

TOWN *Of* **PARADISE VALLEY**



STAFF REPORT

TO: Mayor Stanton and Town Council Members

FROM: Andrew B. Ching, Town Manager
Isaac Chavira, Public Works Director
Robert Deserano, Public Works Superintendent

DATE: October 29, 2025

DEPARTMENT: Public Works
Isaac Chavira, 480-348-3540
Robert Deserano 480-348-3589

AGENDA TITLE:

Discussion and Possible Action to Approve a Linking Agreement for Cooperative Purchase between the Town of Paradise Valley and B2B Direct Sales, Inc dba the HVAC Company for Replacement of HVAC Systems/Components within Town Facilities

RECOMMENDATION:

Approve the linking agreement (CON-25-035-PBW-A1) with B2B Direct Sales Inc, dba The HVAC Company for replacement of HVAC System Components in the amount of \$101,224.95; and authorize the Town Manager to execute the agreement.

SUMMARY STATEMENT:

Replace 18-year-old VRF 24-ton system unit is nearing its useful life expectancy; this unit provides cooling for the town wide IT server and information systems which are crucial for the town's infrastructure and operations. This system has been identified in the Facilities Condition Assessment as "Fair" - Component or system that is performing adequately at this time but may exhibit some signs of wear and deferred maintenance. This VRF system is 18+ years old and has been identified to be replaced this fiscal year.

Replace 4 FCU units at Town Hall which work in conjunction with the chiller and EMS (Energy Management System). These units have been identified in the Facilities Condition Assessment as "Fair" - Component or system that is performing adequately at this time but may exhibit some signs of wear and deferred maintenance. These FCU's are 25+ years old and have been identified to be replaced this fiscal year.

BUDGETARY IMPACT:

Funds have been budgeted and approved for FY25/26 total cost of both projects is \$183,079.06

ATTACHMENT(S):

- A. Staff Report
- B. Quote from The HVAC Company
- C. Quote from The HVAC Company
- D. Linking agreement