

- OSHA Confined Space & Asbestos Training
- AMP Act 1 & Act 2 Training
- BICSI Certified Technician
- Hilti Powered Actuator Gun Certified
- Wirescope 360
- Life Training & Firestopping Training
- Berktek-Ortronics Certified
- Lead-Based Paint Renovator
- CPR Certified
- OSHA Class IV Training and EPA Asbestos Awareness
- Legrand-Ortronics Certified

Geoffery Bennett

Audio-Visual Technician

As the Audio/Visual Technician, Mr. Bennett works with our customers and Project Managers to install audio and video solutions that meets the customer's needs.

Professional Experience

- 5 years of experience in the audio/visual industry.
- Experienced in structured cabling, installation, programming and maintenance of special low voltage systems covered under the L-67 license including voice, alarm, video, signaling, and data systems for commercial and institutional applications.



Certifications

- Factory trained Bogen technician for multiple Bogen proprietary intercom systems

Joe Tavera

Professional Services Associate

More than 14+ years' experience as a network technician/engineer with emphasis in consulting, designing, implementing, testing, and troubleshooting networks for a variety of corporate and public sector clients.

Strong background in network technology solutions.

Professional Experience

- Led an average of 20 major network upgrades and installations per year in some of Arizona's largest school districts from concept to implementation
- 4 years of experience in aircraft maintenance and 2 years' experience as a department head for the United States Marine Corps
- Lead technician in installations of several new Indian Tribal Gaming networks which included Cocopah, Fort McDowell, and Desert Diamond Casinos
- Specialist in network simplification and clean-up, improving network performance and reliability while greatly reducing customer overhead costs, improving maintainability, and reducing risk of unscheduled downtime
- Significant experience and knowledge working with several major network vendors including Cisco, 3Com, Nortel, Enterasys, APC, HP, Dell, and Microsoft



Certifications

- Cisco CCNA (Routing and Switching)
- Cisco CCNA (Wireless)
- CH-46D/E Helicopter – Hydro Pneumatic Technician Certification

Education

- **Associate of Applied Science** in Business from Scottsdale Community College
- **Advanced Leadership Training** from USMC

Jonathan Calhoun

Physical Security Technician II

Experience in implementing infrastructure protection for commercial, mining, and K-12 industries. Jonathan's military experience as a Blackhawk Maintainer and Crew Chief brings his work ethic, attention to detail, and integrity to the Logicalis Physical Security Team.

Strong background in implementing systems such as Cisco's Physical Access Manager and Video Surveillance Manager, Milestone Xprotect Suites, Razberi with Milestone Arcus, and Panasonic's ASM200.

Professional Experience

- Implemented Cisco Physical Access Manager multi-site installations for customers such as Freeport-McMoran Copper and Gold, Holbrook Unified School District, and Concentrix Corporation
- Implemented Video Surveillance solutions
 - Milestone
 - ASM200
 - VSOM



Specialization Areas

- Cisco Physical Access Manager & Video Surveillance Manager
- Panasonic Camera
- Milestone
- ASM200

Education

- Avionic Mechanic, Electronic Technology, UH-60 Helicopter Repair from the Army

Josh Kehl

RF Engineer

More than 10+ years' experience in

Microwave/Networking/Wireless communication, mostly for Homeland Security. Josh consults for public safety in selecting the best technology investments that conform to the individual client's procurement needs.

Strong background in Consult, Design, and Manage approach to projects to manage client relationships and ensure customer satisfaction.

Professional Experience

- DoD top secret level clearance for the last four years
- Extensive experience in Tower modifications, Radio programming, Network design, and Signal conversion
- RF design and testing specialist to ensure customer satisfaction
- Experience in:
 - Wireless communication
 - Radar implementation
 - High level security systems: Long-range cameras/Thermal devices, and sensor systems
- Projects:
 - PCWIN – Pima County Wireless Infrastructure Network
 - FAA – Air traffic control communication system upgrade (nationwide)
 - SBI net – Secure Border Initiative Network
 - EGWISN – Equatorial Guinea Wireless Security Infrastructure Network (Africa)



Certifications

- Anritsu Site Master Network Analyzer
- Non-Ionizing Radiation
- OSHA (for Supervisors)
- Comtrain Tower Safety and High Angle Rescue
- Andrew Transmission Line Connector and Accessories
- RFS Transmission Line Connector and Accessories
- 29 CFR 1910.147 LO/TO
- Intrepid Micro Point Sensor System
- MSHA
- DoT license
- Path Align – R Microwave Alignment System

Justin McBee

Audio-Visual Sales Engineer

More than 20+ years' experience in the audio/visual industry. Justin works with our customers and Account Executives to design audio and video solutions that meet the customer's needs.

Strong background in designing systems and working with installation teams to ensure accurate implementation.

Professional Experience

- 16+ years of audio/visual design experience
- Experienced with live sound engineering and the design/installation of:
 - Sound reinforcement
 - Video projectors
 - Video displays
 - Video display walls
 - IP video distribution
 - Lecture capture and control systems in classrooms, boardrooms, gymnasiums, outdoor venues, and control rooms
- Managed direction of the AV department



Certifications

- AMX Certified ACE Designer
- Bogen Quantum Multicom IP Technical Training
- Bogen Mass Notification and Emergency Communications Training
- Bogen Multicom 2000 Technical Training
- Configuration of Crestron Systems Technical Training
- Extron School of Audio-Visual Technologies for System Designers
- Extron School of Configurable Control Systems Technical Training
- Extron Certified Control Associate
- Extron Certified AV Associate
- Extron School of Emerging Technologies Technical Training
- Chief Certified Partner Technical Training
- VBrick Network Certified Partner Training

Kevin Drury

Audio-Visual Technician

As the Audio/Visual Technician, Mr. Drury works with our customers and Project Managers to install audio and video solutions that meets the customer's needs.

Professional Experience

- 12 years of experience in the audio/visual industry, five of that with Logicalis.
- Experienced with live sound engineering and installation of sound reinforcement, video projectors, video displays, video display walls, IP video distribution, lecture capture and control systems in classrooms, boardrooms, gymnasiums, outdoor venues, and control rooms.



Certifications

- Graduated with Honors from Lincoln Technical Institute Electrical Systems Technician
- NCCER Low Voltage Certified
- Extron Control Professional Certified
- Bogen Nyquist Certified

Kristopher Sandersfeld

Network Engineer

More than 11+ years' experience providing customer service with top marks in satisfaction surveys. Kris' experience is composed of implementing network design, troubleshooting virtual and data inefficiencies in network topologies.

Strong background in network and data engineering.

Professional Experience

- Determined to quickly learn the current technologies in the IT field while adapting to technology integration
- Working alongside senior level IT engineers to optimize network performance in addition to maintaining system resources
- Understands customer's needs while providing valuable options to help achieve their goals
- Dedicated to troubleshooting customer issues and following through to resolution



Certifications

- Cisco CCNA
- Cisco CCNP – Route Switch
- Cisco CCNA – Wireless
- NPP3: Nutanix Platform Professional
- NTSP: NetApp Accredited Technical Sales Professional

Michael S. Papp

Physical Security Sales Engineer

More than 10+ years' experience in physical security engineering for Logicalis. Michael has wide experience in designing and implementing infrastructure protection for commercial, government, mining and K-12 industries.

Strong background in implementing cost-effective and capable IP-based security and surveillance systems. In 2014, Michael implemented and designed solutions for forty percent of all schools that were awarded the Arizona State Security Hardware Grant. He has helped Logicalis achieve and maintain premier partnership levels with the surveillance industry's leading manufacturers.

Professional Experience

- 10+ years' experience including 100+ system installations
- Senior Security Design Engineer, Network Infrastructure Corporation
 - Engineered all intrusion, access control, and surveillance solutions for NIC
 - Designed Customer Interlock solutions for Justice Center and Casino customers
- Security Lead Field Technician for the installation, programming, testing and documentation for Access Control, CCTV and Security Systems for Law Enforcement, Gaming, Education, and Medical customers



Certifications

- Panasonic iPro Technical Specialist
- Cisco Connected Physical Security Solutions Specialist
- Milestone Advanced Certifications
- Assa Abloy IP-Based Products Certification

Education

- **Bachelor of Science** in Information Technology from University of Phoenix
- **Computer & Switching Systems Specialist** from USAF

Rachel Umpleby

Professional Services Associate

More than 3+ years' experience in consulting, designing, implementing, testing, and troubleshooting networks for a variety of corporate and public sectors.

Strong background in end-to-end delivery of network design and implementation projects.

Professional Experience

- Phoenix Union High School District network refresh project: 1404k Cisco 2802 APs, 313 Cisco Catalyst 2960X switches, and 200 UPS battery backups across 15 high school campuses
- Pueblo Mechanical Lead Engineer: Meraki/Cisco solution implementation across 5 locations thus far, with the continuing growth of the company
- Alhambra Elementary School District network refresh project: Lead Engineer – 125 Cisco APs, 253 Cisco Catalyst 2960X switches, 32 UPS battery backups across 16 school campuses



Certifications

- CCNA
 - Route Switch
 - Cyber Ops
 - Security

Education

- **Associate of Science** in Information Technology – Network and Cyber Security (estimated graduation date: 2021)

Renato Gomes

Professional Services Consultant

More than 8+ years' experience in the IT industry as a Cisco Unified Communications and Collaboration Engineer. Experiences include all aspects of the Cisco Ecosystem as a consultant with a Cisco Partner and as a Cisco Customer.

Strong background in end-to-end delivery of UC solutions from architecture through design, implementation, and support. Renato is accustomed to working in the high-paced and demanding financial industry. In addition to financial verticals, he's had exposure to pharmaceutical, car retail businesses, not-for-profit and government institutions.

Professional Experience

- Project 1: Itau Personnalite
 - Lead engineer in Phase 2 production deployment IP telephony
 - Worked with management and end-users to establish standard station configurations
 - Designed and deployed a 2150 user IP telephony solution which included various technical aspects such as: distrusted call manager implementation, redundant gateways, SRST, Unity Server installation, and disaster recovery procedures for Unity
- Project 2: Mexican Embassy
 - Designed and implemented a high-availability UC Communication utilizing Cisco BE6K in a new data center
 - Increased operational effectiveness through deployment of Wireless IP phones
 - SIP Trunking to Service Providers
 - Design and implementation of ASR CUBE
 - Implementation of new Fax Over IP (FoIP) solution over NGN SIP



Specialization Areas

- Unified Communications
- R&S
- Trader Voice Integration
- Cisco Wireless

Certifications

- CCNP Voice
- CCNA Wireless

Education

- Bachelor of Science in Information Technology from Faculdades Associadas De Sao Paulo

Professional Experience (continued)

- Project 3: Itau BBA
 - Worked closely with Bank's telecommunications team and Cisco's account team in the implementation of an IP Communications solution in various branch offices
 - Assessed and developed call flow strategy to improve corporate communication, including a new dial plan 77XXX for each remote site
 - Developed auto-attendant scripts to manage call flow for inbound calls to enhance customer service
- Project 4: Hertz Rent-A-Car
 - Project was initiated to replace the existing NEC PBX with the implementation of the Unified Communications Manager
 - As Lead Engineer, designed and deployed a 250 user IP telephony solution
 - The project included distrusted call manager implementation, redundant gateways, SRST, Cisco IM&P, and UCCX

Tim Bennett

Audio-Visual Technician

More than 20+ years' experience in professional installation service, integration of audio, video, and control solutions. Tim leads installation teams in the field and communicates with clients, other contractors, and vendors to ensure projects are successfully completed.

Strong background in planning, design, coordination, implementation, and documentation of solution needs. Provides user training and follow-on services.

Professional Experience

- Experience working to the component level with a broad range of audio and video communication systems
- Installation, service, and integration of special, low-voltage systems, specializing in the K-12 Education environment
- Experienced Project Development Specialist ensuring each system installation/upgrade project is completed to the customer's satisfaction
- Defense Contract Technician with Loral Aerospace
- US Air Force Veteran trained to Sr Technician level in Ground Radio Communications Repair
 - Technical Representative for the USAF Contracting Office
 - Awarded the Air Force Commendation and Good Conduct Medals



Certifications

- Military Technical Training
- ClearOne Converge Pro Conferencing Systems
- Dukane StarCall Factory Certification
- Bogen Multicomm 2000 and Quantum Intercom Factory Certifications
- Valcom Loudspeaker Paging Systems
- Blonder Tongue Video Distribution Systems Training Analog and Digital
- Extron Certified AV Associate
- Extron Emerging Technologies Training
- Extron Configurable Control Systems Training
- Bose CSR
- NEC CSR
- Loral Aerospace Technical Certification for:
 - Maintenance and operation of air-to-ground and FM communications
 - Voice logging systems
 - Video surveillance recording and distribution

Education

- **Associate of Applied Science** in Radio Communication Technology from Community College of the Air Force
- **Graduate, Non-Commissioned Officers Academy**

Certifications and Contracts

CISCO SYSTEMS

- CCIE (Internetworking Expert)
- CCNA (Network, Wireless, Security Associate)
- CCNP (Routing, Switching, Collaboration Professional)
- CCDA (Design Associate)
- CCDP (Design Professional)
- CCVP (Voice Professional)
- CSE (Sales Expert)

VEEAM

- Veeam Certified Engineer (VMCE)
- Veeam Certified Professional (VMCP)

HP/ARUBA

- HP Master Accredited Solutions Expert (MASE)

SECURITY

- Panasonic iPro Certification
- Milestone Certified Design Engineer
- Milestone Certified Integration Technician
- Pivot3 Certified Presales Tech Professional
- Genetec Security Center Synergis Technical Certification
- Security Center Omnicast Technical Certification

AUDIO VISUAL

- Bogen Mass Notification and Emergency Communications Systems Training
- Bogen Quantum Multicom IP Technical Training
- Bogen Multicom 2000 Technical Training
- Dante certification level 2 This one is new
- Extron Certified Control Associate
- Extron Certified Control Professional
- Extron Configurable Control Systems Training
- Extron XTP Systems Training
- Extron AV Associate
- Extron School of Emerging Technologies
- Extron AV Systems Designer
- Chief Certified Partner
- Configuration of Crestron Systems Training
- AMX ACE Certified Installer
- AMX ACE Certified Designer
- InfoComm Certified Technology Specialist
- Teradon Video & OVC Certification

WIRELESS

- Ceragon FibeAir Technical Training Certification
- Redline Certified Support Professional
- Certified in ComTrain's Advanced Tower Climbing Safety and Rescue

CABLING

- Commscope Installer Certification
- Bicsi RCDD Certification

STATE CONTRACTS

- ADSPO17-184586 (AV, Intercom Cameras, Cabling)

MOHAVE CONTRACTS

- 17L-LOGIC-1115 (Networking Services, Fire Alarm Systems, Intercom Systems, Master Clocks)
- 19B-ELOG1-0307 (E-RATE Internal Connections)
- 16B-LOGIC2-0723 (Telephone Systems)

1GPA CONTRACTS

- 1GPA-16-04P-09 (Security)
- 1GPA-19-07PV-03 (Internal Connections)
- 1GPA-16-11PV-12 (Technology and Audio-Visual Solutions)

NASPO CONTRACT

- NASPO ValuePoint #CTR045677 (HPE)

SPIN NUMBER

- 143004779

LICENSES

- CR67 ROC278234 (Low Voltage Communication Systems)
- 07-595843-B (Arizona State Tax License)

FORM 3B: PAST PERFORMANCE (TAB 3)

PAST PERFORMANCE: *Additional sheets may be utilized.*

Provide a description of any past, relevant work with school districts or public sector clients. Include a brief summary of the work completed. Offerors are responsible to provide information to show records of positive Past Performance history.

Logicalis has provided details regarding our experience with school districts in the Reference and the Performance Evaluation Survey forms. The following are just a few examples of Logicalis' recent past performance.

A Community School in Coolidge, AZ

The Challenge

- The customer was expanding by building a new campus and needed all new infrastructure. In addition, their existing sites needed data center updates, voice upgrades, and storage expansion.

The Solution

- Supplier: Cisco, Microsoft, VMware, Veeam, & Logicalis Professional Services
- Solution: Replacement of existing cisco servers, update & expand voice system, deploy hyperflex and other core/edge components, and support licensing.

The Benefits

- The customer initially thought that adding infrastructure to support new growth was within budget although they knew they needed a refresh of their existing network. Logicalis and Cisco were able to work together to make the expansion and refresh work within budget. The customer now has infrastructure to support their recent growth, and also their existing network now stable, secure, and supported.

A Community College in Cleveland, OH

The Solution

- Supplier: Cisco + APC + Champion ONE
- Solution: Cisco Next-Generation Campus Network (9K Series Hardware/Software), Cisco Smart Net, APC Network Equipment

Customer Challenges

- The college needed to update its network to ensure availability for modern applications and data.

Why Logicalis?

- The client had a longstanding relationship with CDWg and had a loyalty program in place. Logicalis has been developing relationships with their team since 2011 and positioned our pre-sales engineers and a Logicalis loyalty program that matched or beat what CDWg had in place.
- Logicalis provided significant value in the staging and deployment of the APC equipment due to a previous project of similar scope.
- Logicalis' pre-sales engineers validated BOMs and provided hands-off support and guidance to the CCC team over the last 18 months leading to these wins.
- Our 20+ years of experience and expertise in this sector through our dedicated GovEd practice enabled us to retain this customer.
- Logicalis' award-winning, long-standing partnership with Cisco and our shared commitment to customer success enabled us to deliver true value to their organization.

Mission Accomplished

- The next-generation network accomplished the client's key objectives.

Additional Resulting Opportunities

- Varonis security licensing, Cisco collaboration endpoints

FORM 3B: PAST PERFORMANCE (TAB 3)

A Government Entity in Carlsbad, CA

The Solution

- Supplier: Cisco + Logicalis
- Solution: Cisco Optical Network Switching, ISE, Stealthwatch, DNA Licensing, Cat9K Switches, Wireless and 5-year Enterprise Agreement (EA) + Logicalis Professional Services

Customer Challenges

- In addition to streamlining their IT processes and creating a more secure network through micro-segmentation, the client needed a robust network infrastructure to support their future IoT initiatives.

Why Logicalis?

- Because of our five-year trusted advisor relationship with the client, we were able to avoid a lengthy RFP process by utilizing a state contracting vehicle.
- Our 20+ years of experience and expertise in this sector through our dedicated GovEd practice enabled us to retain this customer.
- Logicalis' award-winning, long-standing partnership with Cisco and our shared commitment to customer success enabled us to deliver true value to their organization.

Mission Accomplished

- The client is currently completing their Dark Fiber Ring using Cisco's optical network equipment. They've also isolated IoT, security and networking workloads through micro-segmentation using a DNA solution.

Additional Resulting Opportunities

- Cisco VoIP, IoT and smart city initiatives

FORM 3C: REFERENCES (TAB 3)

Offeror shall list below a minimum of five (5) client references for performance history that are similar in scope of work to this solicitation. Each reference should complete the Performance Evaluation Survey on page 52 of this RFP and a copy should be included under Tab 3. Alternatively, references may email completed surveys to rseifert@1gpa.org.

1. Client Reference: Fowler Elementary School District #45

Street Address: 1617 S 67th Ave

City: Phoenix State: AZ Zip: 85043

Contact Name: Lane Blake Phone: 623-707-4530

Date of Contract Initiation: 2014

Description of Services Provided: Implementation, support, and service of numerous special systems, including Intercom, Video Surveillance, Structured Cabling, Servers, Storage, Firewalls, Network and Wireless Communications Systems

2. Client Reference: Murphy Elementary District

Street Address: 2615 W Buckeye Rd

City: Phoenix State: AZ Zip: 85009

Contact Name: Issac Farm Phone: 602-353-5075

Date of Contract Initiation: 2012

Description of Services Provided: Implementation, support, and service of numerous special systems, including Intercom, Video Surveillance, Structured Cabling, Firewall, Network and Wireless Communications Systems

3. Client Reference: Payson Unified School District

Street Address: 409 W Longhorn Rd

City: Payson State: AZ Zip: 85541

Contact Name: Victoria Andrews Phone: 928-472-5799

Date of Contract Initiation: 2017

Description of Services Provided: Implementation, support, and service of numerous special systems, Structured Cabling, Servers, Storage, Network and Wireless Communications Systems

4. Client Reference: Saddle Mountain USD #90

Street Address: 38201 W Indian School Rd

City: Tonopah State: AZ Zip: 85354

Contact Name: Eric Brunning Phone: 623-474-5206

Date of Contract Initiation: 2010

Description of Services Provided: Implementation, support, and service of numerous special systems, including Video Surveillance, Structured Cabling, Servers, Storage, Firewall, UPS systems, Network and Wireless Communications Systems

FORM 3C: REFERENCES (TAB 3)

5. Client Reference: Crane Elementary School District No. 13

Street Address: 4250 W 16th St

City: Yuma State: AZ Zip: 85364

Contact Name: Dale Ponder Phone: 928-373-3405

Date of Contract Initiation: 2016

Description of Services Provided: Implementation, support, and service of numerous special systems, including Intercom, Structured Cabling, Servers, Network and Wireless Communications Systems

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Logicalis has provided the completed Form 3D: Performance Evaluation Survey forms following this page.

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: Logicalis

To Whom It May Concern:

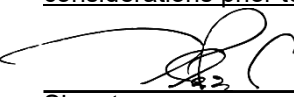
1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	10
2	Quality of Products and/or Service	(1-10)	10
3	Ability to understand the needs of the your agency	(1-10)	10
4	Vendor's participation and assistance when "issues" arise	(1-10)	10
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	10
6	Billing statements provided are easy to understand	(1-10)	10
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	10
8	Communication with your agency regarding schedules and timelines	(1-10)	10
9	Vendor provides value added services with satisfaction of your agency	(1-10)	10
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	10

Total Points 100

Any additional comments regarding vendor/services provided: Logicalis is a great partner, and we have successfully and continuously engaged their services on a number of projects over the last 10 years. They are a valuable stakeholder in project development and work very hard to exceed the expectations of the district. The expertise they have in system analysis and engineering make them a perfect solution to many of our needs. They are transparent and forward with any concerns or considerations prior to engaging in a project to ensure that we are aware of any potential challenges.


Signature

February 9, 2021

Date

Dale Ponder

Printed Name

Chief, Finance & Operations

Title

Crane Elementary School District No. 13

Organization

928-373-3405

Phone Number

Thank you for your time and effort in assisting the vendor in this important endeavor. Please email this survey back to the firm requesting it as soon as possible so they can include in their response.

If preferred, you may email this form directly to Rebecca Seifert at rseifert@1gpa.org. PLEASE RETURN THIS FORM TO 1GPA NO LATER THAN February 18, 2021 @ 11:00 AM, AZ TIME.

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: Logicalis

To Whom It May Concern:

1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	10
2	Quality of Products and/or Service	(1-10)	10
3	Ability to understand the needs of the your agency	(1-10)	10
4	Vendor's participation and assistance when "issues" arise	(1-10)	10
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	10
6	Billing statements provided are easy to understand	(1-10)	10
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	10
8	Communication with your agency regarding schedules and timelines	(1-10)	10
9	Vendor provides value added services with satisfaction of your agency	(1-10)	10
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	10

They really do exceed our expectations in all areas, every time.

Total Points 100

Any additional comments regarding vendor/services provided: _____

Lane Blake
Signature

Lane Blake
Printed Name

Fowler Elem S.D. #45
Organization

1/22/21
Date

IT Director
Title

623-707-4530
Phone Number

Thank you for your time and effort in assisting the vendor in this important endeavor. Please email this survey back to the firm requesting it as soon as possible so they can include in their response.

If preferred, you may email this form directly to Rebecca Seifert at rseifert@1gpa.org. PLEASE RETURN THIS FORM TO 1GPA NO LATER THAN February 18, 2021 @ 11:00 AM, AZ TIME.

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: Logicalis

To Whom It May Concern:

1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	10
2	Quality of Products and/or Service	(1-10)	10
3	Ability to understand the needs of the your agency	(1-10)	9
4	Vendor's participation and assistance when "issues" arise	(1-10)	10
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	10
6	Billing statements provided are easy to understand	(1-10)	9
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	10
8	Communication with your agency regarding schedules and timelines	(1-10)	10
9	Vendor provides value added services with satisfaction of your agency	(1-10)	10
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	10

Total Points 98

Any additional comments regarding vendor/services provided: _____

Signature Isaac Farm

Date 1/26/2021

Printed Name Isaac Farm

Title IT Director

Organization Murphy Elementary Dist

Phone Number 602-353-5075

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: Payson Unified School District

To Whom It May Concern:

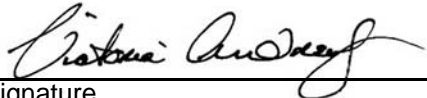
1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	10
2	Quality of Products and/or Service	(1-10)	10
3	Ability to understand the needs of the your agency	(1-10)	10
4	Vendor's participation and assistance when "issues" arise	(1-10)	10
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	10
6	Billing statements provided are easy to understand	(1-10)	10
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	10
8	Communication with your agency regarding schedules and timelines	(1-10)	10
9	Vendor provides value added services with satisfaction of your agency	(1-10)	10
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	10

Total Points 100

Any additional comments regarding vendor/services provided: Logicalis is always a pleasure to work with.


Signature

Victoria Andrews

Printed Name

Payson Unified School District

Organization

1/22/21

Date

Director of Technology & Innovation

Title

928-472-5799

Phone Number

Thank you for your time and effort in assisting the vendor in this important endeavor. Please email this survey back to the firm requesting it as soon as possible so they can include in their response.

If preferred, you may email this form directly to Rebecca Seifert at rseifert@1gpa.org. PLEASE RETURN THIS FORM TO 1GPA NO LATER THAN February 18, 2021 @ 11:00 AM, AZ TIME.

FORM 3D: PERFORMANCE EVALUATION SURVEY (TAB 3)

Subject: Request For Proposals 21-07P Fire, Security and Communication System Solutions

Company Being Surveyed: _____

To Whom It May Concern:

1GPA is currently undergoing Performance Evaluations for the vendor listed above regarding their response to a current solicitation. The information will be used to determine the Past Performance and Qualifications of the above firm. 1GPA would greatly appreciate you taking a few minutes out of your busy day to complete the questionnaire below.

Please evaluate the performance of the vendor (**10 means-you are Always satisfied, 5 means- you are Sometimes satisfied, and 1 means- you are very Dissatisfied because of very poor performance**). If you do not have sufficient knowledge of in a particular area, leave it blank.

NO.	Criteria	Unit	Score
1	Ability to maintain schedule and provide results in a timely manner	(1-10)	10
2	Quality of Products and/or Service	(1-10)	9
3	Ability to understand the needs of the your agency	(1-10)	9
4	Vendor's participation and assistance when "issues" arise	(1-10)	10
5	Close out process (invoicing, no unexpected/hidden fees)	(1-10)	8
6	Billing statements provided are easy to understand	(1-10)	7
7	Ability to follow your agency's rules, regulations, and requirements	(1-10)	9
8	Communication with your agency regarding schedules and timelines	(1-10)	9
9	Vendor provides value added services with satisfaction of your agency	(1-10)	9
10	Overall customer satisfaction based on performance (comfort level in using vendor again)	(1-10)	9

Total Points 89

Any additional comments regarding vendor/services provided: Loyal & Committed Vendor for years

Signature 

Date 1/22/21

Printed Name ERIC BRUNNING

Title Director of Information Technology

Organization Saddle Mountain USD#90

Phone Number 623-474-5206

FORM 3E: FINANCIAL DISCLOSURE QUESTIONNAIRE (TAB 3)

Offeror shall complete each item using attachments if necessary. Attachments shall indicate the item number and heading being referenced as it appears below. Please respond "Not Applicable", "N/A", or "none" as needed instead of leaving items blank. Failure to complete may result in the rejection of proposal as unresponsive:

1. Have any licenses / certifications ever been denied, revoked or suspended or provisionally issued within the past five years?
If yes, please provide explanation.

No.

2. List all judgments, arbitration awards and settlements against your firm within the last three (3) years arising from a lawsuit or claim of any nature.

Logicalis is involved in routine litigation in the ordinary course of its business, such as collection matters, etc. The result of any litigation will not have a material impact on the financial performance or the operations of Logicalis.

3. Describe all unresolved claims, arbitration claims, lawsuits or bond claims brought by or against your firm. Include the name of all parties and a brief description of the nature of the dispute.

Logicalis is involved in routine litigation in the ordinary course of its business, such as collection matters, etc. The result of any litigation will not have a material impact on the financial performance or the operations of Logicalis.

4. Has your firm made any filing under the United States Bankruptcy Code, assignment for the benefit of creditors or other measures taken for the protection against creditors during the last three (3) years?

No.

5. If the Offeror's firm is a division or subsidiary of another firm, indicate below the name and address of the parent firm. Also include a description of the working relationship between the Offeror's firm and the parent firm. Specify what impact, if any, this relationship would have on the Offeror's firm's ability to meet the requirements for services described in this solicitation.

Logicalis, Inc. is a corporation, wholly owned by Logicalis US Holdings, Inc., (a wholly owned subsidiary of Logicalis Group Ltd., a wholly owned subsidiary of Datatec Ltd.)

Logicalis US Holdings, Inc.'s address is 2600 Telegraph Road, Suite 200, Bloomfield Hills, MI 48302.

Logicalis Group Ltd.'s address is 110 Buckingham Avenue, Slough, Berkshire, SL1 4PF, United Kingdom.

Datatec Ltd.'s address is Sandown Chambers, Sandown Village, 16 Maude Street, Sandown, Sandton, 2031, South Africa.

Logicalis, Inc.'s relationship with its parent companies would have no impact on its ability to meet the requirements for services described in this proposal.

6. Has your company ever had a name change in the past? ☒ Yes ☐ No
If yes, provide all prior name(s) your company has used and year(s) of operation.

Logical Networks, Inc. from 1998 to 2003, as which time it was changed to Logicalis, Inc.

10. What are the annual sales for the past 3 years for your firm?

2019: \$410M

2018: \$389M

2017: \$452M

Note: 1GPA reserves the right to request a copy of audited financial statements for the immediate past two fiscal year

Tab 4 Additional Value/Services Offered

The following pages include the completed:

- Form 4A: Value Added Services
- Form 4B: Marketing Plan
- Form 4C: Geographical Locations and Regions

FORM 4A: VALUE ADDED SERVICES (TAB 4)

VALUE ADDED SERVICES: *Additional sheets may be utilized.*

Identify any other related value-added services your firm offers at little or no cost that support your firm's primary business such as vendor managed inventory, consignment programs, lunch and learns, etc. Any associated fees shall be included in the Excel Cost Form Tab 3 (filed in Tab 1 of your response).

Logicalis has been involved in the Public Sector area since its inception and has specialized in K-12 Education. Logicalis has been involved with district throughout Arizona on helping plan and implement their Fire and Safety products and services.

Logicalis is a turnkey network integration company, our projects are led by our experienced and certified project management team. As Logicalis performs all work in house, we ensure all systems function together and there are not required components that were not bid resulting in change orders which cost both time and money as well as delay projects from vendor "finger pointing".

As a self-performing turnkey contractor highly experienced in educational integrated systems, we are offering our maximum pricing discounts on all of the products and services. Our dedication to the educational market is a long term business commitment and one we take great pride in. Logicalis is a member of AZTEA (Arizona Technology in Education Alliance) and participates in numerous education events as well as hosts seminars and training, we are committed to the education community in Arizona.

Logicalis is committed to provide all the services, expertise, time and patience required to implement projects resulting from this RFP. Logicalis is able to offer even greater and expanded service offerings as well as additional discount to 1GPA members due to our National and International presence.

Logicalis is a customer focused and technology driven network integrator locally serving Arizona since 1998. Logicalis specializes in Telephony (VoIP), LAN/WAN integration, security, audio/video, cabling and Wireless Microwave. We select manufacturer's products based on the specific requirements of each customer's application. Our key goal is to find the best communication solutions to enhance our customer's business. Our solutions are based on Logicalis meeting the highest standards of engineering certifications, value-added services, and customer satisfaction. Logicalis' team of professionals combines a wide range of experience in information technology. Our hands on experience give us a definite edge in providing technical solutions that really work. Logicalis provides these solutions by practicing an internal policy of education. Our engineers are constantly trained and certified in the latest technology solutions and enhancements. Our installers are certified in structured cabling systems and quality delivery of workmanship. Our designers are BICSI registered and RCDD certified. Our project management staff is experienced in providing immediate customer response, on time and within budget projects, and total customer satisfaction. Our Sales, Project Management, and Engineering team holds the highest certification available in the industry including but not limited to CCIE, PMP, and RCDD's.

Logicalis distinguishes itself from the competition as a Prime Integrator by focusing on total end-to-end solutions. We feel that in order to understand the complexities and growth of your communications systems we must fully understand and appreciate the environment in which those systems reside. The success of a communication system cannot be measured by the complexity and sophistication of its design, but by its ability to perform and facilitate your communications requirements.

Logicalis is currently the prime integrator in Arizona. These integration projects would include school districts, cities, government agencies, and a large number of commercial accounts. We are very familiar with information delivery system specifications, standards, and installation requirements, especially in today's emerging technology systems. We believe that because we have this experience and expertise, we can provide you with the best solution that will be competitive, on time and most cost effective.

FORM 4B: MARKETING PLAN (TAB 4)

MARKETING PLAN: *Additional sheets may be utilized*

1. Describe your firm's strategy to successfully market, promote and communicate the benefits of this contract to current and potential 1GPA Members nationwide.

With SLED customers, it is often difficult to find opportunities to build relationships and network (as with commercial customers). With restrictive procurement policies and gift-giving rules, Logicalis uses the concept of Educate/Influence to provide value to our customers/prospects through "pushing" information that they may find relevant. We use a variety of mechanisms to educate and influence:

- **Lunch & Learns.** This policy-friendly type of engagement is a perfect venue for both demand generation and continuing customer engagement. We provide educational-based content for these lunch & learn events with low-pressure and a friendly environment.
- **Social Media.** We take social media seriously. Our marketing team has full-time resources dedicated to getting the word out. For SLED, much of our social media outreach lands on our dedicated GovEd Micro-Site (www.us.logicalis.com/goved). This allows us to track visitors, market for educational access, and provide feedback to the sales teams. We provide training to our sales teams on the effective use of LinkedIn and other social media tools to educate our customers and push meaningful content regarding their specific SLED vertical.
- **Events & Associations.** Some of our largest marketing investments are at vertical-associated tradeshow and events. We participate in AZTEA (Arizona Technology in Education Alliance), CETPA, CISDA, CISOA, MISAC, and Educause to name a few. We typically blend a demand-generation event mixer with booth sponsorship.
- **Regional & National Campaigns.** Logicalis' GovEd Practice sponsors national demand-generation campaigns targeted specifically for SLED customers.

2. Describe how your firm will train your employees to properly use the contract.

As a long-time 1GPA contract holder, Logicalis currently has this process set up and in place based on the numerous contracts we hold for public sector across the nation.

FORM 4B: MARKETING PLAN (TAB 4)

3. List any organizations and trade shows your firm actively participates in. Describe how the 1GPA contract will be displayed and promoted.

Please see the details above regarding a few of the organizations/tradeshows we're involved with. Logicalis has a 1GPA Data Sheet that is made available to the sales staff to display/promote the contract.

FORM 4C: GEOGRAPHICAL REQUIREMENTS & PROPOSAL FORMAT (TAB 4)

Place "P" for Products, "S" for Services or "PS" for Products and Services in the box(es) next to the geographical locations served by your firm. Mark the appropriate "All" boxes if your firm provides products and/or services to all states listed in a Division (no need to mark each state individually).

REGION 1: Northeast

P, S or PS

Division 1: New England	All	PS
	Connecticut	
	Maine	
	Massachusetts	
	New Hampshire	
	Rhode Island	
	Vermont	
Division 2: Mid Atlantic	All	
	New Jersey	
	New York	
	Pennsylvania	

REGION 2: Midwest

P, S or PS

Division 3: East North Central	All	PS
	Illinois	
	Indiana	
	Michigan	
	Ohio	
	Wisconsin	
Division 4: West North Central	All	PS
	Iowa	
	Kansas	
	Minnesota	
	Missouri	
	Nebraska	
	North Dakota	
	South Dakota	

REGION 3: South

P, S or PS

Division 5: South Atlantic	All	PS
	Delaware	
	Florida	
	Georgia	
	Maryland	
	North Carolina	
	South Carolina	
	Virginia	
	District of Columbia	
	West Virginia	
Division 6: East South Central	All	PS
	Alabama	
	Kentucky	
	Mississippi	
	Tennessee	
Division 7: West South Central	All	PS
	Arkansas	
	Louisiana	
	Oklahoma	
	Texas	

FORM 4C: GEOGRAPHICAL REQUIREMENTS & PROPOSAL FORMAT (TAB 4)

REGION 4: West

P, S or PS

Division 8: Mountain	All	PS
	Arizona	
	Colorado	
	Idaho	
	Montana	
	Nevada	
	New Mexico	
	Utah	
Division 9: Pacific	Wyoming	
	All	PS
	Alaska	
	California	
	Hawaii	
	Oregon	
	Washington	

Tab 5 Responsiveness

The following pages include the completed:

- Form 5A: Responsiveness/Compliance

FORM 5A: RESPONSIVENESS/COMPLIANCE

RESPONSIVENESS: Offerors shall confirm that all documentation requested herein has been completed, signed and submitted. If not, state the reason for the omission.

Requested Copies	
DESCRIPTION:	Check
1. Original Hardcopy	<input checked="" type="checkbox"/>
2. Two Additional Hardcopies	<input checked="" type="checkbox"/>
3. Electronic Copy (submitted via ProcureNow portal or thumb drive)	<input checked="" type="checkbox"/>

Required Forms	
DESCRIPTION:	Check
1. Proposal and Contract Acceptance Form (Page 5)	<input checked="" type="checkbox"/>
2. Confidential/Proprietary Submittals Form (Page 60)	<input checked="" type="checkbox"/>
3. Deviations/Exceptions Form (Page 61)	<input checked="" type="checkbox"/>
4. Non-Collusion Affidavit (Page 62)	<input checked="" type="checkbox"/>
5. EDGAR Certifications (Page 63-67)	<input checked="" type="checkbox"/>
6. Debarment Certification (Page 68)	<input checked="" type="checkbox"/>
7. Anti-Trust Certification (Page 69)	<input checked="" type="checkbox"/>
8. Minority/Women Business Enterprise (MWBE) and Historically Underutilized Business (HUB) Form (Page 70)	<input checked="" type="checkbox"/>
9. Certificate of Insurance (Page 71)	<input checked="" type="checkbox"/>
10. W-9 Form (Page 72)	<input checked="" type="checkbox"/>
11. Addendum acknowledgement (if applicable). The offeror is responsible for checking the Public Purchase or AZ Purchasing websites for any amendments issued.	<input checked="" type="checkbox"/>

Required Forms

The following pages include the completed:

- Proposal and Contract Acceptance Form
- Confidential/Proprietary Submittals Form
- Deviations/Exceptions Form
- Non-Collusion Affidavit
- EDGAR Certifications
- Debarment Certification
- Anti-Trust Certification
- Minority/Women Business Enterprise (MWBE) and Historically Underutilized Business (HUB) Form
- Certificate of Insurance
- W-9 Form
- Addendum acknowledgement

OFFEROR'S PROPOSAL AND CONTRACT ACCEPTANCE

The Undersigned hereby certifies understanding and compliance with the requirements in the General Terms and Conditions. Offeror further agrees to furnish the material and/or service in compliance with all terms, conditions, specifications, and amendments in the solicitation and any written exceptions in the Proposal.

13-4000122

Federal Employer Identification Number

8945 S. Harl Avenue, Suite 102

Address

Logicalis, Inc.

Company Name

Tempe

City,

AZ

State

85284

Zip

Pete Edwards

Printed Name

480-850-5050

Company Telephone Number

Area Sales Director

Title

Jamie Kazee

Accounting / AP Contact Name

LogicalisGovEdContracts@us.logicalis.com

Primary Email (for Contract Inquiries)

Jamie.Kazee@us.logicalis.com

Accounting / AP Email


Authorized Signature

The vendor shall not commence any billable work or provide any material or service under this contract until Vendor receives a purchase order/contract from a 1GPA member. The vendor agrees to comply with the requirements of submitting Usage Reports and Purchase Orders and/or Contracts to 1GPA. The vendor shall provide monthly or quarterly (arrangements to be made with 1GPA) reconciliation reports based on all contract activity to 1GPA. Vendor will be invoiced from these reports. Invoices are due upon receipt.

1GPA'S PROPOSAL AND CONTRACT ACCEPTANCE

The Proposal is hereby accepted:

The Vendor is now bound to sell the materials and/or services offered to and accepted by 1GPA in accordance with the solicitation, including all terms, conditions, specifications, amendments, etc.

This contract shall henceforth be referred to as 21-07P-_____ Fire, Security and Communication System Solutions

Awarded this _____ day of _____ 2021

This contract shall be effective this _____ day of _____ 2021

1GPA

Signature: _____ Date: _____

Printed Name: _____ Title: _____

Approved By: Mary C. O'Brien Accommodation School/Pinal County ESA

Signature: _____ Date: _____

Printed Name: _____ Title: _____

CONFIDENTIAL/PROPRIETARY SUBMITTALS

Confidential/Proprietary Submittal (mark one):

☒ **No confidential/proprietary materials included.**

☐ **Confidential/Proprietary materials included.** Offerors should identify below any portion of their Proposal deemed confidential or proprietary. Identification in this section does not guarantee that disclosure will be prevented but that the item will be subject to review by the Offeror and 1GPA prior to any public disclosure. Contract terms and conditions, pricing, and information generally available to the public are not considered confidential information. 1GPA will be the final judge if materials will be accepted as confidential or not. Request to deem the entire Proposal or price as confidential will not be a consideration.

Complete description of the material to be considered confidential, including the page number, paragraph and other identifiable information must be outlined below.

The undersigned hereby acknowledges that any items deemed to be confidential or proprietary are clearly listed on this Form.

Logicalis, Inc.

Offeror Name



Authorized Signature

2/16/21

Date

Pete Edwards, Area Sales Director

Printed Name and Title

DEVIATIONS/EXCEPTIONS	

Offerors shall indicate any and all deviations/exceptions taken to the provisions or specifications in this solicitation document. Clearly identify the specific paragraph(s) of the Solicitation where the exceptions occur and describe in detail. The Offeror's preprinted or standard terms will not be considered as a part of any resulting Contract. All exceptions that are contained in the Proposal may negatively affect the solicitation evaluation based on the evaluation criteria as stated in the Solicitation or result in rejection of the Proposal. No exceptions included in the Proposal shall become part of the resulting Contract unless agreed and accepted to by 1GPA.

Deviations / Exceptions (mark one):

☒ No Deviations / Exceptions

☐ **Deviations / Exceptions Taken (explain in detail – attach additional pages if needed):**

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

The Undersigned hereby acknowledges that any deviation/exceptions to this Solicitation are clearly listed on this Form.

Logicalis, Inc.

Offeror Name.

Authorized Signature

Date _____

Pete Edwards, Area Sales Director

Printed Name and Title

NON-COLLUSION AFFIDAVIT

State of Arizona

County of Maricopa

Pete Edwards

Area Sales Director

Name Title

Logicalis, Inc.

Company Name

As an authorized representative of the persons, corporation, or company who makes the accompanying Proposal, and having first been duly sworn, I hereby depose and state as follows:

The accompanying Proposal is genuine, and such Offer is neither a sham nor collusive, nor is such Offer made in the interest or on behalf of any person or corporation not named herein.

The Offeror has not directly or indirectly induced or solicited any other Offeror to put in a sham or collusive bid, or induced or solicited any other Offeror to refrain from submitting an Offer.

The Offeror has not in any manner sought by collusion or anti-competitive means or practices to secure for itself advantage over any other Bidder.

The Offeror has taken steps and exercised due diligence to ensure that no violation of A.R.S § 15-213(O) has occurred.

Signed: [Signature]

Title: Area Sales Director

Subscribed and sworn to before me

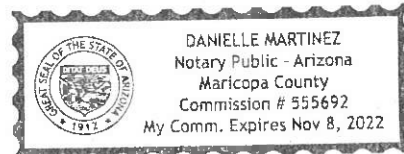
This 16th day of FEBRUARY, 2021

[Signature]
Signature of Notary Public in and for the

State of ARIZONA

County of MARICOPA

My Commission Expires on 11/08/2022



THIS PAGE MUST BE SIGNED, NOTARIZED AND RETURNED WITH YOUR RESPONSE

EDGAR CERTIFICATIONS

The following certifications and provisions are required and apply when a 1GPA Member expends federal funds for any contract resulting from this procurement process. Accordingly, the parties agree that the following terms and conditions apply to the Contract between 1GPA, Member and awarded Vendor ("Vendor") in all situations where Vendor has been paid or will be paid with federal funds:

(A) Contractor Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when 1GPA Member expends federal funds, 1GPA reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(B). Termination for Cause or Convenience

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when 1GPA Member expends federal funds, 1GPA or its Member reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Vendor in the event Vendor fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. 1GPA also reserves the right to terminate the contract immediately, with written notice to vendor, for convenience, if 1GPA believes, in its sole discretion that it is in the best interest of 1GPA to do so. Vendor will be compensated for work performed and accepted and goods accepted by 1GPA as of the termination date if the contract is terminated for convenience of 1GPA. Any award under this procurement process is not exclusive and 1GPA reserves the right to purchase goods and services from other vendors when it is in 1GPA's best interest.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(C). Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when 1GPA Member expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does Vendor agree to abide by the above? YES PE Initials of Authorized Representative of Vendor

(D). Davis-Bacon Act

When required by Federal program legislation, contractor agrees that, for all prime construction contracts in excess of \$2,000, contractor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. Current prevailing wage determination issued by the Department of Labor are available at www.wdol.gov. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. Contractor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the

EDGAR CERTIFICATIONS

construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The 1GPA Member must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when 1GPA Member expends federal funds during the term of an award for all contracts and subgrants for construction or repair, Vendor will be in compliance with all applicable Davis-Bacon Act provisions.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(E). Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)

Where applicable, all contracts awarded in excess of \$100,000 that involve the employment of mechanics or laborers, Contractor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when 1GPA Members expends federal funds, Vendor certifies that Vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by 1GPA resulting from this procurement process.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(F). Rights to Inventions Made Under a Contract or Agreement

If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (6) above.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(G) Clean Air Act and Federal Water Pollution Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (G) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

(H) Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the

EDGAR CERTIFICATIONS

names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term of an award for all contracts by 1GPA resulting from this procurement process, Vendor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

(I) Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by 1GPA Member, Vendor certifies that during the term and after the awarded term of an award for all contracts by 1GPA resulting from this procurement process, the vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

(J) Procurement of Recovered Materials

When federal funds are expended, Member and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include: (1) procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; (2) procuring solid waste management services in a manner that maximizes energy and resource recovery; and (3) establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Pursuant to Federal Rule (J) above, when federal funds are expended by the Member, as required by the Resource Conservation and Recovery Act of 1976 (42 U.S.C. § 6962(c)(3)(A)(i)), the vendor certifies, by signing this document, that the percentage of recovered materials content for EPA-designated items to be delivered or used in the performance of the contract will be at least the amount required by the applicable contract specifications or other contractual requirements.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

EDGAR CERTIFICATIONS

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by 1GPA Member for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When 1GPA Member expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT

It is the policy of 1GPA not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

1GPA has a preference for domestic end products for supplies acquired for use in the United States when spending federal funds (purchases that are made with non-federal funds or grants are excluded from the Buy America Act). Vendor certifies that it is in compliance with all applicable provisions of the Buy America Act.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

Does Vendor agree? YES BE Initials of Authorized Representative of Vendor

EDGAR CERTIFICATIONS

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTRS

Vendor agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Vendor agree? YES PE Initials of Authorized Representative of Vendor

VENDOR AGREES TO COMPLY WITH ALL APPLICABLE FEDERAL, STATE, AND LOCAL LAWS, RULES, REGULATIONS, AND ORDINANCES. IT IS FURTHER ACKNOWLEDGED THAT VENDOR CERTIFIES COMPLIANCE WITH ALL PROVISIONS, LAWS, ACTS, REGULATIONS, ETC. AS SPECIFICALLY NOTED ABOVE.

Vendor's Name: Logicalis, Inc.

Address, City, State, and Zip Code: 8945 S. Harl Avenue, Suite 102, Tempe, AZ 85284

Phone Number: 480-850-5050

Fax Number: 248-232-5506

Printed Name and Title of Authorized Representative: Pete Edwards, Area Sales Director

Email Address: pete.edwards@us.logicalis.com

Signature of Authorized Representative: 

Date: 2-16-21

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Logicalis, Inc.

Company Name



Signature of Authorized Company Official

Pete Edwards, Area Sales Director

Printed Name

2-14-21

Date

ANTITRUST CERTIFICATION STATEMENT

Texas Government Code
§2155.005

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below.
2. In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15.
3. In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the company has directly or indirectly communicated any of the contents of this bid to a competitor of the company or any other company, corporation, firm, partnership, or individual engaged in the same line of business as the company listed.

Vendor Name Logicalis, Inc.
(Please Type or Print)

Address 8945 S. Harl Avenue, Suite 102
Tempe, AZ 85284

Phone 480-850-5050 Fax 248-232-5506

Email pete.edwards@us.logicalis.com Website www.us.logicalis.com

Name of Person Submitting Bid Pete Edwards

Signature  Date 2-16-21

Position with Company Area Sales Director

**MINORITY/WOMEN BUSINESS ENTERPRISE (MWBE) AND
HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)**

Bidding companies that have been certified as Historically Underutilized Business (HUB) or Minority/Women Business Enterprise (MWBE) entities are encouraged to indicate their HUB and MWBE status when responding to this Bid Invitation.

Vendor certifies that this firm is a MWBE (Required by some participating agencies) ☐ Yes ☒ No

Vendor certifies that this firm is a HUB (Required by some participating agencies) ☐ Yes ☒ No

Please scan a copy of MWBE and/or HUB certification letter and the percentage of your business with MWBE and/or HUB suppliers, if applicable, in your bid response in the Response Attachments section.

I, the authorized representative for the company named below, certify that the information concerning residency certification, and MWBE and HUB certifications have been reviewed by me and the information furnished is true to the best of my knowledge.

Vendor's Name/Company Name: Logicalis, Inc.

Address, City, State, and Zip Code: 8945 S. Harl Avenue, Suite 102, Tempe, AZ 85284

Phone Number: 480-850-5050 Fax Number: 248-232-5506

Printed Name and Title of Authorized Representative: Pete Edwards, Area Sales Director

Email Address: pete.edwards@us.logicalis.com

Signature of Authorized Representative:  Date: 2-16-21



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
07/31/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Central, Inc. Southfield MI Office 3000 Town Center Suite 3000 Southfield MI 48075 USA	CONTACT NAME:	
	PHONE (A/C. No. Ext): (866) 283-7122	FAX (A/C. No.): (800) 363-0105
INSURED Logicalis, Inc. 2600 S. Telegraph Road Suite 200 Bloomfield Hills MI 48302 USA	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	NAIC #	
	INSURER A: Federal Insurance Company	20281
	INSURER B: Great Northern Insurance Co.	20303
	INSURER C: Pacific Indemnity Co	20346
INSURER D:		
INSURER E:		
INSURER F:		

Holder Identifier :

COVERAGES**CERTIFICATE NUMBER:** 570083400714**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:			35933780	08/01/2020	08/01/2021	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> Coll Ded: \$250 <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Comp Ded: \$250			7358-48-78	08/01/2020	08/01/2021	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION			79899639	08/01/2020	08/01/2021	EACH OCCURRENCE \$4,000,000 AGGREGATE \$4,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	2171736517	08/01/2020	08/01/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000
B	E&O-PL-Primary			99508164 Claims Made	08/01/2020	08/01/2021	Aggregate \$2,000,000 Deductible \$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Coverage

CERTIFICATE HOLDER**CANCELLATION**

Logicalis, Inc. 2600 S. Telegraph Road Suite 200 Bloomfield Hills MI 48302 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Aon Risk Services Central, Inc.</i>

Certificate No : 570083400714

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Logicalis, Inc.		
2 Business name/disregarded entity name, if different from above		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>	
5 Address (number, street, and apt. or suite no.) See instructions. 2600 S. Telegraph Rd. Ste 200	Requester's name and address (optional)	
6 City, state, and ZIP code Bloomfield Hills, MI 48302-0969		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-				-	
or								
Employer identification number								
1	3		-	4	0	0	1	2

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Nancy Salzman</i>	Date ► January 8, 2021
-----------	---	------------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



AMENDMENT #1

RFP 20-07P

Fire, Security and Communication System Solutions

Proposal Due Date and Time: February 18, 2021 at 11:00 AM Arizona Time

The above reference solicitation is hereby amended as follows:

1. Page 7, Item 2. (B.) Signature(s) on Proposals, replace with: The Proposal and Contract Acceptance document should be submitted with an original ink or electronic signature by the person authorized to sign the Proposal. Failure to sign the Proposal and Contract Acceptance document may result in rejection of the Proposal.

2. Page 22, Item 21. Price Adjustment for Fixed Pricing, replace with:

Fixed price offers may include prices for any and all items proposed under the contract. Fixed prices shall be firm until the first anniversary date of contract. Contractors may submit price adjustments for fixed pricing one time per year for each manufacturer for each year thereafter, unless there is an occurrence of one or more allowable economic price adjustment contingencies outlined in proposal. If allowable price adjustment contingencies occur, contract vendor may submit a fully documented request for price adjustment to 1GPA. The document must substantiate that any requested price increase was clearly unpredictable at the time of proposal submittal and results from an increased cost to contract vendor that was out of contract vendor's control.

3. Page 22, Item 24. Travel Expense Reimbursement, replace with:

Vendor shall be responsible for travel arrangements and expenses. Travel expenses may be billed for certain in-state and out-of-state travel expenses on a case-by-case basis. Vendor shall seek Member approval before billing for any in-state or out-of-state travel expenses. If approved by the Member, in-state and out-of-state travel expenses shall be reimbursed in accordance with the Member's state travel policy. The travel policy may be accessed via the internet at the US General Services Administration's website: <https://www.gsa.gov/travel/plan-book/per-diem-rates>.

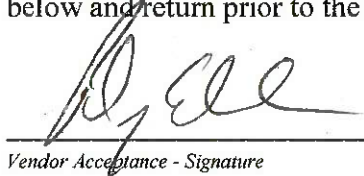
4. Page 22, Item 27. Shipping Terms, replace with:

Prices shall be F.O.B. Destination or F.O.B. Destination Freight Allowed as indicated under Tab 1 – Discount Schedule, Section C of the Cost Form to Member's location. Vendor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related

charges shall be the responsibility of the Vendor. All claims for visible or concealed damage shall be filed by the Vendor. IGPA Members will notify the vendor promptly of any damaged goods and shall assist the vendor in arranging for inspection.

5. Page 62, Non-Collusion Affidavit – Remote online notarization is permitted in Arizona under A.R.S. §41-371 through 41-380 and should contain the statement “This remote online notarization involved the use of communication technology.” Resources regarding online notaries for Arizona can be found at <https://azsos.gov/business/notary/enotary> .
6. Cost Form, Tab 1 Discount Schedule: If your firm offers fixed pricing for product purchases rather than a discount structure, include the fixed price schedule as Tab 6 of the Cost Form.

All other provisions of the solicitation shall remain in their entirety. Firms should sign and date below and return prior to the due date and time as directed in the solicitation.



Vendor Acceptance - Signature

2-16-21

Date

Pete Edwards, Area Sales Director

Printed Name and Title

Logicalis, Inc.

Company Name

Appendices

Appendix A. General Information

Appendix A. General Information

Contacts

Local Contact	Pete Edwards, Area Sales Director 8945 S. Harl Avenue, Suite 102 Tempe, AZ 85284 Tel: 480-612-8942 Pete.Edwards@us.logicalis.com
Legal Notices	Logicalis, Inc. ATTN: Legal Services 2600 Telegraph Road, Suite 200 Bloomfield Hills, MI 48302

Document Information

File Name	Proposal_1GPA4113526B
Creation Date	January 19, 2021
Print Date	February 15, 2021

Document Status

This document is issued as draft and subject to final agreement of terms and conditions intended to be ratified during the process of contract negotiation. Until such time as this process is complete, the sole purpose of this document is to provide information, protected by copyright and confidentiality. This document neither in whole or part forms any binding contract for the services described. The contents of a final Statement of Work and final contractual terms are subject to due diligence and successful contract negotiation.

Copyright Information

© 2021 Logicalis, Inc. All trademarks are acknowledged. All rights reserved.

Freedom of Information

Many of Logicalis' customers are in the public sector and Logicalis is well aware of the obligations imposed on its public sector customers by the United States Freedom of Information Act ('FOIA'). Logicalis' policy is to co-operate with its public sector customers to assist them in meeting their obligations under the FOIA.

Logicalis considers that the following sections of this Response are confidential or commercially sensitive and that disclosure of all or part of the information contained in these sections may harm Logicalis' commercial interests:

Solution Design: The solution has been derived from the intellectual effort, knowhow and expertise of Logicalis staff and consultants and may contain proposals that are original or innovative. The disclosure of this information to Logicalis' competitors may give them an unfair advantage in competing with Logicalis in future similar projects.

Costs Section: Disclosure of Logicalis' costs to competitors is likely to give those competitors an unfair advantage in competing against Logicalis in future bids and may reduce the competitiveness of future tenders.

Customer References: Information relating to customers is frequently protected by confidentiality obligations where disclosure is permitted only for specified purposes, such as providing details to potential new customers. Disclosure of this information to others may be in breach of these confidentiality obligations and disclosure of this information to competitors may harm Logicalis' commercial interests by assisting competitors to compete for business from those customers.

**LINKING AGREEMENT
FOR COOPERATIVE PURCHASE**

LOGICALIS, INC.
FIRE, SECURITY AND COMMUNICATION SYSTEM SOLUTIONS

EXHIBIT B
SCOPE OF WORK AND PRICING

See the following pages.

**Verkada Video Surveillance Cameras and Intercom 1 Year
Option
Quotation # 2024-181777v13**

Prepared By Logicalis for:
Town of Paradise Valley

*To the attention of :
James Bailey
Town of Paradise Valley
6401 E Lincoln Dr
Paradise Valley, AZ 85253-4328
Tel: 480-348-3671
Email: jbailey@paradisevalleyaz.gov*

September 1, 2025

Pricing Summary

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Hardware	\$146,680.53
Professional Services	\$48,660.60
Additional Charges	\$13,937.66
Grand Total	\$209,278.79



Logicalis offers a range of services, from helping you define and design a cloud strategy to assisting with server and storage selection for your current environment. We provide a variety of assessments and health checks, perfect for those who need help determining what the next steps are. Find out more at www.us.logicalis.com

Verkada Video Surveillance Cameras and Intercom 1 Year Option

Quotation # 2024-181777v13

Customer Name & Address	Logicalis Account Executive
James Bailey Town of Paradise Valley 6401 E Lincoln Dr Paradise Valley, AZ 85253-4328 480-348-3671 jbailey@paradisevalleyaz.gov	Robert Lundblade 8945 S. Harl Ave. Tempe, AZ 85284 +1 4808503480 robert.lundblade@us.logicalis.com
Bill To Address	Ship to Address
Town of Paradise Valley 6401 E Lincoln Dr Paradise Valley, AZ 85253-4328 ATTN: Accounts Payable	Town of Paradise Valley 6401 E Lincoln Dr Paradise Valley, AZ 85253-4328 ATTN: James Bailey 480-348-3671 jbailey@paradisevalleyaz.gov

This Quotation adheres to the pricing requirements of the 1GPA Contract #21-07P-13 contract.

Item	Qty	Manufacturer	Part Number	Description	Unit Price	Extended Price
Products						
1	14	VERKADA	ACC-MNT-ARM-1	Arm Mount	\$74.25	\$1,039.50
2	4	VERKADA	ACC-MNT-ANGLE-1	Angle Mount 30 deg	\$111.75	\$447.00
3	12	VERKADA	ACC-MNT-CORNER-1	Corner Mount	\$149.25	\$1,791.00
4	7	VERKADA	ACC-MNT-PEND-1	Pendant Cap Mount	\$51.75	\$362.25
5	5	VERKADA	ACC-MNT-SJBOX-1	Square Junction Box Mount	\$66.75	\$333.75
6	2	VERKADA	ACC-MNT-POLE-1	Pole Mount	\$156.75	\$313.50
7	2	VERKADA	ACC-MNT-LBRAC-1	L-Bracket Mount	\$96.75	\$193.50
8	7	VERKADA	TD53-HW	TD53 Video Intercom Reader Video Intercom	\$1,349.25	\$9,444.75
9	25	VERKADA	CD43-512-HW	CD43 Indoor Dome Camera 512GB 60 Days Max	\$1,049.25	\$26,231.25
10	1	VERKADA	CD43-512E-HW	CD43-E Outdoor Dome Camera 512GB 60 Days Max	\$1,199.25	\$1,199.25
11	4	VERKADA	CD53-512-HW	CD53 Indoor Dome Camera 512GB 60 Days Max	\$1,199.25	\$4,797.00
12	7	VERKADA	CD53-512E-HW	CD53-E Outdoor Dome Camera 512GB 60 Days Max	\$1,349.25	\$9,444.75
13	2	VERKADA	CD63-1TB-HW	CD63 Indoor Dome Camera 1TB 60 Days Max	\$1,724.25	\$3,448.50

Item	Qty	Manufacturer	Part Number	Description	Unit Price	Extended Price
14	6	VERKADA	CM42-512-HW	CM42 Indoor Mini Dome Camera 512GB 60 Days Max	\$824.25	\$4,945.50
15	9	VERKADA	CF83-1TBE-HW	CF83-E Outdoor Fisheye Camera 1TB 60 Days Max	\$1,949.25	\$17,543.25
16	8	VERKADA	CB52-512E-HW	CB52-E Outdoor Bullet Camera 512GB 60 Days Max	\$1,349.25	\$10,794.00
17	9	VERKADA	CH52-2TBE-HW	CH52-E Outdoor Multisensor Camera 2TB 60 Days Max	\$3,674.25	\$33,068.25
18	9	VERKADA	ACC-POE-60WHS-NA	PoE++ (802.3bt-2018) Injector GigE High Surge Protect NA	\$134.25	\$1,208.25
19	7	VERKADA	LIC-TD-1Y-CAP	1-Year Intercom License Capacity Increase	\$261.75	\$1,832.25
20	62	VERKADA	LIC-CAM-1Y-CAP	1-Year Camera License Capacity Increase	\$149.25	\$9,253.50
21	9	VERKADA	LIC-CAM-MLT4-1Y-CAP	1-Year Four-Camera Multisensor License Capacity Increase	\$449.25	\$4,043.25
22	6	COMMSCOPE	UN874049914/10	Media 6 6504+ Category 6 U/UTP cable plenum BLUE 1k' (CS34P)	\$445.17	\$2,671.02
23	3	COMMSCOPE	760237040	24 Port Modular Patch Panel	\$68.13	\$204.39
24	72	COMMSCOPE	760237627	Category 6 Black Jack	\$10.16	\$731.52
25	15	COMMSCOPE	760237628	Category 6 Jack Blue	\$10.16	\$152.40
26	15	COMMSCOPE	1-1116697-3	Sm 1 Port- Surface Mount Box	\$2.43	\$36.45
27	15	Allen Tel	AT1603-BU-SLIM	CAT 6 SLIM PATCH CORD 3FT BLUE	\$4.41	\$66.15
28	15	Allen Tel	AT1607-BU-SLIM	CAT 6 SLIM PATCH CORD 7FT BLUE	\$6.29	\$94.35
29	10	HD	MISCHDWE	Misc. Hardware Kit (ty-raps mounting hardware)	\$99.00	\$990.00
<i>Products Subtotal</i>						\$146,680.53
30	2	Allen Tel	Lift	Scissor Lift Rental (1 Day)	\$438.00	\$876.00
Logicalis Professional Services - Fixed Fee						
31	1	Labor	PS	Project Completion	\$48,660.60	\$48,660.60
<i>Logicalis Professional Services Fixed Fee Subtotal</i>						\$48,660.60

Grand Total	
Products and Services Subtotal:	\$195,341.13
Freight Charges:	\$1,501.00
Sales Tax:	\$11,560.66
Additional Fees:	\$876.00
Grand Total:	\$209,278.79

Professional Services Statement of Work

Communication & Network Services - Cabling

Tasks and Activities

- 1 Implement
 - 1.1 Installation
 - 1.1.1 Logicalis will test the existing sixty-one (61) cables that will be reused
 - 1.2 Courthouse
 - 1.2.1 Logicalis will install one (1) 24-port patch panel
 - 1.2.2 Logicalis will install four (4) CAT6 cable runs
 - 1.3 Police Department
 - 1.3.1 Logicalis will install one (1) 24-port patch panel
 - 1.3.2 Logicalis will install six (6) CAT6 cable runs
 - 1.4 Public Works
 - 1.4.1 Logicalis will install one (1) 24-port patch panel
 - 1.4.2 Logicalis will install five (5) CAT6 cable runs
 - 1.5 Documentation
 - 1.5.1 Logicalis will provide cable test results
 - 1.5.2 Provide field of views

Communication & Network Services - Physical Security

Tasks and Activities

- 1 Implement
 - 1.1 Installation
 - 1.1.1 Logicalis will perform a walkthrough for camera replacements
 - 1.2 Town Hall
 - 1.2.1 Logicalis will install two (2) CB52-E Verkada outdoor cameras
 - 1.2.2 Logicalis will install one (1) Verkada CD63 indoor camera
 - 1.2.3 Logicalis will install two (2) Verkada CD53-E outdoor cameras
 - 1.2.4 Logicalis will install one (1) CD53 Verkada indoor camera
 - 1.2.5 Logicalis will install one (1) CD43 Verkada outdoor camera
 - 1.3 Courthouse
 - 1.3.1 Logicalis will remove five (5) existing cameras that will not be replaced
 - 1.3.2 Logicalis will install eight (8) CF83-E Verkada cameras
 - 1.3.3 Logicalis will install three (3) CD53 Verkada indoor cameras
 - 1.3.4 Logicalis will install nine (9) CD43 Verkada indoor cameras
 - 1.3.5 Logicalis will install one (1) CD63 Verkada indoor camera
 - 1.3.6 Logicalis will install three (3) CB52-E Verkada cameras
 - 1.3.7 Logicalis will install one (1) CM42 Verkada indoor camera
 - 1.3.8 Logicalis will install seven (7) TD52 Verkada video door intercoms
 - 1.4 Police Department
 - 1.4.1 Logicalis will install three (3) CB52-E Verkada outdoor cameras
 - 1.4.2 Logicalis will install five (5) CD53-E Verkada indoor cameras
 - 1.4.3 Logicalis will install fifteen (15) CD43 Verkada indoor cameras
 - 1.4.4 Logicalis will install five (5) CM42 Verkada indoor cameras
 - 1.4.5 Logicalis will install four (4) CH52-E Verkada cameras
 - 1.4.6 Logicalis will install one (1) CF83-E Verkada camera
 - 1.4.7 Logicalis will install one (1) CD43-E Verkada outdoor camera
 - 1.5 Public Works
 - 1.5.1 Logicalis will install five (5) CH52-E Verkada cameras

Deliverables

- Cable test results
- Field of views

Project Management

The assigned Logicalis Project Manager will be responsible for providing the following Project Management Services:

Project Management (L2)

Planning

- Project kick-off call
- Introduce project team and define roles & responsibilities.
- Resource scheduling
- Creation of Work Breakdown Structure (WBS) and Schedule
- Project Communication Plan

Execution

- Tracking of Products relating to this SOW ordered through Logicalis, if applicable
- Project tasks and schedule management
- Project status meetings up to 5 hours*
- Project status reports, consisting of:
 1. Overall project health & status indicators
 2. Percentage complete
 3. Project Phase
 4. High level accomplishments
 5. Review status of project activities
 6. Project issues & Risk Management Registers
- Resource schedule management
- Point of contact for project escalations, coordination, and communications

Monitoring & Controlling

- Project Deliverables management
- Scope of Services and Project Schedule management
- Document Project Change Requests (PCRs), if applicable
- Labor hours consumption and expenses for T&M engagements
- Project WBS & milestone management
- Ensure customer satisfaction

Closing

- Project closure and Acceptance processing

*If the Project is priced as a Fixed Price, the Price includes up to two (2) cumulative resource hours dedicated for status meetings. Any additional time spent on status meetings in excess of these two (2) hours are considered out of scope. Such additional meetings require a mutually agreed upon PCR. If the Project is priced on a Time and Material basis, then Customer will be billed according to the rates set forth herein.

Professional Services Assumptions / Customer Responsibilities

- The Customer will be responsible for all electrical work required to supply the appropriate input power to the new equipment.
- Any and all services related to architectural, electrical, and/or mechanical work is the Customer's responsibility; and specifically excluded from this Scope of Work.
- The Customer will provide a current asbestos report prior to resource arrival on-site.
- All cable pathways are free and clear.
- Should there be any challenges on these pathways, Logicalis will advise the Customer at the earliest possible time.
- This quote excludes any repairs for pathways/conduits.
- Logicalis assumes some existing patch panels will be utilized.
- Logicalis assumes there is existing space for the new patch panels to be installed.
- Logicalis assumes the Customer has sufficient switch ports available for all cameras in all IDF locations.
- Logicalis assumes all copper cable runs are less than 300ft to the nearest MDF/IDF location.
- The Customer is responsible for all network switch programming.
- Logicalis assumes existing cabling that will be utilized is in proper working condition, if new cable is needed, a project change order will be generated.
- Logicalis assumes the Customer will supply a bucket truck for the external camera installations.
- Logicalis will give all cameras removed to the Customer.
- Logicalis has informed the Customer the camera placement on the north exterior wall of the Police Department may not happen due to the cable pathway.

Contiguous Delivery

Logicalis has selected, designed, and quoted the Services to be performed and (as applicable) Deliverables to be provided under this SOW with an understanding that they will be delivered on a contiguous schedule in accordance with the timeline set forth herein. Adherence to this contiguous timeline enables Logicalis to deliver maximal value to Customer in the most timely and efficient manner. Customer acknowledges and agrees that a Project Change Request, setting forth any applicable adjustments to the project timeline and pricing, including but not limited to hourly, recurring, and flat fee pricing (depending on the impact on Logicalis' efficiencies and resource allocations), will need to be made and executed in any of the three (3) following events:

1. Customer requests a change of the SOW timeline or scheduling of Services for convenience; or
2. Customer is the precipitating reason, either by its own action or inaction or that of its contractors, agents, employees, or (as applicable) users of Services performed under this SOW, cause a delay in the performance of Services by Logicalis; or
3. Customer requests a project hold (i.e., a pause in Logicalis' performance of Services).

Terms and Conditions

Terms Applicable to All Sales

1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
2. All items not specifically included in this document are out of scope.
3. Prices are valid for 30 days from date of the document unless otherwise stated.
4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

Terms Applicable for Product Sales

1. To the extent applicable, the terms of the 1GPA Contract #21-07P-13 are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
2. Any variation in quantity or requested delivery may result in price changes.
3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer's loading dock; inside delivery is available upon request and may increase the cost of delivery.
6. For Cisco Products being resold by Logicalis pursuant to this Quotation, Customer hereby agrees to be bound by the applicable Cisco General Terms (including applicable Offer Descriptions), Buying Programs, Supplemental Terms, and other terms and conditions terms governing the access and use of such Products, which are located at the following link(s) as applicable ("Cisco Terms"): (a) www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html for all Product offerings stated therein; and (b) for Products that are packaged Cisco services, https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/Services-Guide.pdf. The Cisco Terms are incorporated herein by reference. For any Cisco Products purchased on a subscription basis, the subscription shall automatically renew for subsequent terms equal in duration to the initial term at Logicalis' then-current prevailing rates in effect at the time of renewal unless Customer, no less than forty-five (45) days prior to the end of the then-current subscription term, either: (a) issues a new purchase order to Logicalis; (b) accepts a Logicalis Quotation for renewal of such Products; or (c) provides written notice of non-renewal to Logicalis.

Terms Applicable for Professional Services Sales

1. To the extent applicable, the terms of the 1GPA Contract #21-07P-13 are incorporated herein by reference. For all other terms not addressed in the previously stated contract, Logicalis Terms of Sale, found on our website at www.us.logicalis.com/tcsales apply and are incorporated herein by reference.
2. General customer responsibilities, project assumptions, change management processes, and other terms applicable to the delivery and receipt of services (as applicable to this Quotation), found at us.logicalis.com/gcr, are incorporated herein by reference.
3. Unless otherwise mutually agreed upon, reasonable travel expenses will be tracked separately and billed directly to Customer. Travel expenses will include cost incurred from travel (airfare, rental car, mileage, tolls and lodging). Meals, if any, will be billed at the per diem rate of \$65.

Quotation Acceptance

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By:
Town of Paradise Valley

Accepted By:
Logicalis, Inc.

Signature

Signature

Printed Name

Printed Name

Title

Title

Date

Date

© 2025 Logicalis, Inc. All trademarks are acknowledged. All rights reserved.

**LINKING AGREEMENT
FOR COOPERATIVE PURCHASE**

LOGICALIS, INC.
FIRE, SECURITY AND COMMUNICATION SYSTEM SOLUTIONS

EXHIBIT C
SPECIFIC REQUIREMENTS/OPTIONS OF TOWN

Notices: All notices required under the Linking Agreement shall be sent to:

James Bailey, Chief Information Officer
Town of Paradise Valley
6401 E. Lincoln Drive
Paradise Valley, Arizona 85253

With mandatory copy to:

Town Attorney
Town of Paradise Valley
6401 E. Lincoln Drive
Paradise Valley, Arizona 85253