

TOWN
Of
PARADISE VALLEY



STAFF REPORT

TO: Mayor Bien-Willner and Town Council Members

FROM: Andrew Ching, Town Manager
Andrew McGuire, Town Attorney
Deborah Robberson, Deputy Town Attorney
Jill Keimach, Special Projects Administrator

DATE: April 25, 2024

DEPARTMENT: Town Manager
Town Manager, 480-348-3690

AGENDA TITLE:

Discussion and possible action to approve a contract for emergency medical transport services with Professional Medical Transport, Inc.

RECOMMENDATION:

Authorize the Town Manager to execute a contract with Professional Medical Transport, Inc.(CON-24-034-TMG) and waive the 14-day waiting period.

SUMMARY STATEMENT:

The current contract with Professional Medical Transport, Inc. (PMT) for ambulance service within the geographic limits of the Town terminates on April 30, 2024. The proposed contract is for a term of five years, with options for the Town Manager to extend the agreement for five additional years in one-year increments upon mutual agreement of the parties. Pursuant to State of Arizona regulations, after approval by the Town the contract will be submitted to the Arizona Department of Health Services and refer the caller to the most appropriate medical care, including potentially a virtual appointment with your doctor. (ADHS) for approval and will become effective upon ADHS approval.

Emergency medical transport services will be enhanced under the proposed contract. An advanced life support ambulance will continue to be staged within the Town on a 24/7 basis and will be exclusively dispatched to calls within Paradise Valley, with limited exception when required to respond for mutual aid in an adjacent municipality.

PMT will provide two additional services pursuant to the proposed contract: Nurse Navigation and Community Paramedicine Services. The Nurse Navigation program provides the client with the right level of care, which may or may not include transportation to a hospital emergency department. 911 calls with non-emergency injuries or illnesses may be transferred to a Nurse Navigator who can assess symptoms

The Community Paramedicine Services is an innovative program to be developed and implemented in the Town that will allow Town residents to obtain follow up monitoring and assistance after discharge from a hospital. The PMT ambulance paramedics and other crew when available will help ensure discharged patients are following their caregiver's protocols.

BUDGETARY IMPACT:

The proposed contract includes a Readiness and Availability Fee to be paid by the Town. This Fee ensures a "dedicated" ambulance remains in service in the Town. The Fee is determined as a percentage of PMT's operating deficit, if any, and will be implemented on the following schedule:

- Year 1 – 30%
- Year 2 - 50%
- Year 3 - 75%
- Year 4 – 100%

The Fee will be paid quarterly and is based on the prior year's operations. The contract imposes a 15% annual increase on the base amount the Town is obligated to pay PMT. The Fee for 2024 is estimated to be approximately \$100,000.

ATTACHMENT(S):

- A. Staff Report
- B. Ambulance Transportation Agreement (CON 24-034-TMG)
- C. Presentation