

TOWN *Of* **PARADISE VALLEY**



STAFF REPORT

TO: Mayor Stanton and Town Council Members

FROM: Andrew Ching, Town Manager
James Bailey, Chief Information Officer
Taylor Hunter, IT Team Lead

DATE: October 9, 2025

AGENDA TITLE:

Discussion and Possible Action to Authorize the Town Manager to Execute a Linking Agreement with Logicalis, Inc. for the Purchase of Replacement Security Cameras and Servers

RECOMMENDATION:

Authorize the Town Manager to execute a linking agreement with Logicalis, Inc for the replacement of security cameras and related equipment for the Town Hall Campus in the amount of \$209,278.79.

SUMMARY STATEMENT:

The approved Fiscal Year 2026 Capital Improvement Program (CIP) budget includes the replacement of the Town Hall Campus security monitoring system which includes upgrades to the equipment and software systems.

BACKGROUND:

The Town's current 7-year-old security camera system has reached its end of life for support and is increasingly becoming a risk for the Town to maintain. It is facing issues with out-of-date hardware technology, it is difficult to support, and end-users of the system have trouble viewing footage due to the slowness of the system, report blind spots that will be addressed with a new system, and the lack of integration with future facility systems like door access controls and alarms.

Procurement Approach: Verkada, a cloud-based security monitoring platform, is a market leader across many Arizona public agencies and school systems. This upgrade involves implementing the Verkada Security Monitoring system, a best-in-class cloud-based platform, that integrates cameras, intercom for outdoor gates, DVR video storage, and dispatcher monitoring functionalities, replacing the outdated on-premises cameras and servers at Town Hall, the Police Department, and the Court. As well as new cameras in the Public Works.

The Verkada solution addresses our needs with a simple installation, easy-to-use interface, and centralized management system. It allows for quick access to view and share footage, while also offering advanced features like AI analytics for searching video footage and real-time alerts giving greater visibility and control to the dispatchers monitoring the system.

Verkada will be sourced under the 1GPA cooperative contract and linking agreement with Logicalis, Inc. who will install and support the replacement cameras.

All hardware is covered by a 10-year warranty and includes next-day Return Merchandise Authorization (RMA) service. There are no ongoing maintenance requirements.

BUDGET IMPACT:

FY26 Approved CIP Fund: *Security Camera system Refresh Budget* \$ 330,000.00

**Budgeted allocation includes initial base project costs, plus any change orders that may be brought back to council in a future update and action request.*

Hardware and installation contract amount \$ **209,278.79**

ATTACHMENT(S):

- A. Staff Report Exhibits – Logicalis, Inc.
- B. Staff Report Exhibits – Verkada Arizona Installations
- C. Staff Report Exhibits – Logicalis Linking Agreement